Intelligent Transport Systems

A Directory of Irish Resources

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WELCOME

Enterprise Ireland is the government organisation responsible for the development and growth of Irish enterprises in world markets. We work in partnership with Irish enterprises to help them start, grow, innovate and win sales in export markets.

Ireland is well positioned to capitalise on opportunities in the Intelligent Systems market. In this Directory you will find information on Irish suppliers which have developed new technologies and innovative products and services for international markets.

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**VALUE PROPOSITION**

10n2 Technologies is a leading provider of software solutions in distracted driving, driver scoring, and usage based Insurance.

Our patent pending smart driving enterprise solutions lower costs and protect businesses from the risk and liability of distracted and dangerous driving-related accidents.

Our safe driving solutions are mobile business applications that utilize cloud-based database and technology to provide analytics to our customers. They focus on two of the biggest dangers on our roads – distracted driving and speed.

**COMPANY DESCRIPTION:**

10n2 Technologies is a global software company that specializes in driver safety. Our multi-faceted Management team has a proven track record of growing successful U.S. and European companies. Our unique anti-distracted driving technology will protect enterprises & consumers and will save lives, reduce injuries & insurance premiums, will protect enterprises from risk & liability, and our distinct advantages are we differentiate between driver & passenger with our unique patent pending Attention Verification Test (AVT). The end user cannot disable the GPS function, the end user cannot disable the application without notification, and applications can be “white listed” and emergency numbers are always accessible with the touch of 1 button.

**PRODUCTS:**

Distracted Driving Solutions

BizProtect, an enterprise mobile application that prevents distracted driving and protects enterprises & their employees from the growing problem of distracted driving. Deployed and managed via our Cloud-Based Server, we give companies the ability to easily manage the various optional features available. Our unique, Patent-Pending AVT (Attention Verification Test) allows differentiation between drivers and passengers. Lowers costs, risks, & liability damages, while reducing employee & vehicle downtime. OneProtect is the consumer version of our product.

Driver Scoring & Usage Based Insurance Solutions - ScoreSmart & TripSmart. Cloud-based driver scoring platform designed with scalability and big data sets in mind, with our patent pending algorithms, ScoreSmart analyzes Speed, Road Class, Distracted Driving, Cornering, Acceleration, Deceleration, and additional custom metrics that turns driving data into actionable information, as driver feedback to improve driving safety and efficiency & risk profiles for insurers to price policies. Our platform has the flexibility to accept data directly from telematics hardware, 3rd party web services, or our new mobile application TripSmart. TripSmart is our mobile application for driving data collection, and acts as an "entry level" telematics solution. Available on iOS, Android, and BlackBerry, TripSmart uses a phone's built in GPS and Accelerometer to collect driving data without installing any hardware in a vehicle. TripSmart collects the driving data and sends it to the ScoreSmart analytics engine for scoring and feedback.

**GEOGRAPHIES SERVED:** North America, Europe, Middle East, Australia, South Africa

**Serving:** •Engineering •Education •Federal and State •Healthcare •Sales •Insurance •Commercial Vehicles •Consumer Goods •Transportation

**Key Clients:** Confidential - Please contact us for further information.

**Key Partners:** Confidential - Please contact us for further information.
COMPANY DESCRIPTION:
Established in 2004, AFS is the market leader in Ireland of web-based software that enables companies to efficiently manage their mobile, field based service employees. The software replaces traditional paper based systems by utilising state of the art, mobile telecommunications technology and a suite of software application modules.

AFS is focusing on developing export business in parallel with growth in the Irish market and operates offices in UK, Poland and South Africa. AFS has a strong track record for winning and successfully deploying to major national and international companies.

PRODUCTS:
A Web-Based Field Service Management Tool Solution which is a fully integrated Enterprise Resource Planning (ERP) system that enables companies to interact with its remote service employees entirely over the Internet. Its capacity for customisation and ability to function within any web browser; whether on a hand-held device or computer, has resulted in a totally unique and effective solution for the service industry.

Serving:
- Technology
- Software
- Telecommunications
- CRM solution
- Financial
- Manufacturing
- Mobile Application
- Service Industry
- Distribution
- CleanTech

Key Partners:
- Microsoft
- mmO2
VALUE PROPOSITION

Our smarter mobility experts fully understand urban transport networks and the challenges facing authorities who are responsible for managing, operating and maintaining the transport system network. Increased urbanisation and population growth in cities, driving down energy costs, improving safety, finding more sustainable methods of travelling and a desire for better integration of transport modes, are some of the challenges which city authorities face when developing their transport policies. Advancements in technology are now providing global opportunities in smart transport management as cities try to reduce the burden of congestion and improve the lives of their residents.

Arup has had a significant involvement in many of the world’s major mobility management projects on behalf of a wide range of clients, drawing upon our global knowledge and experience from feasibility studies through to implementation and on-going operational advice and assistance. The planning, design and implementation of mobility management systems requires an integrated and multi-disciplinary approach.

Company Description:

Arup is the creative force at the heart of many of the world’s most prominent projects in the built environment and across industry. We are an independent firm of designers, planners, engineers, consultants and technical specialists offering a broad range of professional services. Through our work, we make a positive difference in the world. Founded in 1946 with an enduring set of values, our unique trust ownership fosters a distinctive culture and an intellectual independence that encourages collaborative working. This is reflected in everything we do, allowing us to develop meaningful ideas, help shape agendas and deliver results that frequently surpass the expectations of our clients.

PRODUCTS:

Arup has an honest and open proactive culture, working to achieve the best total solution for our clients. Our range of skills and capabilities in ITS frequently go beyond the direct needs of an individual project but benefit all through the understanding and abilities. Arup delivers services in a number of area and has extensive experience in the delivery of the following:

- Motorway Software and Systems Design
- Controlled and Managed Motorways
- Motorway Ramp Metering
- Emergency Roadside Telephones
- Communications and Power Design
- Tolling and Road Pricing Solutions
- Traffic and Traveller Information
- Traffic Signal Control Design
- Urban and Adaptive Traffic Control Systems
- Surveillance Systems
- Access Control Management
- Parking Information Systems
- Public Bicycle Sharing Schemes
- Traffic Control Centre Design and Operations
- Electromobility Design and Operations
- Public Transport Priority
- Public Transport Integrated Ticketing
- Website Design and Content Management

GEOGRAPHIES SERVED: Global Marketplace

Serving: • Research and Development • Planning and Feasibility Studies • Systems Engineering • ITS Architecture • Regional Deployment Planning • Detailed Design • Systems Integration • Communication & Power Design • Procurement Development and Assistance • System Implementation Oversight and Coordination • Systems Evaluation • Traffic Control System Operations • Asset Management

Key Clients: Arup has worked with a range of clients in both the private and public sector.
VALUE PROPOSITION
Established in 1986, we are an electrical and mechanical engineering company specialising in the manufacture, service and repair of AC and DC traction motors for the railway industry. Our purpose built facility is fitted with the latest high-tech machinery and specialised test equipment. Our workforce made up of highly skilled engineers and technicians who are experienced in all aspects of the craft. Our services include the manufacturing, overhaul, repair, enhancement and rewinding of traction motor parts such as stators, rotors, armatures, field coils and interpole coils. We also offer vacuum pressure impregnation of the windings as standard. Our confidence in the design, quality of materials and workmanship of our manufactured parts enables us to offer greatly extended warranties. Our experience and capabilities in traction motor industry enables us to improve on the original design of the motors in many cases offering our customers a more efficient and reliable product. We also operate a 24 hour traction motor repair service upon request.

COMPANY DESCRIPTION:
Established in 1986, the company specializes in the remanufacture, service and repair of AC and DC traction motors for rail vehicles. Our technicians and engineers are highly skilled and experienced in all aspects of traction motor technology. Production using the latest in world class technology for the manufacture and testing motors is based in 3 units totalling 24,000 m2 in the IDA Business Park, Tallaght, Dublin. We provide excellent service and support in all our markets. We have recently expanded from Ireland and the U.K. into Germany, Nordic, and other European markets.

PRODUCTS:
AC Traction motors services include stator and rotor rewinding, general overhauls and repairs. Upgrades and enhancements including vacuum pressure impregnation of the windings.

DC Traction motor services include armature, interpole and field coil rewinding, general overhauls and repairs. Upgrades and enhancements including vacuum pressure impregnation of the windings.

STANDARDS AND CERTIFICATES:
Environmental Management System ISO 14001:2004
We are also members of the UK rail industry Link-up Scheme.

GEOGRAPHIES SERVED: Ireland, United Kingdom, Germany, Sweden, Norway, Spain

Serving: •Railway Industry

Key Clients: •DB Schenker UK •Hitachi, Europe •First Capital Connect, UK •Mantena AS, Norway •Wabtec Rail, UK •Unipart Rail, UK •Ascendos Rail •Beacon Rail •HGK, Germany •Tagakeriet AB, Sweden

Key Partners: •Nelco Commutators •SKF Bearings •FAG Barings
VALUE PROPOSITION
Real-time ridesharing enables consumers to reduce their cost of transportation, while increasing their flexibility over conventional means of carpooling. Commuters can save up to $500 per month in reduced transport expenses for daily users, when compared to the cost of driving a single occupancy vehicle car.

Real-time ridesharing enables cities and transport authorities to improve access to transport options while reducing usage of over-stretched infrastructure and expensive costs of traditional transport options like bus services. Transport agencies that seek to manage travel demand look to provide carpooling services; Avego’s real-time ridesharing is an advanced form of these services, that is far more flexible and measureable. Transport agencies that provide vanpooling services also benefit from Avego’s real-time ridesharing automation, as Avego systems maximize fleet effectiveness by automating the matching of riders to drivers, reducing churn, and increasing services.

Futurefleet enables bus operators to install an end-to-end solution for in-vehicle and online ticketing, consumer apps for real-time passenger information, and back-office control systems for vehicle tracking and service management. Android-based Futurefleet systems are far more modern, flexible, and future-proof than legacy WinCE systems; and passengers have access to the latest apps on a variety of platforms. System operators can enter the data once and see it everywhere.

COMPANY DESCRIPTION:
Avego provides software used by hundreds of thousands of commuters, cities and transport authorities to create new efficient means of shared transportation. Avego has operations in Ireland, China, and the US, with about 68 employees worldwide. The company is growing rapidly, between 50%-100% per annum for the past three years.

PRODUCTS:
Using Avego’s mobile apps, anyone can turn their car into a bus, saving time and money by picking up passengers along their route. Called “real-time ridesharing”, Avego is implementing projects in DC, San Francisco, and 3 other areas already.

Avego’s Futurefleet product line is a hardware/software system used by bus operators to automate their bus fleets and provide real-time passenger information. Primarily focussed on the rapidly growing China market, Futurefleet also is used by bus fleets in the United States and Ireland.

GEOGRAPHIES SERVED: USA, China
Serving: •Transportation
Key Clients: •San Francisco Metropolitan Planning Commission (SFMTC) •Washington State Department of Transportation vRide •Peng Cheng bus company of Chengdu China •Loudoun County Virginia •National Transport Authority of Ireland
**Value Proposition**
We are specialists in the design and manufacture of transport seat and curtain fabrics and carpets offering a single source solution for all your transport textile needs. Our reputation is built on 4 key principles; Personal service, Responsiveness, Innovation and Value for money. We develop designs which are attractive, comfortable, durable and cost effective. We provide our clients with a highly flexible service and we offer the most competitively priced products to the airline industry, without ever compromising on quality or safety. Through vast experience and heavy investment in state of the art technology and manufacturing techniques, our passion is to be recognised world-wide as the preferred source for transport seat and curtains fabrics and carpets.

**Company Description:**
Botany Weaving is the largest manufacturer of aircraft seat fabrics in the world. It specialises in aircraft seat fabrics, carpets and curtains. Approved by Boeing and Airbus and the Irish Aviation Authority. EN9100 approved. Botany Weaving supplies over 120 airlines worldwide including many of the world’s leading airlines.

**Products:**
We supply a wide variety of innovative and technical fabrics to meet even the most specific transport interior need. Botany produce fabric in different finishes and weights which include 100% wool blended wool - polyester and 100% Trevira CS. We also supply lightweight seat fabrics that reduce fuel costs and all fabrics meet vertical burn test standards and are stain resistant.

Our transportation fabric types include moquette, flat woven, jacquards and chenille’s and we weave only in Ireland on our purpose built looms.

Our Carpets compositions include 100% Wool and Nylon, Wool/Nylon blends such as 80/20 or 95/5. We supply 1, 2 and 3 frame carpets in loop or cut pile for any Aviation or Transportation project. Weights range from light weight 1200 g/m2 to 2,000 g/m2, carpet backing options include adhesive, anti-fray and latex.

**Standards and Certificates:**
EN9100
ISO9002
IAA1132/94

**Geographies Served:**
Argentina, Australia, Austria, Belgium & Luxembourg, Brazil, Canada, Chile, China, Czech Republic, Denmark, Egypt, England/Wales, Ethiopia, France, Germany, Global Marketplace, Hong Kong, Hungary, Iceland, India, Israel, Italy, Malaysia, Mexico, Morocco, N. Ireland, Netherlands, Portugal & Azores, Spain,

**Serving:**
- Transport Sector: Aviation, Rail, Bus

**Key Clients:**
- Qantas
- British Airways
- Cathay Pacific
- Air Canada
- All Nippon Airways
- Virgin Atlantic
VALUE PROPOSITION
Celtrak’s unique position of owning all aspects of the hardware design, manufacture, firmware and front-end of the solution allows flexibility in meeting all clients needs. Bespoke integration work facilitates increased value in the data generated within the solution.

A partnership approach with the clients has delivered cost savings and improved efficiencies for our customers that are quantifiable and have realised a return on the investment in typically, 6-8 months.

Sustained investment in our products, adding functionality that benefits our customers and uses the most recent advancements in technology, demonstrates continuous innovation.

Celtrak’s high quality support extends to all sectors with a 100% commitment to quality, achieving and maintaining ISO 9001:2008 certification.

COMPANY DESCRIPTION:
Celtrak specialises in the delivery of real time vehicle tracking solutions. We provide leading businesses in over 30 countries with standard, customised, integrated and bespoke GPS vehicle tracking and fleet management solutions. Our combination of proven technology and unparalleled track record in the delivery of fleet monitoring solutions puts us in a unique position to meet the immediate and ongoing requirements of our clients.

PRODUCTS:
Celtrak solutions offer a wide range of benefits to companies in areas such as fuel monitoring, fleet management and driving for work policy. Celtrak systems are designed to provide your organisation with round the clock visibility and control of your mobile workforce, increased workforce productivity and reduced operations costs. Our suite of GPS fleet management solutions include: Fleetwatch (Entry Level), Driverite (Driver Behaviour) and Tracking (temperature).

STANDARDS AND CERTIFICATES:

GEOGRAPHIES SERVED:
Ireland, UK, Europe, North America, Middle East

Serving: •Utilities •Logistics and Distribution •Refrigerated Transportation •Public Sector •Insurance •SME’s, International & PLC Companies

Key Clients: •Thermo King (Ingersoll Rand) •Balfour Beatty Utility Solutions •A-Plant •Roadbridge •RTÉ NL •Bakker •Midlink •N6 Concessions

Key Partners: •Egis Projects •Thermo King Corporation •O2 •Mandata •Paragon •Easytrip •Map Mechanics
VALUE PROPOSITION

Commutable develop software specifically for the passenger transport industry. Our services are popular, sticky, and scaleable: our journey planner for Dublin has had a consistent 40% return rate over 3 years of operation; our real-time system for National Express has achieved a steady 50% return rate 6 months since launch, and has handled single-day traffic spikes of 1300%. It is on-target to service 1 million unique customers in 2013.

Commutable’s products increase customer retention through improved satisfaction with passenger transport services, lower the cost of customer service through reducing the number of phones calls and complaints to be dealt with, and increase direct revenue through increased online ticket sales.

COMPANY DESCRIPTION:

Commutable is a software development company specialising in mapping, transport and real-time passenger information, focused on developing customer-facing applications with the highest standard of user experience.

Commutable launched the first multimodal journey planner for Dublin, called Hit the Road, at http://hittheroad.ie, which won the award for Best Industry Software at the Intelligent Transport Systems industry group’s annual award ceremony in 2012.

Commutable has recently had a very successful launch of its real-time passenger information service for National Express PLC, one of the UK’s largest transport operators http://coachtracker.nationalexpress.com/.

PRODUCTS:

Our major product lines allow operators to easily replace existing legacy information (timetables, route maps) with cohesive, interactive, cloud-hosted solutions that allow a user to plan and schedule their journey, buy the appropriate tickets online, and keep track of their progress in real-time, allowing true end-to-end transport planning.

We provide both web applications and native mobile apps that bring together mapping, GPS locations of vehicles, timetables and real-time updates, all of which we customise, manage and host for our clients.

Our CoachTracker product tracks the location of an entire fleet of vehicles, displays them on a map, and calculates the estimated time of arrival of each coach to each stop along its journey, updated every minute.

Our JourneyPlanner product allows a user to easily find the best possible route between any two locations in a city across a combination of bus, coach, light rail and train services.

GEOGRAPHIES SERVED: Ireland, UK

Serving: •Passenger Transport Industry •Local Government Authorities

Key Clients: •National Express PLC, UK

Key Partners: •uTrack Software Solutions
VALUE PROPOSITION

In today’s hectic environment, instant access to information is vital. Data Display designs and manufactures high-quality electronic sign systems supplied to many different markets including railways, airports, bus stations and highways, as well as car parks, sports arenas, cinemas and financial institutions. Our 60,000 sq.ft fully automated factory provides an end-to-end display solution, incorporating in-house design and development as well as manufacturing and system testing through to commissioning and after-sales.

We are a solutions-based company with strong manufacturing and engineering capabilities and we build enduring customer relationships which enable us to better understand our customers’ requirements. We examine local conditions for every project and devise a unique solution to suit. Our flexibility and reliability ensures that 85% of our turnover comes from repeat, long-term customers, while our continuous investment in Research & Development ensures that we supply the latest technology solutions to our customers.

COMPANY DESCRIPTION:

Data Display’s main manufacturing facilities are based at our HQ in County Clare, Ireland, where a team of over 120 personnel are employed in our 60,000 sq. ft. fully automated factory, certified to ISO9001. A further 110 employees work internationally. Our inhouse manufacturing facilities include metal fabrication, industrial paint shop, electronic component assembly and final test.

With a world-wide network of sales offices and distributors, Data Display has a presence in key international markets, and 85% of our turnover comes from repeat, long-term customers.

PRODUCTS:

Data Display produces a range of dynamic, real-time information display systems incorporating LED and TFT/LCD technology for indoor and outdoor use in many different environments. Our product range also includes our full colour Data Vision series to display dynamic video images, animations and graphics.

To drive and manage our diverse range of displays, we have developed our own suite of software products which takes into account our broad product scope and the requirement to adapt to changing communications methods.

Our manufacturing facilities enable us to provide a fully integrated product solution, from concept through to completion, incorporating in-house design and development as well manufacturing and system testing through to commissioning and after-sales. Significant emphasis on Research and Development ensures the best solutions are offered to our worldwide client base.

STANDARDS AND CERTIFICATES:

I.S. EN ISO9001:2008
CE, UL, EN12966
NEMA4, IP65

GEOGRAPHIES SERVED: UK, USA, France, Netherlands, Denmark, Germany, Israel, Italy, Middle East, Portugal & Azores, Spain, Sweden, Switzerland, Australia

Serving: •Passenger Information (rail, tram, bus, air) •Traffic and Highways •Parking Guidance •Industrial/Health and Safety •Entertainment/Leisure Park •Finance •Commercial/Retail

Key Clients: •Leading System Integrators •Transport Operators •Vehicle Manufacturers •Local/National State and Semi-State Bodies

Client References include: •New York City Transit Authority •London Bus (TFL) •London Underground •Paris Metro •Eurotunnel •Lisbon Underground •National Roads Authority (Ireland) •Dublin/Cork/Waterford/Limerick/Galway City Councils •Aéroports de Paris •NextBus (USA) •LA Metro •Parking & Route Information signs for National and Regional Authorities in Holland
VALUE PROPOSITION
Electro Automation supply, install and maintain a vast range of automated products throughout the island of Ireland and across the UK and Germany. We provide a 24 hour day, 7 days a week, 365 days a year maintenance and callout service. We have four separate divisions in Dublin, Lisburn, Surrey and Erfurt Germany. Electro Automation is a multi-layered organisation having Consultation, Design, Project Management, Sales, Installation and Maintenance operations. We will design the system, project manage the installation and supply and install the equipment that best suits the customers’ needs. We have evolved a project management capability and skill set centred on the safe, timely, efficient and cost-effective implementation of our projects. We have also developed an expertise in subcontracting associated works and managing these also. These project management services are offered to our customers either as a “one stop shop” for related and synergistic products or as a project management service in its own right. A library of Case Studies detailing some of our larger installations can be found on our website www.electroautomation.com

COMPANY DESCRIPTION:
The Electro Automation brand is synonymous with advanced technology, reliability of service and continuous growth in profitability. Supporting a wide range of products, systems and services, Electro Automation is a recognised leader in innovation within Europe. The company has offices in Dublin, Lisburn, Surrey and Erfurt (Germany).

PRODUCTS:
The several divisions Electro Automation include:
Automated Access Control Division: We offer a wide range of vehicular and pedestrian access control solutions with products such as automatic gates, automatic doors, access control systems and intercoms.
CCTV Division: We provide expertise in the bespoke design and installation of simple to complex CCTV Security Systems.
Car Parking Division: We are the largest supplier of car parking solutions in Ireland and the UK.
ITS Division: This is our most innovative department, with many exciting new products being added to our range year on year. At the moment we provide technology which includes ANPR (number plate recognition), speed enforcement, vehicle counting and monitoring.
Service & Maintenance Division: We provide a full range of service and maintenance options to cover all equipment supplied and installed by Electro Automation.

STANDARDS AND CERTIFICATES:
ISO9001, Niso, Irish Security Association, Qualsec
Private Security Authority Licence
Member of Retail Excellence Ireland

GEOGRAPHIES SERVED: Europe

Serving: •Medical •Software •Construction •Financial •Government •Police •Councils •Legal •Facilities Management •Shopping Centres •Corporate Multinationals •Airports

Key Clients: •Heatons •Dublin Airport Authority •An Garda Síochána •Google •Arvato •Kraft Foods •Diageo •VHI •HSE •AIB •Bank of Ireland •Dublin City Council •Woodies DIY •Q-Park •Eircom •Blanchardstown Centre •Department of Justice •Charlestown Shopping Centre •Deloitte •DHL •National Roads Authority •GoSafe •PSNI

Key Partners: •Electro Automation (NI) Ltd •EA Group (UK) Ltd •Electro Automation (GmbH)
VALUE PROPOSITION
The Elmore Group are distributors and integrators in all aspects of Intelligent Transport Systems. We specialise in delivering turnkey solutions through combining in-house expertise and market leading products from around the world. As the largest installer of ITS equipment in Ireland we offer a wealth of experience and innovative concepts.

COMPANY DESCRIPTION:
The Elmore Group is a family business, founded by Seamus Elmore in 1965 and now controlled by the second generation, Mark & Marion. Representing a number of leading industry manufacturers the Elmore Group is a supplier/integrator in Intelligent Transport Systems with previous projects including; Dublin City SCATS System, Galway City UTMC, M50 Automatic Incident Detection, M50 Freeflow Tolling, to name but a few. With bases in Dublin, Tipperary and Galway we offer a nationwide service and are Ireland’s largest installer of ITS projects.

PRODUCTS:
The Elmore Group offer a full range of products and solutions to meet varied requirements of ITS. This includes traffic signals & control equipment installations compatible with SCATS, UTOPIA, SCOOT, SPOT and MOV, Urban traffic Control Systems, Variable Message Signs, Vehicle detection & Classification, Motorway Emergency Phones, Public & Flood Lighting, Pay & Display Parking, Cycle & Pedestrian counting, Journey Time and Tolling. Our service includes the design, supply, installation and ongoing maintenance of turnkey solutions including civil and associated works.

STANDARDS AND CERTIFICATES:
I.S. EN 9001 (2008)

GEOGRAPHIES SERVED:
Republic of Ireland, UK

Serving: • Intelligent Transport Systems • Construction • Local Government • Private Sector

Key Clients: • Local Authorities • Civil contractors • Dublin City Council • Galway City Council • Waterford City Council, • Westmeath Co Co • Tipperary SR Co Co • Roadbridge • BAM • SISK • Siac • FAI • GAA

Key Partners: The Elmore Group are exclusive distributors for a number of international ITS manufacturers including: • Swarco • Tyco Traffic & Transportation • RedSpeed International • Metric • Eco Counter • Excel Technology • Aldridge Traffic • Clearsonics pty
VALUE PROPOSITION

We use our patented technology, in conjunction with highly efficient, expertly defined, standardised workflow processes to deliver network management services. This approach delivers value to our customers in several areas including, the significant reduction of operational and capital expenditure, the delivery of a standardised approach to network management and a greater control and visibility of the mobile network.

Our solution, EquiTraf, provides capacity management solutions for mobile operators around the world. With the use of cloud technology, our services are available as a SaaS solution to the customer. We improve operational efficiency for our customers by providing solutions that reduce hardware and licensing costs, increase resource efficiency and reduce risk for the operator through a partnership approach on our Virtual Organisation platform.

Our customers continue to use our solutions to manage their networks, allowing them to focus on other core functions of their business.

Our pricing model is competitive and reflects the level of service we provide to our customers and the return on investment that they will achieve from implementing our solution.

COMPANY DESCRIPTION:

Equiendo, established in 2008, provide innovative mobile network management solutions for mobile network operators, service providers and equipment manufacturers across the world.

Our cloud hosted solution eliminates mobile operator congestion, significantly reduces operational expenditure and radically cuts capital expenditure. The patented solution reveals the most efficient way to invest in and manage the network in order to support the exponential explosion in data growth.

Our goal is to improve the operational efficiency of mobile operators so they can focus on core activities and improving customer experience for end users.

PRODUCTS:

The Equiendo EquiTraf Solution, with its embedded work flow processes, frees up expensive engineering resources, significantly reducing mobile operator operational expenditure, while at the same time tackling the challenges the mobile operator faces in the areas of traffic congestion and revenue recovery.

EquiTraf provides a pro-active approach to network management, by identifying and resolving the problem before it occurs. 1000’s of cells can be processed with ease in a standard and consistent manner, providing repeatable results.

STANDARDS AND CERTIFICATES:

IP Patents

GEOGRAPHIES SERVED: Ireland, UK, EU, Caribbean

Serving: Telecommunications • Services & Applications • MNO’s • Vendors

Key Clients: Vodafone • Telefonica • Meteor • Three • Ericsson • Huawei • BT

Key Partners: Brosna Communications International • KTL • Threefold • BT • Surecom • Oracle • Microsoft • IBM • Ericsson • Huawei • NSN
VALUE PROPOSITION

eSpatial delivers powerful mapping in minutes.

At eSpatial we believe mapping should be fast easy and powerful. With our mapping software you can easily upload and visualize multiple layers of data. Quickly create dynamic reports. Analyze key areas and share results. It’s rapid visual insight that takes the guesswork out of decision making.

COMPANY DESCRIPTION:

eSpatial started business in 1997 providing GIS (geographic information systems) services to small & large organizations, governments & consultancies. In 2005 we launched our first commercial product – iSMART, a server based GIS application. In 2010 we decided to take our mapping software online with eSpatial OnDemand GIS which transformed our business. Today, eSpatial is a result feedback from our customers & the growth in big data & visualization. eSpatial is mapping in minutes, not months. It’s focused on your results & not the complexity for getting there. It’s fast, easy & powerful & backed by mapping experts with 15 years experience in delivering results.

PRODUCTS:

eSpatial is fast, easy, powerful mapping software that helps organizations to understand their data in relation to geography and location. With eSpatial mapping software you can:

• Upload data turning them into maps in minutes and allows you explore your data at a variety of levels (country, zip code, street, coordinate and more)
• Visualize and locate key information with easy navigation around your maps – seeing data as points or clusters to highlight key information.
• Build powerful reports creating heat maps or colour coded areas for fast insight and easily add charts and graphs for added analysis.
• Analyze information with interactive, dynamic analytics that allow you to drill down into geographic areas and creating reports that respond instantly to your output.
• Share information online or via email, through embedded maps and reports, interactive PDF’s, or downloaded excel files.

STANDARDS AND CERTIFICATES:

eSpatial is deployed on Amazon Elastic Cloud Computing (EC2)/Amazon Web Services (AWS) environment, which includes:

• ISO 27001 certification
• SAS70 certification
• Compliance with Federal Information Security Management Act (FISMA)

GEOGRAPHIES SERVED: Global

Serving: • Technology • Software • Sales & marketing • Not-For-Profit • Wholesale
• Management Consulting • Real Estate • Property • Healthcare • Local Authorities
• Government Bodies • Waste Management • Agriculture
• Land management • Education • Financial services
• Utility

Key Clients: • Accenture • ADP Dealer Services • American Chemical Association
• CORE NYC • Keep America Beautiful • McLaren Automotive • MediaCom • Playboy TV
• Road Safety Analysis, UK • Tata Communications • Service Master Clean • Siemens
• Enterprise Communications • Warehouse

Key Partners: • Acao Informatica • Artec • Aventine Consulting
• Connections Intelligence • Geomatic Technologies • Green Fly • Immersion GIS
• Novageo • Neuro Public • Powertech IST data GCT • TL Precise
VALUE PROPOSITION
EVEO charging stations fulfills the European Electric Vehicle charging infrastructure standards offering charging which allows Electric Vehicle motorists seamless access to charging infrastructure and related services throughout Europe. Our services include supply, installation and maintenance. We offer these services to customers in the Energy sector as well as Parking operators, Local Authorities and Transport Hubs.

COMPANY DESCRIPTION:
EVEO specialise in the development and manufacture of network enabled on street public charging stations for Electric Vehicles. EVEO provide hardware(charging station) software(management information system) installation and 24/7 service.

PRODUCTS:
EVEO Charging stations identifies the customer, transfers power to the vehicle and transmits usage data to the central management system.

STANDARDS AND CERTIFICATES:

GEOGRAPHIES SERVED: Ireland, UK
Serving: • Cleantech • Energy • Renewable Energy
Key Clients: • ESB • Parking Operators • Local Authorities • Shopping Centres • Hospitals • Hotels
Key Partners: • ESB Ecars • Renault France • Siemens
VALUE PROPOSITION
Fleetmatics provides companies with a solution to overcome the challenges associated with managing local fleets and improves the productivity of their mobile workforce. We are able to deliver this service by extracting actionable business intelligence from real-time and historical vehicle and driver behavioural data. Our solution results in lower fuel costs and improves company’s efficiency whilst increasing the productivity of their vehicles.

We believe technology will improve the basic metrics of small business. That’s why Fleetmatics Group solutions solve every-day problems in simple, gratifying way. The Fleetmatics system is built to help companies with mobile workforces achieve more work without more people, drive real growth, and outpace competitors. Whether they subscribe to the Fleetmatics platform to simply solve everyday pressures or to solve bigger problems in smarter ways, our customers can protect what they’ve worked so hard to build, and put more money in their pockets.

Our customers are also happy to provide testimonials and case studies that validate our claims.

COMPANY DESCRIPTION:
Fleetmatics is a leading global provider of fleet management solutions for small and medium-sized businesses delivered as software-as-a-service (SaaS), yet a publicly held company with stock listed on the New York Stock Exchange. Fleetmatics enables businesses to meet the challenges associated with managing local fleets and improve the productivity of their mobile workforces. We are able to provide this service by extracting actionable business intelligence from real-time and historical vehicle and driver behavioural data.

PRODUCTS:
The intuitive, cost effective, web based solution provides fleet operators with visibility into vehicle location, fuel usage, speed and mileage, and other insights into their mobile workforce, enabling them to reduce operating and capital costs, as well as increase revenues. Fleetmatics serves more than 19,000 customers, tracking more than 356,000 vehicles worldwide.

STANDARDS AND CERTIFICATES:
U.S.-EU SAFE HARBOR
SOC1/ SSAE16/ ISAE 3402 typeII
SOC2 on the security and Availability Trust Services Principle
SOC3 on the security and Availability Trust Services Principle
Payment Card Industry (PCI) Data Security Standard v2.0
ISO/ IEC 27000 Series
ISO 14001
ISO 9001

GEOGRAPHIES SERVED: Ireland, UK, North America, Canada

Serving: •Distribution/Transport •Waste •Service/Delivery •Facility Management

Key Clients: •Emerald Facility Services, Dublin •Keywaste Management Ltd, Dublin •Colkar Transport, Dublin
VALUE PROPOSITION
Forcelink is a highly functional mobile workforce management software solution for use on smartphones. We link field personnel, the back office and customers, driving down operational costs and improving customer service. We do this on a subscriber basis so that our users reduce costs and are not committed to long term contracts, if we fail to meet their needs they are not tied to us. We are driven by achieving short term Return on Investment for our customers. In essence, we deliver enterprise functionality for SME money.

COMPANY DESCRIPTION:
Forcelink Solutions Ltd. is a software development and consulting company with extensive experience in software development and implementation and business consulting. Staff at Forcelink and its sister company Acumen Software have extensive experience delivering projects, implementing systems such as: MWMS (Mobile Workforce Management Systems), OMS (Outage Management Systems), CMMS (Computerised Maintenance Management Systems), GIS (Geographical Information Systems), ERP (Enterprise Resource Management), CRM (Customer Relationship Management), EAI (Enterprise Application Integration), and BI (Business Intelligence). We have experience with SAP ISU, SAP PM, Maximo EAM, Xsite FMMS, eRespond OMS, Tibco EAI, FocalPoint BI, Oracle BI, and Hummingbird BI.

PRODUCTS:
Forcelink is a mobile workforce management platform which is implemented as a hosted solution (SaaS) to cater for subscribers from single operators to large businesses who wish to automate workflow processes with their mobile workforce. The product functions on any standard smartphone to communicate with field resources. The product is a web front-end, used by one or more users in the office, and mobile phone front ends for use by field staff, independent contractors, agents, and customers. The mobile product offers several technology options in parallel, giving users the ability to connect with a wide variety of handsets offering from basic SMS-based interaction to WAP and mobile JAVA application functionality. The system allows the integration to back office business applications such as Accounting systems, HR, Work Management and Customer Information systems.

GEOGRAPHIES SERVED: Ireland, UK, South Africa

Serving: •Asset inspection •E-mobile •Enterprise Resource Planning Software •Finance Sector •Local Government •Maintenance Contractors •Software

Key Clients: •Local authorities •Financial Services •Asset Inspection and Maintenance Contractors •Digiweb (Ireland) •SANRAL (National Roads Agency) •MyCiTi (bus transport agency, City of Cape Town), South Africa

Key Partners: •Ordnance Survey Ireland •South Western •Digital Defence •Questech •HVC •Gijima IST
COMPANY DESCRIPTION:
GlobeTech is a global leading provider of parking management solutions, offering a complete end-to-end IT solution including mobile handhelds for on-street enforcement and a sophisticated web based back office system. GlobeTech has been selected as the IT partner of choice for some of the world’s most prestigious parking management contracts, such as The City of Abu Dhabi, the world’s largest parking contract, and a back office permit system for the 2012 London Olympic and Paralympic Games.

PRODUCTS:
GlobeTech’s GTicket solution progresses and streamlines the parking enforcement process from issue to final payment or closure, allowing full back-end reporting at all stages. Integration with other GlobeTech modules such as permits, clamps and removals, and external systems such pay and display machines and ANPR vehicles facilitates allied operations to be managed through the same system.

GEOGRAPHIES SERVED: Global Marketplace, United Arab Emirates, Europe, Africa

Serving: • Technology • Software • Government Bodies • Local Authorities • Civil Service
• Transport • Property Management Companies

Key Clients: • Abu Dhabi Department of Transport • Park Rite
• Croydon Borough of London • Worcester City Council • Irish Police Force • Cork City Council • Park by Phone • Dublin Street Parking Services
VALUE PROPOSITION

We design, manufacture, distribute and validate our own high quality, self-fitting, In-Vehicle Tracking Systems. We offer these products and related services to the Vehicle Breakdown, Insurance and Car Hire Industries, based in the UK and Ireland. We are expanding in the rest of the EU.

Our devices provide in-vehicle communications and location identification for their customers. With our devices, we also provide vehicle diagnostics and Pay As You Drive Insurance Monitoring. Our devices also provide eCall functionality, for safer driving.

Our devices and services save Time, Money and Fuel for these industries. They additionally improve their service offering to their clients and also create new opportunities and increase revenue.

All of our devices are multifunctional, allowing complete flexibility to cross-serve different markets with one device.

COMPANY DESCRIPTION:

GMT was established in 2009.

We specialise in on-demand vehicle location and driver monitoring solutions via our own self-fit IVS Tracking and eCall telematic devices and related location back office location application and services.

We are members of ITS Ireland.
We are Associate Partners to eCall/HeERO.

PRODUCTS:

We provide a variety of Self-Fit Vehicle Tracking/Location devices with the option of Driver Behaviour reporting, vehicle diagnostics and eCall functionality.
We additionally supply a portable location identification device that allows the user to report their location. The device never needs charging, and the standard AAA batteries only need to be changed every few years.
We also provide consultancy, design, prototyping, testing and manufacturing of Vehicle Location Devices for your company, based on your requirements.

STANDARDS AND CERTIFICATES:

CE FC

GEOGRAPHIES SERVED: UK, Ireland

Serving: •IVS and Telematics •eCall •Insurance PAYD Monitoring •Vehicle Breakdown(Motor Clubs) •Vehicle Hire

Key Partners: •GBR Direct •Apex Networks •Yield Technologies •Cinterion •Orion Technologies
COMPANY DESCRIPTION:
IWT is a privately-owned independent Irish company established in 1981 and specialising in Shipping, Transport and Logistics solutions for national and international clients.

IWT has owned offices in Dublin, Ballina and Rotterdam and have agency representation worldwide through contracted associations with leading global logistics companies.

PRODUCTS:
- European road and sea transport
- Dedicated Ireland-UK service with owned fleet
- Global Logistics capability through exclusive agency agreement with Yusen Logistics
- Cross-docking operations in Dublin & Rotterdam
- Warehousing & distribution in Ireland and Europe
- Dedicated daily rail service Dublin-Ballina
- Deep-sea forwarding and NVOCC services
- Deep-sea and European groupage services
- Airfreight (IATA approved) & ‘known agent’
- Customs brokerage & fiscal representation

STANDARDS AND CERTIFICATES:
ISO 9001
AEO approval

GEOGRAPHIES SERVED: Global Marketplace, UK, Europe, Far East, USA

Serving: • Food & Drinks • Chemicals • Domestic Products/Appliances • Construction Materials • Plastics • FMCG
VALUE PROPOSITION
We are designers and manufacturers of electric portable power units, 12 v, 24v and 230, which are used to start carbon fuelled vehicles. We have portable rescue units that will charge Electric Vehicles at the side of the road to enable the vehicle to get to a grid charger. We also have power storage units for household applications.

COMPANY DESCRIPTION:
We specialise in emergency reserve power, energy generation, storage & distribution solutions, renewables and alternative transport solutions.

PRODUCTS:
Manufacturer of:
- Portable power units for Electric Vehicles
- Jumpstarters for Cars, trucks, plant and Aero
- Power storage units for household applications

STANDARDS AND CERTIFICATES:
Winner of the Wicklow Commerce Innovation Award

GEOGRAPHIES SERVED: Ireland, UK, Europe

Serving: • Transport

Key Clients: • Dublin Bus • Bus Eireann • ESB

Key Partners: • ESB Ecars
KENT STAINLESS

VALUE PROPOSITION
We help our customer base by delivering a quality product in a timeframe and in a budget that suits their needs. Our focus is on a range of products that require a high degree of design and engineering input where we can help you to finish or adapt the design to match your requirement, for your specific project.

Flow Rates, Load Bearing Capabilities, Climatic Conditions for the end product, Adherence to Standards, Aesthetics, Lead Times, Warranties and Budgets are some of the many variables customers discuss and prioritise with us. We then respond with Advice, Engineering Design, 3D Software Mechanical Calculations, and Manufacturing Capability. Based on the agreement between both parties we deliver and ensure satisfaction for our client and your client in turn.

Our Value proposition has allowed us steadily maintain growth rates despite market fluctuation since 1984.

COMPANY DESCRIPTION:
Established in 1982, we are designers and Fabricators of Stainless Steel products for the Construction and Machinery Industry. For the transport sector, our focus is on offerings to the airport terminals, rail terminals and at-grade tram stops. Inside the terminals we focus first on drainage and manholes. This is usually followed by surface protection, sanitary ware, and customised fabrications like baggage hall dog-boxes, sign supports, ventilation covers. Externally, surrounding the terminal we supply street furniture, recessed manholes (including emergency access tunnel covers), drainage, and ventilation grilles.

PRODUCTS:
Customised design and fabrication of Drainage, Street Furniture, Manholes, Sanitary Ware, Surface Protection, Grease Interceptors & Cleanroom Fitout.

STANDARDS AND CERTIFICATES:
ISO9001:2008
ISO14001
OHSAS18000
FACTA
Link-Up

GEOGRAPHIES SERVED: Ireland, UK, Belgium, Qatar, United Arab Emirates, Singapore

Serving: • Food, Beverage & Dairy • Pharmaceutical • Hotels • Airports • Railway Stations • Hospitals • Prisons • Stadia & Arena • Streetscapes • Supermarket & Retail • Swimming Pools • Universities & Schools

Key Clients: • FM Conway • Skanska • Volker • Railway Procurement Agency • Transport for London • Irish Prison Service • Waterford City Council • Wexford Borough Council • Qatari Diar • Dublin Airport Authority • Wembley Stadium • Aviva Stadium • Elan • Pfizer • Wyeth • Johnson & Johnson • Janssen • Bristol-Myers Squibb • GlaxoSmithKline • Lilly • Genzyme • Boston Scientific • Abbott • Servier • Yeo Valley • Tulip • Kepak • Irish Country Meats • Diageo

Key Partners: • PM • Jacobs Engineering • Arup • Halcrow • Parsons
VALUE PROPOSITION
Specialising in cutting edge visual technology which enables the automatic detection of events in video, Kinesense’s solutions can help eliminate the time to watch and sift through hours of video for key events. The result is enormous savings in time and money during CCTV video investigations whilst ensuring actionable intelligence.

COMPANY DESCRIPTION:
Kinesense Ltd develops video event detection and search solutions for the security market.

PRODUCTS:
Kinesense Video Content Analytics (VCA) solutions eliminate the time taken to watch and sift through hours of video for key events. Company create intuitive easy-to-use software but with sophisticated video search and analysis. Our software is based on decades of advanced research and testing and customer deployment.

GEOGRAPHIES SERVED: Australia, Canada, Denmark, England/Wales, Indonesia, Morocco, Singapore

Serving: •Software •Security •Goverment

Key Clients: •Technical Support Units •Major Investigation Units •Counter Terrorism Units •Serious Crimes Units •Overt and Covert Surveillance Teams

Key Partners: •Ovation Systems •Timespace Technology •HikVision Digital Technology •Milestone Solutions
VALUE PROPOSITION
We design and manufacture multi-purpose implement carriers for global export to our customers in the airport, highway maintenance, construction and grounds care sectors. The multifunctional design of our machine means that our customers can reduce capital expenditure (one Multihog can often replace 4 different machines), service and labour costs. It can perform as a snow plough/de-icing machine in the winter, a road sweeper in the spring and a grass/hedge cutter in the summer, amongst many other applications. For our dealers its multi-functionality makes the machine easy to sell as it represents value for money to customers. Our current customers have provided us with many testimonials reiterating their satisfaction with our service and availability to them at all times, as well as the quality of the product and our fast delivery dates. Our in-house design team means that we are constantly responding to market trends as well as being able to realise our customers’ product requirements.

COMPANY DESCRIPTION:
Multihog Ltd is a company based in Louth, Ireland manufacturing multi-purpose implement carriers for both the home and export markets. Our premises are comprised of both a purpose-built manufacturing facility and an in-house design department. Multihog Ltd export their products worldwide to various market sectors.

PRODUCTS:
The Multihog is a multi-purpose implement carrier which services different sectors including airports, highways, construction, grounds care and municipalities. Various attachments can be mounted on to the machine both front and rear to suit the task at hand, e.g snow plough, grass mower, patch planer, line remover, de-icer, high pressure street cleaner and the popular combi snow brush and plough unit. Its powerful hydraulic drive system coupled with its compact size makes the Multihog a very unique vehicle. With such a wide range of attachments, one Multihog can do the work of several different machines—especially efficient for airports and municipalities in terms of time, cost and labour.

STANDARDS AND CERTIFICATES:
ISO 9001:2008

GEOGRAPHIES SERVED: Germany, Belgium, Luxembourg, Netherlands, Italy, Poland, Switzerland, Czech Republic, Sweden, Finland, Norway, Denmark, Ireland, United Kingdom, Canada, Russia

Serving: •Airport •Highway Maintenance •Construction •Grounds Care & Municipalities

Key Clients: •Heathrow Airport •Gatwick Airport •Birmingham Airport •Vancouver Airport •Milan Malpensa Airport •Bristol Airport •Liege Airport •Dublin Airport •East Midlands Airport •TNT •Amey UK •Glasgow Council •West Lothian Council •Rotherham Metropolitan Borough Council •Cambridgeshire Council •National Roads Authority •Basel City Sports Dept. •Barneveld Local Authority •McCreath Taylor •Enterprise Mouchel •Transroute

Key Partners: •Ahlborn-Unimog •Multihog UK •Haiteco CZ •Swedmog AB •Aweko Ky •Claus & Mathes GmbH •Minufa GmbH •Van Dyck Marcel

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**VALUE PROPOSITION**

Nexala helps train operating companies and manufacturers make their services and management functions more efficient. We succeed in this by providing next generation real time diagnostics, asset and maintenance management and wheelset management solutions for the rail, bus and tram industry. We help our clients to save time, money, energy, improve reliability, standards and timetable management and maximise the lifespan of rolling stock. Unlike other applications that attempt to measure and analyse these channels, Nexala’s solutions are market leaders in their field as demonstrated by our blue chip, international customers, which include Siemens Transportation, Bombardier, Irish Rail, First Group and Metroline. By integrating all of these services into a tailored solution for your company, we are able to provide you with real time information that keeps trains and buses in service while assessing potential problems. These are essential forecasting and maintenance solutions that will save you time and help you to make more informed decisions.

**COMPANY DESCRIPTION:**

Nexala provides an Enterprise Software solution for the maintenance management of rolling stock for Rail, Bus, Tram, and Transport Infrastructure sectors.

We are a leading provider of Transport Applications and Systems. Our comprehensive suite of solutions address the areas of fault diagnostics, engineering & fleet maintenance systems, stores and procurement, condition monitoring, and operations management (fuel & energy, fleet performance, defect resolution, and supplier management). Nexala's solutions allow transport companies to improve operational efficiencies, manage their asset performance, service levels, increase resource utilisation and fundamentally to reduce their costs.

**PRODUCTS:**

The three products we offer are real time diagnostics (Spectrum), asset and maintenance management (Equinox) and wheelset management (Wheelmax). Spectrum is a real time diagnostics and fleet management system. It comprises a depot diagnostics and repair tool. It is a real time decision support system for control room and operations. Spectrum allows operational and timetable management.

Equinox is an asset and maintenance management system developed for the rail sector to manage and control assets and components, streamline parts and materials. Equinox manages resource, purchasing and procurement processes. It facilitates workshop planning and depot management.

Wheelmax is a wheelset management application which provides rail maintainers with the ability to analyse, monitor and manage wheelset performance. The application identifies wheelsets that need investigation, it forecasts wheelset turn dates and procurement schedules and it provides full analysis of wheel lathe operator behaviour and wheelset performance.

Insights is a planning, forecasting and reporting analysis tool that enables users to respond to events in real time, making calculated and informed decisions.

**GEOGRAPHIES SERVED:** England, Scotland, Wales, Germany, Ireland, Global Marketplace, Switzerland & Liech, Norway

**Serving:** ICT, Technology, Software, Transport & Travel, Construction, Government, Local Authorities, CleanTech

**Key Clients:** Southeastern UK, Hitachi, National Express Group, Go-Ahead Group Plc, Siemens Transportation, Merseyrail, SBB, Irish Rail, First Group
VALUE PROPOSITION

opensky enables organisations to realize their vision, through our innovation, whilst maintaining the highest level of integrity, optimum efficiency and business ethics. We collaborate closely with our clients to not only meet their requirements but to also identify ways that we can do things better, faster and more cost-efficiently.

As a result of utilizing our innovative solutions, our clients become high-performance businesses maximizing their efficiency, productivity and revenue. Through all our business operations we are deeply committed to ensuring that we deliver on our promises fairly, truthfully and respectfully. We pride ourselves in providing the highest quality solutions at the best possible prices and creating long term loyal relationships. opensky has and will continue to stay ahead of the IT curve with our forward thinking approach. Through close client partnerships and on-going innovation, we will continue to pioneer better IT solutions and services for our clients and indeed for the industry as a whole.

COMPANY DESCRIPTION:

Since inception in 2004, opensky Data Systems has evolved to become one of the most pioneering IT solution companies in the marketplace. We equip businesses with innovative customized IT solutions and managed services thus providing our clients with a path towards increased cost-efficiency, productivity and revenue optimization.

opensky has extensive experience in designing, building and supporting information management and business intelligence solutions. This expertise allows organizations to manage, analyse and report on critical aspects of data. We offer value through excellence in technical design, a flexible, client centered approach and high quality performance.

PRODUCTS:

Today opensky are the premier providers of data analytics, business intelligence, systems integration, budgeting solutions, managed software services, maintenance and support.

STANDARDS AND CERTIFICATES:

Certification Europe – ISO 9001:2008

Microsoft Certified Partners

GEOGRAPHIES SERVED:

Ireland, N. Ireland, UK, Europe, Saudi Arabia

Serving: •Public •Healthcare •Retail & Manufacturing •Transport
•Food & Agricultural •Waste •Environmental •Charities & Non-profit
•Higher Education & Research •Financial

Key Clients: •Enterprise Ireland •National Transport Authority
•Dublin City Council •University College Cork •University College Dublin •Lloyds Pharmacy •Lincolnshire County Council •Celesio •Cork County Council •Health Service Executive •Leicestershire County Council •North London Waste Authority

Key Partners: •Microsoft •Motorola •Insight
VALUE PROPOSITION

parkbytext™ are innovators in parking and online payments, partnering with landowners to both bring value to their clients and also to ensure they utilise their land in a commercially beneficial way and generate revenue. The solution is delivered with the end user “the parker” in mind. We offer our bespoke solution to a range of clients including transport hubs, railway stations, educational institutions including universities, facility management companies and private car parks. Simultaneously we also provide a white labelled solution through our partnership model. We boost revenue for our clients, reduce expenditure on machine maintenance, provide a green agenda with the elimination of paper, facilitate easy to use in-depth analysis to both the landowners and the car owner. This is akin to internet banking. Savings are passed onto the car owner and everyone is a winner. parkbytext™ have expert leadership with 20+ years experience in mobile payments and in parking. Our pricing is competitive and that combined with our parking expertise and product innovativeness makes us the forerunner in this market space.

COMPANY DESCRIPTION:

parkbytext™ is the trading name for Mobile Research Solutions Limited. The product is a “mobile phone cashless parking payment system”. This scalable product relates to a system of parking across a proprietary communications network capitalising on the growing market and future of mobile payment.

parkbytext™ has the intelligence management of accounting and auditing, real time and accurate enforcement and facilitates text and phone payment with an on-line pre-booking facility. The product gives the driver an “internet banking” feel in tracking their own accounts and usage.

The company supplies technology to landowners, facility management companies and more across Ireland, Northern Ireland and UK with further expansion in progress.

PRODUCTS:

“Metered network for vehicle parking” has intelligence management of accounting and auditing, real time and accurate enforcement and facilitates text and phone payment with an on-line and pre-booking facility. The product gives the driver an “internet banking” feel in tracking their own accounts and usage. Drivers register once and after that whenever they see the parkbytext™ logo or the Mr Parker mascot, they text their location and how long they wish to stay. No more change, no more tickets, no more worrying about overstaying. It’s simple, quick and cost effective. As specialist in car park management, the team at parkbytext™ has extensive experience management of cashless payment facilities in both off-street and on-street scenarios and working to implement such projects within strict time deadlines.

STANDARDS AND CERTIFICATES:

Parkbytext as a “mobile phone cashless parking payment system” and has a patent pending through the Intellectual Property Office.

GEOGRAPHIES SERVED: Republic of Ireland, Northern Ireland, United Kingdom

Serving: •Educational •Universities •Hospitals •Private Car Parks and Apartment Complexes •Event Venues •Transport Hubs - Railway Stations and Ports

Key Clients: •Irish Rail •Educational Institutions - DKIT, LIT & Carlow IT •Titanic Quarter, Belfast •Wembley

Key Partners: •Parkeon (Equipement Manufacturers - Globally) •European and US Parking & Tolling Operators •ANPR suppliers (number plate recognition)
PAYZONE IRELAND

COMPANY DESCRIPTION:
Payzone is Ireland's largest branded consumer payments acceptance network. The company also operates across Europe providing a wide range of payments services in the UK, Sweden, Greece, Germany and Romania. Payzone implements and operates payment networks including mobile top-ups, tolling payments, credit and debit card processing, bill payment, pre-paid debit cards and electronic gift solutions. Payzone processes over 380 million transactions annually.

PRODUCTS:
Payments network provides an innovative, efficient and economic service for private and public sector organisations requiring a payments acceptance network.

STANDARDS AND CERTIFICATES:
PCI certification

GEOGRAPHIES SERVED: Ireland, UK, Sweden, Greece, Germany, Romania

Serving:
• Private & Public Sector
• Retail
• Mobile and Online Channels

Key Clients:
• Private and Public Organisations

Key Partners:
• Mobile phone operators
• Semi-state organisations
COMPANY DESCRIPTION:
PMCE are Consulting Engineers specialising in the areas of Road Safety Audit, Road Planning, Road Design, Road User Audit, Road Safety Review, Transport Accessibility/Access Audit, Traffic Analysis, Traffic Assessment & Transportation Modelling.
PMCE are a firm of committed professional engineers who provide independent specialised services to our clients. Building on our experience working with State Bodies, Local Authorities and the private sector we deliver a high degree of quality engineering solutions at competitive rates throughout Ireland.

PRODUCTS:
Services we provide are:
- Road Safety Audit (RSA)
- Temporary Traffic Management Design/Traffic Plans
- Traffic & Transport Assessment (TTA, Traffic Analysis)
- Road User Audit (Cycle Audit, Access Audit/Accessibility Audit)
- Independent Advice on Statutory Procedures (e.g. CPO)
- Statutory Procedures relating to Road Schemes
- Road Planning & Road Design
- Project Supervisor (Design Process) for Road/Highway Schemes
- Transport Accessibility Audit & Design

GEOGRAPHIES SERVED: Ireland, Qatar, Asia, Kuwait, UK, Australia

Key Clients:
- Asian Development Bank (ADB)
- National Roads Authority (of Ireland)
- Civil Engineering Consultants in Ireland (e.g. Roughan & O’Donovan, Aecom, Mouchel, Hyder, etc)
- Local Road Authorities (e.g. Dublin City Council)
- Private Road Operators (e.g. Celtic Roads Group, Egis, Transroute, etc)
- Civil Engineering Consultants in Qatar (e.g. Hyder, Atkins, WSP, etc)
- Civil Engineering Contractors in Ireland (e.g. BAM)
- Dublin Airport Authority

Key Partners:
- Mouchel (ROI) Ltd
- PM Group
- TMS Consultancy

Contact Us:
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VALUE PROPOSITION
We supply, install and maintain electro mechanical equipment in Ireland. Specifically revenue collection systems and car parking equipment/ systems. We offer these services for customers in all sectors requiring revenue collection services and paid parking facilities.

We boost flexibility, reduce lead times, improve response times by integrating our maintenance system into a customer’s production cycle, and we are proud to guarantee continuity of supply by being a well-managed, well-resourced business.

Proof of our value is shown by our achieved quality standards, such as our ISO 9001:2008 certification. Our customers are also happy to provide testimonials and case studies that validate our claims.

We are priced very competitively (comparable to the marketplace) and within the range of pricing approved by our major customers.

COMPANY DESCRIPTION:
Quaestor Analytic have been installing, maintaining, servicing and repairing electro-mechanical equipment in Ireland since 1981. With a field service team providing a rapid call out response throughout Ireland, their broad spectrum capability allows them to service and repair many different types of equipment.

Whether one’s requirement is scheduled maintenance on-site, or depot repair, Quaestor Analytic can help to maximise availability and minimise down time.

PRODUCTS:
Quaestor Analytic Ltd supply’s, installs and maintains electro mechanical equipment in Ireland. Specifically revenue collection systems and car parking equipment, amongst other.

STANDARDS AND CERTIFICATES:
ISO 9001:2008

GEOGRAPHIES SERVED: Ireland
Serving: •Retail •Multisectoral

Key Clients: •Transportation Industry •Car Parking Industry
VALUE PROPOSITION

Rennicks Group manufacture and install road traffic signs, Intelligent Traffic Solution products and Road safety equipment designed to European standards. Our services include manufacture, assembly and supply chain management at competitive market rates. We offer these services for customers in the construction, maintenance and upgrade of the National Road Network, under the control of the NRA and Operators within the Republic of Ireland. Rennicks employ in excess of 100 personnel, encompassing a wide variety of professionals ensuring the our clients receive a high level of service that offers flexibility, results in reduced lead in times on orders, exceptional emergency response times as the clients request. These resources also ensure that the whole country can be catered for without individual client’s services suffering. Rennicks also carry large stock levels to ensure that material is always available to meet any order, and giving us an advantage over our Proof of our value is shown by our achieved quality standards, such as our ISO accreditation. Our customers are also happy to provide testimonials and case studies that validate our claims.

COMPANY DESCRIPTION:

Rennicks Group, operating from its Mulhuddart HQ, is Irelands leading company in the maintenance, manufacture and installation of Road Traffic signs and Intelligent Traffic Solutions. The Rennicks family of products includes the full range of Warning & Regulatory signs, Directional, Information & Tourist signs, Traffic Calming & Temporary Signs, galvanised steel poles & related Traffic Safety products, Driver Feedback & Vehicle Activated Signs, Electronic School Signs, ANPR, CCTV. Services provided include traffic management, data base creation, sign refurbishment, and the installation of its products. We offer the same value services in the UK via our MTS UK division.

PRODUCTS:

• Speed Detection and Enforcement
• Warning & Regulatory, Directional, Information and Temporary Signage & poles
• Vehicle Monitoring, Detection, Counting, Classification and Surveying
• Journey Time Analysis
• Driver feedback signs, Vehicle Activated Signs, Electronic School Signs
• CCTV
• Variable Messaging Signs (including solar/wind powered school warning signs)
• Automatic Number Plate Recognition Cameras (ANPR)
• Active Intelligent Solar/mains Powered Road Studs
• People Counting
• Weigh in Motion
• Traffic Management
• Database Creation
• Signage refurbishment & maintenance
• Grass, Hedge Foliage removal & maintenance

STANDARDS AND CERTIFICATES:

ISO 9001: 2008
Road Sign Manufacturing to CE Markings
CMIOSH Membership

GEOGRAPHIES SERVED: Republic of Ireland

Serving: • Construction - roads

Key Clients: • National Roads Authority • All County & City/Town Councils in Republic of Ireland • Civil Contractors • Tolled Motorway PPP Operations
VALUE PROPOSITION

The RSM FITS solution is an easy-to-install analytical and traffic management system that gives cities a real-time macro and micro view of their city. By providing cities with an accurate representation of their junctions, FITS enables vastly improved decision making and traffic optimisation. Existing traffic management systems often only cover one small element of the traffic landscape and can be extremely costly. For example, a travel time system can cost EUR 6 million, while a bus priority system can cost EUR 25 million. FITS offers these services and much more as part of a central system at a fraction of the cost.

Cities pays a small monthly fee per junction and can choose to deploy FITS solely as a planning tool using FITS Analytics, or as a full-service traffic management system using FITS Coordination, making it a cost-effective, low-risk and scalable solution to implement.

Once a small piece of FITS hardware is installed at each junction, a wealth of additional traffic management services can be instantly supplied via remote upgrades with no disruption to the network and no additional hardware costs, without undergoing years of research and testing.

COMPANY DESCRIPTION:

RSM’s revolutionary new traffic analysis and management software provides for the first time a real-time representation of traffic situations as they unfold – not approximate simulations. City planners get an unparalleled view of their city via a highly accurate 2D interface, resulting in better decision making, optimised traffic flow and the development of more attractive and competitive cities. Based on over 15 years of research and testing, the RSM FITS solution combines the benefits of cloud computing, fuzzy logic and the latest visual technology to bring existing traffic management systems to a new level.

PRODUCTS:

RSM’s FITS traffic analysis and management software works hand-in-hand with cities’ existing hardware. Utilising the latest cloud technology and fuzzy logic, it enables traffic hardware suppliers to make their existing controllers up to 50 times more powerful without investing in costly R&D processes themselves. Easily installed at a junction as a credit card-sized arm processing board, FITS removes the need for complicated system integration procedures. Once installed, FITS instantly provides a live view of the junction, removing a large proportion of the perceived risk associated with implementing a new ITS solution. Real-time data can be viewed 24/7 from a control room or mobile device anywhere in the world.

FITS acts as a central platform bringing all relevant aspects of the city together, from road works and public transport to the water department and emergency services, and enables easy integration of new third party software.

STANDARDS AND CERTIFICATES:

IBM Smartcamp European Finalist

GEOGRAPHIES SERVED: Scandinavia

Serving: •ITS •Traffic Management Systems

Key Clients: •Hardware Providers •End Users Cities •Campus Sat Nav Systems
Value Proposition

Over four decades Shay Murtagh Precast, a family company, has become synonymous as the leading manufacturers of concrete products in Ireland and the UK. Specialists in prestressed and precast concrete products, including concrete storage tanks, bridge beams, tunnel segments, culverts, liftshafts, a-frame buildings and a range of domestic concrete products for waste water treatment and rainwater harvesting. Furthermore bespoke concrete products can be designed and manufactured to any requirement with ease and professionalism of task. Experts in design, manufacture and delivery of these products, we provide our Clients with a complete project service that removes doubt and risk. With longstanding and repeat Clients our value is proven with our integration to being preferred partners on both small and large scale projects from infrastructure, commercial, industrial and utility sectors.

Our commitment to quality, cost and off site value solutions through these projects ensures the standing value given to each Client. Our Blog page emphasizes this as each is approved by the Client Project Directors.

Company Description:

Shay Murtagh Precast are industry leaders in design, manufacture, supply and installation of a wide range of concrete products to the building and civil engineering industry throughout Ireland and the UK.

Products:

We are large producers of concrete products. These include water storage reservoirs, tankage, bridge beams, culverts, tunnel segments and retaining walls. We also feature our on-site design team who work closely with our Clients to design and manufacture bespoke units as required to give high value off site solutions.

Full solutions of design, manufacture, delivery and installation of these products are also available.

Standards and Certificates:

BS/IS EN ISO 9002
BS/IS EN ISO 14001
1992 ISO EN 9001
IAB Certification 2000
2007 EN2004 OHSAS 18001
2000 ISO EN 14001

Geographies Served: England/Wales, N. Ireland, Scotland

Serving: •Technology •Manufacturing •Construction •Engineering •Road, Rail & Utilities •Agriculture
**VALUE PROPOSITION**

SmartBin provides intelligent monitoring systems for waste and recycling industry providing its clients with leading-edge solutions that allow them to maximize their profits and minimize their costs. At the heart of our success is our technology, which combines innovative wireless telemetry and Web access applications. Being the market leader in this field, we pride ourselves on having a strong customer base across Europe and the USA.

Our system is saving our customers between 25-50% in fleet management costs which has been proven with all the customers we are serving. Adding to that, our competitive pricing model allows our customers to make even further return on investment. We also provide our customers with the green efficiency indicators, which help them become more environmentally friendly. This is especially important for our social enterprise and charity customers who need to demonstrate the clean image within the industry.

We have been recognized by a number of high profile organizations, including IMB and we are a proud partner in their Smart Planet initiative.

**COMPANY DESCRIPTION:**

Established in 2003, SmartBin is a leader in remote monitoring & management systems for the waste management industry. SmartBin’s focus is on solving problems by providing innovative technology solutions that cut costs and emissions, and help to optimize business processes leading directly to increased profits for clients.

**PRODUCTS:**

SmartBin has created a market-leading solution that optimizes the effectiveness of waste collection servicing through the generation of real-time information and business intelligence. SmartBin system allows customers to view the status of all their assets and plan most efficient collection routes as well as it provides the cost of each route prior to sending out collection vehicles.

**GEOGRAPHIES SERVED:** Belgium & Luxembourg, Canada, England/Wales, France, Germany, Netherlands, Norway, Poland, United States of America, Spain, UAE

**Serving:** •Waste Management •Textile Collection •Software •Recycling

**Key Clients:** •Better World Books •Discover Books •Terre asbl •Fretex •Oxfam

**Key Partners:** •Trimble Environmental
VALUE PROPOSITION

We believe that our success is as a direct result of the quality of service we provide. This opinion is supported by the fact that the majority of our current projects are return orders, originating from satisfied clients.

COMPANY DESCRIPTION:

Civil, Structural and Traffic Engineering Consultancy Services.

PRODUCTS:

DCE provide a full civil, structural and traffic engineering consultancy service working closely with the other members of the design team to provide a cost effective design solution to the Client’s requirements.

STANDARDS AND CERTIFICATES:

ISO 9001

GEOGRAPHIES SERVED:

England, Wales, Northern Ireland, Ireland, Scotland, United Arab Emirates, Qatar

Serving: DCE have a wide range of experience in a number of key sectors including:

• The commercial and residential building industries
• The transport infrastructure industry
• The legal industry

Key Clients: Kingspan • The HSE • Hochtief
VALUE PROPOSITION
We develop the only emergency LED messaging devices that allow drivers to relay visual messages in real-time to other road users and pedestrians direct from their vehicle. Suitable for aftermarket/new vehicles, it supports ITS software technologies.

COMPANY DESCRIPTION:
Amiri, trading as Telltail, is an innovative, entrepreneurial start-up company developing a range of automotive safety products, both first-of-kind and complementary to existing vehicle safety systems. The first product, Telltail Classic, will be launched in Ireland and UK in October 2013, with Telltail Pro scheduled to follow early in 2014. Several other models are in development. The company's Ireland and UK business will be supported by a nationwide marketing and distribution network. Amiri is actively pursuing partners with whom to bring Telltail to other markets and territories worldwide, and who share our strong focus on quality, innovation and customer support.

PRODUCTS:
The company offers a patented revolutionary visual safety device for the automotive market, the first of its kind. Remotely controlled LED emergency messaging device that attaches to the rear of a vehicle behind the registration plate, becoming visible when activated by the driver. The message will display relevant emergency alert messages (e.g. DRIVER IN DISTRESS CALL 999) and warning messages (e.g. VEHICLE REVERSING). Advanced versions offering software options such as GSM, GPS, eCall, geofencing, V2V and Satnav technologies are in development. It complements existing auditory warning devices and vehicle camera systems. Several advancements Mode of Operation: driver presses covert button which activates lowering of the rear registration plate to reveal the LED messaging device (Telltail) with preset (by Amiri) message of choice/relevance.

STANDARDS AND CERTIFICATES:
Silver Medal award at the 2010 Inventions Convention, Geneva

GEOGRAPHIES SERVED:
Finalising details to launch with a UK nationwide distributor. Commencing negotiations with an Asian distributor to sell into Asia-Pacific region.

Serving: •Automotive (aftermarket and new vehicles) and niche markets within that sector

Key Clients: •Motor Accessory Distributors •Auto Manufacturers
•Disabled Drivers •Taxi Industry •Heavy Goods Vehicles •Commercial Vehicles •Public Service and Emergency Vehicles •Army •Medical Support

Key Partners: •XVision Parking Systems, UK •Felio Group, Malaysia
VALUE PROPOSITION

We will position Ventac as a one stop solution provider for Bus & Industrial Vehicle Manufacturers in Europe.

Our Vision:
“We want to be recognised as the leading provider of innovative technical solutions by our Vehicle Customers. We want to be known for our customer intimate approach and the ease in which we develop and deliver a valued solution.”

Unlike our competitors, Ventac offer a service and product that is truly unique in the marketplace. We not only advise manufacturers on current noise levels, we also provide an analysis of the noise and how it travels into the vehicle through our team of internationally accredited acousticians. We then manufacture the solution to suit and show before and after measurements. We can conduct a full acoustic review of our customers’ product and with them discuss their current noise level and sound character in relation to their brand aspirations for these attributes. We work closely with the customer to create a value focused solution for their vehicle and manufacture a prototype kit for demonstration and performance validation. New noise levels and sound quality are documented and appraised prior to series release.

Our innovative approach helps customers meet new noise legislation and allows them compete in new markets helping them to drive growth and revenue. We will deliver a superior technical and supply chain service after the sale to create value the customer can measure.

COMPANY DESCRIPTION:

The Ventac Group design and manufacture complete noise control solutions for the Bus & Coach and Commercial vehicle market in Europe. Ventac are unique in providing both the analysis of noise problems along with the solution. As one of the few companies worldwide in this field with our own Acoustic Research Laboratory, replicating a noise problem in laboratory conditions gives us the advantage of researching and developing innovative solutions. Our strength is in tailoring our products and services to meet customer requirements.

Long-standing relationships are based on transparency and the ability to meet customers needs, on time and on budget.

PRODUCTS:

The Ventac Group specialize in the design and supply of acoustic solutions for the manufacturers of industrial, agricultural and large passenger vehicles. This is firmly based on a foundation of key competencies, assets and achievement.

We are dedicated to working in partnership with our Bus & Commercial Vehicle Customers to design and supply innovative acoustic solutions for their vehicles. Our aim is to enhance the comfort experience and working environment for their customers.

STANDARDS AND CERTIFICATES:

ISO:9001

GEOGRAPHIES SERVED: Belgium, Czech Republic, England, N. Ireland, Netherlands, Scotland, United States of America, Germany, Poland

Serving: •Bus & Coach •Industrial •Construction •Material Handling •Agricultural Machinery •Mechanical Equipment Acoustic Enclosures •Specialist Vehicles

Key Clients: •Nacco •Wrightbus •Comblift •Creative •Plaxtons •Alexander Bus •GBM •Bobcat Doosan •Zetor •VDL •Vanhool •Terex •Multihog •Thermoking

Key Partners: •Fier Automotive, The Netherlands •Marmonier, France
VALUE PROPOSITION

• Leading RF and Transmission planning expertise
• Expert in building and WiFi offload system designers
• Niche company, delivering high quality RF Planning, Design and Optimisation services
• Proven confidentiality on sensitive consultations/investigations and regulatory projects
• Independent supplier
• Flexibility on scoping specialist & non-standard projects
• Fast project turn around
• Standards driven organisation
• Excellent track record with delivery of consistent, on budget and on time projects

COMPANY DESCRIPTION:

Vilicom Engineering provide expert consultancy & managed services to mobile phone network operators, regulators and property portfolio owners. Our expertise has been developed in RF planning, compliance, optimisation and quality improvement for 2G, 3G and LTE networks.

PRODUCTS:

• Network Consulting – specialising in the design and optimisation of radio and transmission networks as well as business and technology strategy consulting.
• Site Solutions – provides unique solutions to augment and improve network coverage through the design, installation, commissioning and maintenance of in-building distributed antenna systems, multi-operator macro-cell solutions and repeater solutions.
• Network Quality – delivers network performance monitoring, benchmarking, troubleshooting and drive testing services as well as emissions compliance testing. Our services include:
  - Radio engineering for mobile operators
  - Transmission engineering for customers requiring, microwave, fibre or hybrid networks designed and deployed
  - Benchmark testing
  - Drive Testing
  - Network optimisation
  - Compliance testing in line with European and local regulations
  - Expert witness services to support network operators in providing support to the Police and Judicial process
  - In-building Coverage and Capacity Design
  - WiFi Off Load solutions

STANDARDS AND CERTIFICATES:

BS EN ISO 9001
BS EN ISO 14001:2004
OHSAS 18001 Is an international occupational health and safety management system for businesses.

GEOGRAPHIES SERVED: Ireland, UK, New Zealand

Serving: Telecommunications

Key Clients: •Mobile Operators •Communication Regulators
Wilker is a leading vehicle converter specialising in conversions for the Emergency Services: Ambulance, Fire, Police, and Military.

Our product offerings include:
- Ambulances - Box Bodies & Van Conversions
- PTS Van Conversions
- Wheelchair Accessible Buses
- RRV’s
- Police/Garda Conversions (Beat cars, ANPR Cars, Mobile Police Stations)
- Police Cell Vans
- Mobile Incident Command and Control Vehicles
- Fire Service – ET and Class B Tenders
- Rapid Response Equipment Carriers
- Jetting Vans with pumps, tank, CTV cameras and Associated equipment
- Crew Cabs and Panel Vans which includes supply an installation of amber beacons, amber light bars, signage, shelving, etc
- Mobile Workshops
- Bespoke Conversions (Bloodmobile, Mobile Breast Screening Trailers)

CEN BS 1789-2007 & A1 2012
Voyager Box Body on Mercedes Sprinter/VW Crafter and Ford Transit Chassis.
Van Conversion for the following:
Mercedes Sprinter/VW Crafter/Fiat Ducato/Peugeot Boxer/
Citroen/Renault Master/Opel & Vauxhall Movano/
Nissan Interstar

UK, Ireland, Cyprus, Isle of Wight, Jersey, Trinidad & Tobago, Abu Dhabi

VALUE PROPOSITION
The WINIcabs system offers taxi companies a low cost route to implementing the latest in taxi dispatch technology. The high cost of call centre manning levels can be dramatically reduced through the introduction of WINI’s intelligent call routing to automatically handle traditional phone calls from landline or feature phones. A white labelled customer app reinforces the taxi companies brand and allows the customer to always find the nearest taxi. The functionality of the whole system is available to app users and to traditional phone call users which include multiple payment methods and increased security verification of drivers.
Costing a fraction of traditional taxi dispatch systems to install, the WINI system is easily affordable by small taxi dispatch operations that were priced out of the market by traditional high cost solutions. The technology puts them at the forefront of servicing their customers. Both small and large taxi dispatch operations can benefit enormously from the reduction in running costs of their dispatch centre - greater than 50% savings to be had. Allowing for the ongoing cost per call, the WINI system provides a significant return to the taxi company giving a return on investment in less than 2 years.

COMPANY DESCRIPTION:
WINI Technologies

WINI Technologies (When I Need It, Where I need It) is a Dublin based company that has developed a low cost, whole of market, automated, location based, disruptive call centre technology that can be applied to multiple sectors.

PRODUCTS:
WINI Technologies has a unique system that works with any mobile phone, FeaturePhone and SmartPhone and WINIcabs provides a low cost, automated taxi dispatch for the whole market, incorporating but not restricting it to smart phones. The WINIcabs system can be integrated with existing dispatch operations offering the functionality of smartphone apps while not restricting use to smartphones.

GEOGRAPHIES SERVED: USA, Middle East, Europe
Serving: •Transportation •Security

Key Clients: •Taxi Companies •Limousine Companies •Security Companies
Disclaimer

While every effort has been made to ensure the accuracy of the information contained in this publication, Enterprise Ireland accepts no responsibility for errors or omissions.

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