An Introduction to
Meet the Buyer Event
13th August 2014

in association with
Enterprise Ireland &
The Dept. for Social Protection
and the contracting authorities
The NDFA, GDA & DIT

DIT Grangegorman:
Central & East Quads PPP Project
Who are BAM PPP?

Operating since the 1990’s BAM PPP focuses on delivering Excellence in PPP

We deliver diverse projects across all sectors;

- Universities, Schools, Railways, Motorways, Prisons, Hospitals, Police HQ’s
- Local Irish presence with our Head Office, Kill Co Kildare
PPP Projects – Our Structure

Services Co

PPP Company

External Consultants

Other External

Department of Education

Works Co

Site Project Dungiska
Site Project Dungiska

Site Project Gorey
Site Project Letterkenny

Site Project Aghlone
Site Project Ballinamore

Department of Education

General Manager
Project Manager
A Site Administrator
Administrator

Works Co

Department of Education

PPP Company

External Consultants

Other External

Services Co

BAM FM
General Manager
National Operations Manager
Helpdesk Administrator

Facilities Manager
Facilities Manager
Facilities Manager
Facilities Manager
Facilities Manager
Facilities Manager

Cleaners
Cleaners
Cleaners
Cleaners
Cleaners
Cleaners

Local Site Project

Project Manager
Site Administrator

Site Safety Officer
Certification Manager

Quantity Surveyor
Services Coordinator

Senior Engineer
Section Engineers

Building Foreman
Civil Foreman

Site Project Dungiska
Site Project Gorey
Site Project Letterkenny
Site Project Aghlone
Site Project Ballinamore
Site Project Tramore
Who are BAM Contractors?

- A part of the Royal BAM Group
- BAM Contractors were founded here in 1958

- Operating across 32 counties with
- 600 + direct employees and we are
- Responsible for some of Ireland's Landmark Buildings & Civil Engineering Projects

In PPP in Ireland we deliver;

- Building, Civil Engineering & Facilities Management
- All aspects of design; Architectural, C&S, M&E, Landscaping etc.
- We provide Funding & Equity
BAM PPP Ireland in Pictures

PPP ACCOMMODATION PROJECTS; SCHOOLS BUNDLE 3 – 62,000m² and 5,700 F

STN, Doon
Merlin Woods Primary
Ballinamore CS
Coláiste Ailigh
Merlin College
Árd Scoil na Mara, Tramore
Creagh College, Gorey
Athlone CC

ROADS PROJECTS
M7/M8 Portlaoise
M1 Dundalk Bypass
N25 Waterford Bypass
N7 / N11 Newlands Cross PPP
The BAM Group of Companies in Ireland have locations throughout the country.
BAM across Ireland in Pictures

Did you drive on one of our roads or pass one of our projects today?

- Suir Bridge, Waterford Bypass PPP
- Cork Airport
- Carlow Arts Centre
- N7 / N11 Newlands Cross PPP
- UCC IT Building
- M7 M8 Portlaoise Motorway PPP
- Engineering Building NUIG
- St. James & Beaumont NPRO
- Curraheen Hospital
- CWU HQ
- The Cliffs of Moher Visitor Centre
- Cork Co. Hall & Library
BAM International

Welcome Pavilion, Ferrari World, Abu Dhabi

Al Ain Stadium, Abu Dhabi

Dutch Embassy, Ghana

Park Place, Dubai

Tempo Scan, Jakarta

Soccer City, Johannesburg, SA
PPP Projects are Large but Local

Schools Bundle 3; A Case Study

SB3 Athlone Community School

<table>
<thead>
<tr>
<th>County Areas</th>
<th>Employed</th>
</tr>
</thead>
<tbody>
<tr>
<td>Galway</td>
<td>55</td>
</tr>
<tr>
<td>Westmeath</td>
<td>24</td>
</tr>
<tr>
<td>Dublin</td>
<td>17</td>
</tr>
<tr>
<td>Leitrim</td>
<td>17</td>
</tr>
<tr>
<td>Roscommon</td>
<td>16</td>
</tr>
<tr>
<td>Meath</td>
<td>16</td>
</tr>
<tr>
<td>Mayo</td>
<td>15</td>
</tr>
<tr>
<td>Cavan</td>
<td>9</td>
</tr>
<tr>
<td>Kildare</td>
<td>8</td>
</tr>
<tr>
<td>Longford</td>
<td>4</td>
</tr>
<tr>
<td>Other Total</td>
<td>42</td>
</tr>
</tbody>
</table>

Trades on SB3 = 223

Employment coverage on 1 PPP Project & Schools on 7 Sites

[Map showing employment distribution with percentages and distances]

77% employment within 50kms
BAM Building & BAM FM in PPP

**BAM Building:**
On a typical PPP Project will;

- Have on Ave. 150 workers a day / site and
- The building of the Central & East Quads will employ approx. 2,500 people

**BAM FM:**
On typical PPP projects will;

- Deliver up to 16 services for 25 years, in the Central & East Quads 10 services will be delivered
- Hold Lifecycle responsibility;
  - Handing the facilities back in 25 years in a near new condition with a significant Residual Life
- The Central & East Quads will employ approx. 65 direct local staff for 25 years
PPP Projects are true ‘turnkey’ projects

PPP Project - Schools Bundle 3 - Coláiste Ailigh, Letterkenny – Winner RIAI Best Educational Building Award 2014

- All Building Elements
- Complete Social & Circulation Spaces
- Complete Rooms including all FF&E and Consumables
- Complete Landscaping
What BAM need from today?

Subcontractors & Suppliers who are;

- Local
- Professional
- Experienced
- Qualified
- High Quality
Important messages from today?

The Grangegorman Employment Charter & Social Inclusion

- 20% of jobs will be available to residents of D7 and Grangegorman
- 10% of jobs will be created with new entrants to the labour market or the long term unemployed
- 2.5% of jobs will be created using trainee’s