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Introduction

Julie Sinnamon,
Chief Executive Officer, Enterprise Ireland

Start-ups are the heart-beat of the Irish economy, an essential component to every developed economy and a powerful engine of job creation in towns and villages all over Ireland. They are key to Ireland’s continued economic success.

We commend the entrepreneurs behind the Start-Up Class of 2018 for their achievements to date, in establishing their new business, recruiting their teams and securing the necessary investment to bring their ideas to fruition in such a challenging global economic environment.

During 2018, Enterprise Ireland developed a new way of working with fledgling companies, meeting their global ambitions and placing them on faster growth trajectories.

We were pleased to invest in 132 start-up teams, backing their ideas. We invested over €23m to help them achieve their international growth ambitions. 48.5% of our investments were in start-ups outside of Dublin, delivering country-wide spread of investment in 2018.

- 82 of the class of 2018 are ‘High Potential Start-Ups’ (HPSU). This title represents their ambitious export growth projections and stage of development.
- A further 50 new businesses received our ‘Competitive Start Funds’ (CSFs) having successfully competed against 600 applicants.
- There were 28 female led start-ups which received investment.
- An additional 26 HPSUs received follow-on investment funding as their businesses scaled.

Ireland has a world class start-up ecosystem, where businesses big and small work side by side, fuelled by an exceptional higher education sector, providing the talent for its innovation economy. Enterprise Ireland has put in place a range of supports such as the HPSU Founders Forum to assist ambitious entrepreneurs to realise their dreams. These supports represent a major commitment by the Irish government to supporting innovative start-ups here.

Access to appropriate and adequate capital to fund start-ups is essential and during 2018 Enterprise Ireland worked closely with partners and stakeholders to
optimise their participation in the start-up sector. The Irish start-up ecosystem has been transformed in recent years into a vibrant and dynamic network supported by our key partners and stakeholders across the Local Enterprise Offices (LEOs), EU-Business Innovation Centres (EU-BICs) and Halo Business Angel Network (HBAN).

Today’s start-ups have the potential to be tomorrow’s multinationals. While they start small, their products & services demonstrate increasing depths of innovation and excellence, generating demand across the world for a new brand of Irish innovation.

We look forward to continuing to support the Class of 2018 as they build the scale of their businesses and expand their reach in diversified markets. They join the many talented, creative and ambitious entrepreneurs that, over the years have been profiled at Enterprise Ireland Start-Up Showcase events. Many have grown into international companies of real scale - companies like Crowley Carbon, Co. Wicklow, Chanelle Group, Galway, and Combilift, Co. Monaghan all of which announced major job expansions during 2018.

Enterprise Ireland is backing entrepreneurs with big ideas, with ambition to grow their businesses in international markets. We look forward to being part of the future success stories of the ‘Start-up Class of 2018’.

Julie Sinnamon
Chief Executive Officer
Enterprise Ireland
Start-Up Activity in 2018

- **€23m** Total Enterprise Ireland investment in Start-Ups
- **50** Competitive Start Funds (CSFs)
- **82** High Potential Start-Ups supported
- **28** Female-led Start-Ups
- **26** Follow on investments
- **15** High Potential Start-Ups from third level research
Regional Spread of 2018 Start-Up Activity

- **Northern and Western Regional Assembly**: 16 HPSU, 9 CSF
- **Eastern and Mid regional Assembly**: 49 HPSU, 27 CSF
- **Southern Regional Assembly**: 17 HPSU, 14 CSF
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High Potential Start-Ups
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*A number of HPSU funded companies are not listed in the directory on their request*
Abodoo
Smart matching careers platform for SmartWorking - the use of technology and employee flexibility to work remotely, co-work or use hybrid models (part-office, part-remote). It enables companies to grow, attract and retain talent based on skills rather than location. Anonymous profiling, reduces unconscious bias supporting diversity.

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Accelerated Payments
Accelerated Payments provide a selective invoice finance solution to SMEs in Ireland and the UK. By partnering with best in class e-invoice management and banking providers, it has developed a best in class invoice finance solution.

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W: www.acceleratedpayments.com

Acres Machinery
Acres is an ambitious up and coming agri-tech company. Based in Ireland West, Acres has already won multiple agri product awards including “Machine of the Year”. A company that has innovation to the fore and passion to design the world’s next generation of agri machinery.

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**AID Technology**
Combining Blockchain technology, digital identity and analysis to bring transparent insights into the delivery of data.

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**Alkimii**
Company bio  Alkimii simplifies the hotel industries connected communication issue, by being everything you need in the one place. Alkimii is a fast growing start-up company specialising in Cloud Software for the hospitality industry. It provides simple apps that help manage and grow Hospitality businesses.

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---

**ApisProtect**
ApisProtect uses the power of IoT and machine learning technology to help beekeepers prevent losses and increase productivity in their hives.

**Contact details**
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P: +353 (0)87 242 0985  
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Atrian Medical
Atrian is a Medical Device company that is developing a paradigm-shifting technology to treat atrial fibrillation with pulsed electric fields to treat the origin of the problem without harming surrounding tissues. The technology has been licensed from the Mayo Clinic in the US.

Contact details
Ken Coffey
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Auto Cloud Tech
Auto Cloud Tech Limited are suppliers of ERP software solutions to the motor trade industry.

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E: derek@autocloudtech.ie
W: www.autocloudtech.ie

Bean and Goose
Bean and Goose is a luxury craft chocolate brand, that blends the best of Irish inspiration and ingredients with the world’s best single origin cocoa. It delivers a joyous and generous experience for customers around the world and represents the best of modern Ireland.

Contact details
Natalie Keane/ Karen Keane
P: +353 (0)86 185 7559
E: hello@beanandgoose.ie
W: www.beanandgoose.ie
BidRecruit

BidRecruit is smart, fast and cost-effective recruiting software for HR & hiring managers. Using A.I. and automation technology, BidRecruit simplifies difficult and time-consuming tasks so that you can focus on finding the right person.

Contact details
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Bookapitch

Bookapitch is a cloud-based end to end solution that advertises and manages bookings of sports facilities. The company’s vision is to become the World’s #1 sports booking platform and sports Marketplace by 2023.

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Buymie

The on-demand grocery e-commerce platform, allowing consumers to order grocery and household items from a mix of local retailers. Buymie bridges online and convenience shopping with delivery, store to door, in as little as 1-hour. Available on iOS and Android.

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Cerebreon Technologies

Cerebreon’s business intelligence software platform uses machine learning and smart analytics to optimise debt recovery, reduce costs and ensure compliance; delivering the best possible outcomes for consumers and the debt industry.

Contact details
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CitySwifter

CitySwifter is a business intelligence platform for urban bus networks, providing transport companies and authorities with the insights and solutions necessary to better match the supply of bus frequency with passenger demand.

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Class Medical

Class Medical’s product offering is the patent protected Transurethral Urinary Catheter (TUC) Safety Valve, an innovative technology aimed at eliminating the problem associated with the treatment of patients that require transurethral catheterisation.

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**CroíValve**

CroíValve is developing a minimally invasive device to treat tricuspid regurgitation. Current treatment involves highly invasive, open-heart surgery. CroíValve’s unique selling proposition is that the device is more effective, less traumatic, safer and easier to deliver than competing technologies.

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**Danalto**

Danalto’s IoT Solutions and Services bring up the businesses cadence by providing data and insight to where it is needed. With technologies embedded at all levels of the IoT connected solutions, Danalto assure the accurate and assured delivery of data and intelligence to businesses.

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**DataChemist**

DataChemist makes the complicated simple: transform messy, inconsistent data sets into clean, structured and integrated data. Isolated data points become a model of the world as it really is. Its customers improve decision-making and reduce costs as a result.

**Contact details**

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Deciphex

Deciphex is focused on the development of AI enhanced software applications for clinical and veterinary pathology that improve productivity and help pathologists focus on the critical content.

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Eiravato

Eiravato is an innovative analytical platform and market exchange that empowers enhanced sustainability across global organisations through understanding, rethinking, and trading waste as valuable traceable circular economy materials. Eiravato provides point in time sustainability metric analysis enabling full value chain analysis and global waste management.

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Engager

Engager is a broadcast ratings and data analytics provider, which gives real-time social media insights and transparency on audience demographics and sentiment to TV networks, production companies, advertising agencies, and content distributors. Engager’s data drives revenue uplift for broadcasters and advertisers through social content sponsorship.

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Everest Granola
Everest provides a gourmet granola cup which is made from ridiculously tasty natural ingredients. It is easy to start the day by either missing breakfast or having an unhealthy non-nutritious option. Everest provides a convenient solution at good value at any time of the day.

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W: www.everestgranola.com

FarmHedge
The FarmHedge platform allows farmers to easily coordinate their decisions with other farmers when buying farm inputs or selling crops. Agribusiness companies use FarmHedge partners as a trusted platform to easily match farmers’ requirements with high-value offers on products and services.

Contact details
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FIRE1
FIRE1 focuses on developing novel remote monitoring devices. Its first product will improve outcomes for Heart Failure patients. FIRE1 aims to improve patient quality of life, and clinical outcomes, while lowering overall healthcare costs.

Contact details
John Britton
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FleetOps
Helping modern truck fleets drive their operation through data, not instinct. The FleetOps platform leverages existing IoT and operational data to surface insights, track to organisational targets and provide users with data exploration at the speed of thought.

Contact details
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fourTheorem
fourTheorem is a new breed of software consultancy focused on cloud architecture, DevOps, and artificial intelligence. It provides expertise and solutions that enable customers to be leaders in the fourth wave of industrialisation.

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GetReferd
GetReferd makes patient care more accessible, more efficient and more productive. It is the first on-demand referral platform delivering access to care in real time. Providers use GetReferd to optimize and grow their referral networks, streamline the care continuum leading to better outcomes for patients.

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Glavloc Build Systems

Glavloc Build Systems Ltd (Glavloc) is a building technology company that developed a unique world-patented building system for the construction industry. Its systems are LEAN, green and cost efficient and are to a passive compliant standard.

Contact details
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HireUp

HireUp is a solution which allows companies to run a streamlined employee referral programme which saves management time, reduces recruitment costs and drives employee engagement. With the HireUp app, employees can share jobs with top talent in their network whenever, wherever and however they like.

Contact details
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Intouch

The Intouch Edge platform helps physical retailers use IoT to personalize in-store customer experience, improve operational efficiency and empower staff with data. With the Intouch Edge platform, data collected from store connected devices can be crunched locally while also being synced with the cloud.

Contact details
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**Joulica**
Unlock insights from your real-time data and accelerate decision making. Use the Joulica platform on your private or public cloud to develop and visualize actionable analytics from your entire enterprise message streaming solution.

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**Kinzen**
Kinzen’s mission is to put every individual in control of a daily news routine that respects their time, rewards their trust and broadens their minds. Kinzen’s founders are veteran media innovators, Mark Little, Aine Kerr and Paul Watson.

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**Klir**
Bringing management control to regulatory compliance for water utilities and municipalities, Klir delivers a targeted set of solutions for permit, sample and violation management.

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Know Your Customer

Know Your Customer provides end-to-end digital solutions that quickly and accurately identify companies and individuals during client on-boarding. Its platform offers Ultimate Beneficial Owner identification, ID verification and automated anti-money laundering checks in multiple languages and across jurisdictions, automating 90% of compliance routine tasks.

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KyzenTree

KyzenTree provide software to the manufacturing sector to help manage manual assembly operations more effectively and efficiently than traditional paper-based systems. Our software highlights precisely where front-line managers and technical support teams should focus to drive day-to-day production and to increase productivity and profitability.

Contact details

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Lightly Technologies

Lightly Technologies are a hardware tech start-up developing ultra-thin LED light bulbs which enable a new generation of lighting design and lighting in architecture. Flagship product Hikari SQ is half the thickness of your phone and produces a surface of high quality, low glare light.

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**Locatible**

Locatible is the world’s most accurate indoor real time location system delivering inventory location and labour performance metrics, providing an excellent ROI for our blue-chip clients with potential annual savings per warehouse of $1 million.

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**Mirai Medical**

Mirai Medical is developing a precision energy cancer treatment technology that can effectively treat tumours without destroying surrounding healthy tissue structures. Combined with its ability to treat in an outpatient setting, it offers valuable patient quality of life benefits, and cost reductions for the health provider.

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**Moby Products**

Having built a successful toy company between 2012 and 2017 with revenues exceeding 50 million, MOBY is a new company by Thomas O Connell that will focus on electric rideables/products for the last mile solution. First products launch early 2019.

**Contact details**

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W: www.mobymove.com
Nasal Medical

Nasal Medical is an award winning medical device company that specialises in devices for respiratory health.

Contact details
Martin O’Connell
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Oathello Network

Oathello is a Barclays Techstars Company that accelerates the signing, execution and completion of documents online for the financial system.

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Offr

The world’s first collaborative end to end digital property transaction platform

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Onkimmune
Onkimmune was founded with the goal of developing novel anti-cancer therapies using Natural Killer (NK) cells. Its strategy is to develop off the shelf, NK cell-based therapies for cancer, enhancing NK cells through a series of genetic modifications, that can be tailored to multiple cancers.

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Ostoform
Ostoform develops novel products to improve the lives of people who use ostomy bags.

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Payslip
Payslip is an innovative global payroll software for finance and HR teams, connecting global data and payroll providers, to deliver central control and reporting. Payslip enables multi-nationals to achieve the scalability and flexibility needed to process payroll in the countries you are expanding to.

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Payzaar
Payzaar is the first open platform to connect local payroll operations for international companies. It utilizes the latest cloud technologies to help international businesses streamline and automate payroll processes, gain visibility on compliance obligations, and aggregate global payroll data all in one collaboration platform.

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Peeled Finance
Digital consumer finance start-up. The company’s strategy is to provide its 100% digital car finance platform to partners across the €250bn EU car finance market.

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PepTalk
PepTalk is the fun, dynamic and socially charged workplace wellbeing platform. The software builds a powerful return on investment for employee wellbeing through a unique focus on the business-focused outcomes of engagement, retention, culture and attraction.

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Perfuze
Perfuze is a medical device company developing interventional technology designed to treat Acute Ischemic Stroke. Perfuze’s unique platform is designed to achieve superior clinical outcomes in shorter procedural times; resulting in fast, safe, cost-effective clot removal from the brain.

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Pest Pulse
Pest Pulse is a technology-led pest control services company that is using smart devices and software to dramatically improve the service offering for customers with a disruptive operational model.

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Pexlify
Pexlify is a Salesforce Platinum Partner and a leading provider of Salesforce Services across Ireland and the UK. Since its formation, Pexlify has focused on helping clients grow by implementing simple, scalable solutions on the Salesforce platform.

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PiP iT Global
PiP iT have developed and launched the world’s first international cash transaction platform. This is a disruptor of the remittance industry by enabling migrants to pay bills for their family, in cash from where they live, instead of remitting cash for bill pay.

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Pointy
Pointy helps local retailers to be found online so that they can sell more in-store. The service makes it incredibly easy for a local store owner to display their products online in a way that is optimized for local search.

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Property Bridges
Property Bridges is an online property finance marketplace. By leveraging technology it can connect experienced property developers with intelligent lenders to make property finance faster, efficient and more reliable.

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Provision Vehicle Cameras
CameraMatics was created to displace the telematics industry with the goal of becoming the global leader in ‘Internet of Vehicle’ (IoV) achieved through the development of smart technologies, smart vision systems, telematics, fleet safety and risk management solutions, for the commercial fleet and consumer sectors.

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Rezoomo
Rezoomo.com is a talent attraction technology. With this singular, cost effective solution, companies can amplify the reach of their job postings, ensure a consistent candidate experience, promote their employer brand and streamline the recruitment process.

Contact details
Cathal Doorley
P: +353 (0)87 758 0159
E: cathal.doorley@rezoomo.com
W: www.rezoomo.com

Secret Recipe
Secret Recipe own and operate their own 15,000sq/foot, BRC accredited food production kitchen, producing a range of multi award winning premium meals solutions for retail and food service formats with 3rd party certified ranges in The Halal Food Company and Vegan Meals - Food Adventures Brand.

Contact details
Gary Docherty
P: +353 (0)21 428 9515
E: info@secretrecipe.ie
W: www.secretrecipe.ie
Sedicii
Sedicii is building a privacy-centric global digital identity platform. Their unique ZKP technology identifies individuals against an authoritative source without exposing any data, in real-time, with full user consent, enabling new layers of cost reduction, risk reduction and efficiency for the regulated financial sector.

Contact details
Rob Leslie
P: +353 (0)51 302 191
E: rob.leslie@sedicii.com
W: www.sedicii.com

ServisBOT
ServisBOT help businesses transform customer engagement across digital channels by providing a conversational AI platform to build smart bots that are focused on business outcomes for both inbound and outbound customer journeys.

Contact details
Kristen Muckleroy
P: +353 (0) 348 417
E: kristen.muckleroy@servisbot.com
W: www.servisbot.com

StatisticaMedica
StatisticaMedica is a Clinical Research Organization specializing in biostatistics and data management activities of clinical trials in the pharmaceutical and medical device industry. Its focus is to accelerate the path from research questions to research findings with clear answers using the highest level of regulatory compliance.

Contact details
Gloria Crispino
P: +353 (0) 86 859 8777
E: gloria.crispino@statisticamedica.com
W: www.statisticamedica.com
High Potential Start-Ups

Swoop
Swoop is a one-stop shop for SMEs looking to raise and save money. Swoop simplifies and speeds up access to loans, equity, grants and financial savings through one single automated process.

Contact details
Ciaran Burke
P: +353 (0)87 767 6529
E: ciaran@swoopfunding.com
W: www.swoopfunding.com

Sullivans Craft Brewery
The company's mission is to revive the lost art of real Irish brewing in Kilkenny using the finest local ingredients to create great tasting beer - every time.

Contact details
Alan Quane
P: +353 (0)87 246 6136
E: alanmquane@gmail.com
W: www.sullivansbrewingcompany.com

Taxamo
Taxamo gives your business the platform to realise its ambitions for digital service sales growth. Supporting you with an unrivalled breadth of market-leading VAT/GST compliance services, giving you the unique insight and expertise you can rely on to meet your global tax requirements.

Contact details
Greg Birdthistle
P: +353 (0)66 976 1834
E: hello@taxamo.com
W: www.taxamo.com
Tenacious Engagement
Operating the BabyDoc Club brands in both Ireland & the UK as well as PetDoc Club Ireland - Tenacious Engagement is a social-first digital publisher that disintermediates inefficient touchpoints between brands/retailers and consumers.

Contact details
Mike Morrissey
P: +353 (0)85 106 2677
E: mike@tenaciousengagement.com
W: www.tenaciousengagement.com

RentalMatics is a software-as-a-service (SaaS) solution that allows car rental companies to manage and track their global fleet in real-time. RentalMatics combines in-car telemetry with proprietary algorithms which are specifically designed for the car rental industry and generate proven returns.

Contact details
Thomas Brady
P: +353 (0)1 536 7021
E: info@rentalmatics.com
W: www.rentalmatics.com

Travaplan is a free to use itinerary management platform which takes the pain out of managing itineraries. It is working with some of the leading businesses, national sports organisations and event management companies, ensuring that their teams are in the right place at the right time.

Contact details
Lewis McMahon
P: +353 (0)86 681 4831
E: lewis.mcmahon@travaplan.com
W: www.travaplan.com
High Potential Start-Ups

Start-Up Showcase 2019

Triviumvet

TriviumVet identify chronic illnesses in companion animals that either do not have veterinary drugs available or require new delivery innovations that are better suited to companion animals. The company’s products are small molecule pharmaceuticals, however, it has pipeline across pharmaceuticals, biologics, medical devices and diagnostics.

Contact details
Louise Grubb
P: +353 (0)51 364 018
E: louise.grubb@triviumvet.com
W: www.triviumvet.com

True North Technologies


Contact details
Patrick Halton
P: +353 (0)61 708 423
E: paddy.halton@truenorthtechnologies.ie
W: www.truenorthtechnologies.ie

Usheru

Usheru work with major film studios and boutique film distributors to help them measure marketing performance and get closer to their ultimate customer - the film fan.

Contact details
Oliver Fegan
P: +353 (0)87 662 0121
E: ollie@usheru.com
W: www.usheru.com
**UX Training**

UXTraining.com is a specialist provider of user experience and design thinking training. Its mission is to help organisations, teams and individuals make better software and services through user-centred design.

**Contact details**

Colman Walsh  
P: +353 (0)86 389 9281  
E: colman@uxtraining.com  
W: www.uxtraining.com

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**Versari**

Versari is a provider of scaling solutions to digital businesses of mid to enterprise level. In 2019 Versari will launch its own University-accredited, Entrepreneurial Sales Institute (ESI) to support growth-tech firms with the challenges & opportunities that come from running fast-growing tech businesses.

**Contact details**

Alan Maguire  
P: +353 (0)87 831 6589  
E: amaguire@versari.com  
W: www.versari.com

---

**Vivid Edge**

Vivid Edge can substantially reduce a company’s energy bill and carbon emissions. It delivers energy efficiency as a service, no capital required, cashflow positive day one, reduce emissions and cut costs. Your chosen suppliers; Vivid Edge help you upgrade your energy infrastructure beyond what your capital budgets allow.

**Contact details**

Tracy O Rourke  
P: +353 (0)1 716 3760  
E: torourke@vividedge.ie  
W: www.vividedge.ie
Volograms
Volograms capture people and bring them to AR/VR. Push your immersive experiences to the next level with volumetric video!

Contact details
Rafael Pagés
P: +353 (0)83 882 2492
E: info@volograms.com
W: www.volograms.com

Voxgig
Voxgig is a unique conference and event SaaS company based in Waterford, Ireland. The company’s definitive solutions help equip speakers, organisers and attendees with the tools they need for the very best event experience.

Contact details
Richard Rodger
P: +353 (0)87 682 7135
E: richard.rodger@voxgig.com
W: www.voxgig.com

Workvivo
Workvivo is a cloud-based internal communication platform built to help organisations achieve real employee engagement. Workvivo was launched in July 2018 and is already live across 27 countries. Customers already include Voxpro, Kenterch, Morgan McKinley, Cubic Telecom, Laya Healthcare and Royal College of Surgeons.

Contact details
John Goulding
P: +353 (0)87 224 1948
E: john.goulding@workvivo.com
W: www.workvivo.com
## Competitive Start Fund

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<td>Hidden Heroes</td>
<td>Wellola</td>
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*A number of companies awarded CSF are not listed in the directory on their request*
4D Sight Immersive Technologies
Brand placement ad network for augmented reality, virtual reality and 3D content on mobile and desktop. Scalable, subtle and interactive ads that don’t compromise the user experience.

Contact details
Erhan Ciris
P: +44 751 339 4300
E: ciris@4dsight.com
W: www.4dsight.com

Access Earth
Access Earth is a global platform for storing, accessing and distributing location based mobility information. Users can filter by mobility devices to highlight the best areas for them to stay, shop, eat or experience! Access Earth bridges the gap between accessible data gathering and distribution.

Contact details
Matthew McCann
P: +353 (0)86 168 6181
E: matt@accessearth.com
W: https://access.earth

accessgreen
accessgreen provides a user-management and educational system to help residents in apartment blocks use communal bin stores in a more responsible way. This results in a cleaner, greener and more efficient facility with on average savings on waste collection costs of over 30%.

Contact details
Gavin Brangan
P: +353 (0)87 096 0141
E: gavin@accessgreen.ie
W: www.accessgreen.ie
Adprov

Adprov is the only scalable and zero-latency solution that allows you to prevent any fraud from being delivered in your campaign. In addition, by using Hashgraph distributed ledger technology, we identify and prevent discrepancies between media plan and delivery attributes.

Contact details
Tommy Kearns
P: +353 (0)86 217 7908
E: tommypkearns@gmail.com
W: www.adprov.io

Aerial Agri Tech

Aerial Agri Tech's product solves problems for forest owners and insurance companies involved in the assessment of forest damage. It uses multispectral imagery acquired by drone and satellite platforms to reduce the assessment time dramatically.

Contact details
Cian Gallagher
P: +353 (0)89 413 2081
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W: www.aerialagritech.ie

Anova

Anova is a medical innovation start-up with a team consisting of active surgeons and IT professionals. Avalanche is developing an AI based recognition system to replace manual documentation of deployed implants during surgical operations - for the patient record and for re-ordering.

Contact details
Alex Babanin
P: +353 (0)87 349 7485
E: alex.babanin@gmail.com
W: www.avalanche-3d.com
Appraisee
Award-winning vehicle appraisal software that empowers management and the sales team with live data metrics on the true value of used cars ensuring the true profit potential of the vehicle is known before a deal is finalised.

Contact details
Colm Murphy
P: +353 (0)87 298 3358
E: colm@appraisee.ie
W: https://appraisee.ie/

ARQ Asset Solutions
ARQ simplify the business of machine reliability for time pressured industrial engineers by converting complex data into value-add actions instantly, through an innovative Industrial IoT solution.

Contact details
Conor O Sullivan
P: +353 (0)86 073 2969
E: info@arq.ie
W: www.arq.ie

AudioSourceRE
AudioSourceRE develops innovative technology that literally separates sound. Its technology can de-mix or reverse engineer music and audio without access to master recordings or original audio content files, something previously considered impossible. AudioSourceRE’s first product, DeMIX Pro has already been described as “Photoshop for Music”.

Contact details
John O’Connell
P: +353 (0)86 242 9945
E: john@audiosourcere.com
W: www.audiosourcere.com
Black Bear Software
Capturing, analysing, and reporting data from a range of IoT sensors; the company’s environmental and conditional monitoring solutions provide clients with real-time insight on their operations, helping to improve efficiency and reduce costs.

Contact details
Alan Dormer
P: +353 (0)87 908 2727
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W: www.blackbear.ie

BlackBear software

Block Angel
Block Angel is a communication and administration software designed for multi-unit property management. Block Angel streamlines management work flows and provides dynamic and insightful platforms for stakeholder engagement, resulting in effective delivery of management services to multi-unit communities.

Contact details
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P: +353 (0)87 368 7771
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W: www.block-angel.com

Block Angel

Blue Bull Machinery
Blue Bull Machinery, an innovative, forward thinking machinery manufacturer dedicated to satisfying the needs of farmers while delivering more efficient and safer machines to farmers worldwide. Primarily in the areas of feeding & grassland machinery.

Contact details
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E: sales@bluebullmachinery.ie
W: www.bluebullmachinery.ie

Blue Bull Machinery
BlueRockTEL
BlueRockTEL helps telecom and cloud companies to efficiently and automatically charge for their services. Automated processing of consumptions information, automated billing of recurring services and powerful analytics are its key functionalities.

Contact details
Cyrille Georgel
P: +353 (0)1 908 1023
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W: bluerocktel.com

Bubblbook
Bubblbook provides online spaces to save time around group activity management. Bubblbook users can share suggestions from its directory, democratically deciding on what to do and when to do it. It connects to provider availability and facilitates automatic bookings based on participant availability.

Contact details
Morgan Thunder
P: +353 (0)86 892 6902
E: morganthunder@bubblbook.com
W: alpha.bubblbook.com

CombiMark
CombiMark is a future-facing medical device company. Combining expert clinical and design backgrounds, it works to develop sustainable disposables for everyday clinical use. Its first product is a plastic-free disposable x-ray side marker.

Contact details
Fiona Snow
P: +353 (0)87 242 2835
E: fiona@combimark.com
W: www.combimark.com
<table>
<thead>
<tr>
<th>Company</th>
<th>Description</th>
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</table>
| **CulturePro**  | CulturePro is a next generation intercultural learning platform designed to improve employee communication, productivity and profit in culturally diverse companies and teams. It is intuitive to use and it ensures employees are better prepared for intercultural business communication, meetings and international travel. | Dr Marie Therese Shortt  
P: +353 (0)87 631 0436  
E: mt@culturepro.ie  
W: www.culturepro.ie |
| **Dairy Geyser**| Inventor of an innovative dairy hot water boiler for use in dairy hygiene regime. Dairy Geyser is currently in its first year of successful trading. | Syl Lyster  
P: +353 (0)87 236 2397  
E: infodairygeyser@gmail.com  
W: www.dairygeyser.ie |
| **Diluteze**    | Diluteze develops products that aid and protect people when working with harmful chemicals in the workplace, home or garden. | Simon Ruddy  
P: +353 (0)85 111 8293  
E: simon@diluteze.com  
W: diluteze.com |
EatFiid
Fiid creates crave worthy vegan meals served in the most convenient format possible. No refrigeration required and one year shelf life. Available in major retailers and or delivered direct to consumers in Ireland and the UK.

Contact details
Shane Ryan
P: +353 (0)85 124 3202
E: shane@eatfiid.com
W: www.eatfiid.com

Eatstro
Mobile app and subscription meal-planning service that utilises GPS & AI technology to conveniently deliver nutritionally portioned cost-effective ingredients and accompanying recipe cards. Its AI profiling will enable customers to order nutritionally recommended recipes while relieving them of the time associated with meal preparation.

Contact details
Lorcan McNeela
P: +353 (0)85 119 2015
E: lorcan@eatstro.com
W: www.eatstro.com

Finca skin organics
Clean plant-based skincare for sensitive skin targeting the US rosacea market valued at 2 billion dollars annually. CEO has first hand experience treating the condition and has developed a range of own formula products for the condition.

Contact details
Finola Fegan
P: +353 (0)87 265 6999
E: hello@rosacea.ie
W: www.fincaskinorganics.com
Flag
Flag is the world’s first taxi app that lets you travel and pay with or without your phone, bank card or cash.

Contact details
Richie Commins
P: +353 (0)83 066 1824
E: richie@flagtaxis.com
W: www.flagtaxis.com

Freight Station
Freight Station is a SaaS company for exporters and freight forwarders. It facilitates the creation and sharing of digitalised customs documentation across our cloud-based platform.

Contact details
Kieran Gleeson
P: +353 (0)86 810 3373
E: kieran.gleeson@freightstation.ie
W: www.freightstation.ie

Geowox
Geowox provides automated property valuations for mortgage providers. The company believes in the power of open data, crowdsourcing and machine learning to create fast, accurate valuations.

Contact details
Stefano Francavilla
P: +353 (0)87 461 5278
E: stefano.francavilla@geowox.com
W: www.geowox.com
**Hidden Heroes**

Hidden Heroes mission is to be known as the 'go-to brand' for healthy, convenient food for children. Launching in early 2019 starting with a range of frozen vegetable nuggets, Hidden Heroes helps children get that one extra portion of vegetables every day in a fun way.

**Contact details**

Aileen Cox Blundell  
P: +353 (0)87 135 4673  
E: aileen@hiddenheroesfood.com  
W: www.hiddenheroesfood.com

---

**HidraMed Solutions**

A patient led wound care company, developing adhesive free, intuitive and quick to apply wound dressings for people living with Hidradenitis Suppurativa, a chronic and debilitating skin disease affecting 1% of people globally. HidraMed Solutions will become the gold standard for patient led wound care.

**Contact details**

Suzanne Moloney  
P: +353 (0)85 708 1493  
E: suzanne@hidramedsolutions.com  
W: www.hidramedsolutions.com
**HubSku**

HubSku is an IT platform that provides independent retailers, experts or advocates with their own “Ready to Go” online shop, allowing them to sell 1000s of products online without the need to hold stock or manage deliveries.

**Contact details**

Freda McEnroe
P: +353 (0)87 825 8295
E: freda@hubsku.com
W: www.hubsku.com

---

**Lingowl Technology**

Lingowl Tech develops powerful, innovative and unique tools to enhance the efficiency of Chinese Language Learning & Teaching. The company has developed the Chinese Speech Correction System (CSCS), which can address mistakes in Chinese pronunciation and tone selection.

**Contact details**

Wesley Wang
P: +353 (0)86 866 8866
E: wesley.wangyi@gmail.com
W: www.gomandarin.ie

---

**MEF Technologies**

MEF Technologies is pioneering a new method of producing unique polymer fuel filters. Our polymer fuel filters will enable a significant reduction of diesel vehicles emissions, especially major pollutants.

**Contact details**

Serhii Botov
P: +353 (0)89 954 8746
E: info@polymfilters.eu
Micananotech
Micananotech provides textile manufacturers with technology to apply coatings to fabrics that are 100% durable and up to 60% more efficient. These fabrics are used in applications such as medical textiles, personal protection, equine, aviation, work-wear and filtration sectors.

Milis Bio
Milis Bio is designing the next generation of food and beverage flavourings. The company’s protein based ingredients are each created bespoke to specific use cases, offering the desired flavour and also ease of use. Milis Bio’s first target is novel, low-calorie sweeteners.

Miura
Miura completely automates the regulatory compliance process for banks and funds using Doc Recognition and NLP Technology. Regulatory updates automatically update smart compliance documents and smart schemas, automatically updating downstream systems, revolutionizing change management in this space.

Contact details
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Contact details
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Contact details
Alex Martin
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W: www.miuraregulatoryportal.com
Motoklik
Motoklik is improving the performance and safety of racers in motorsports through its USP Automated Suspension set-up. Motoklik is a Seedcorn Regional Finalist business and is working with Europe’s largest motorcycle manufacturer to bring Motoklik to commercialisation.

Contact details
Jens Köpke
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W: www.motoklik.com

My Live Medical
My Live Medical platform delivers higher quality medical reports in shorter turnaround times for personal injury insurance underwriters. As a result, it saves companies admin time, reduces average claims settlement amounts and delivers more confidence in reserve setting.

Contact details
Adrian O’Farrell
P: +353 (0)1 598 8008
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W: www.mylivemedical.com

My Name is TED
My Name is TED, is an award-winning Irish luxury tech leather goods business who design and manufacture ladies and mens leather bags, wallets, purses and accessories with seamlessly incorporated features such as wireless and tethered charging for smart devices.

Contact details
Brendan McEvoy
P: +353 (0)83 300 4422
E: bren@mynameisted.ie
W: www.mynameisted.ie
**PaidAde**
PaidAde increases profits on construction projects by collecting, analysing and tracking real time labour and material costs.

**Contact details**
Ciaran Brennan  
P: +353 (0)87 643 4091  
E: ciaran@paidade.com  
W: https://paidade.com/

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**PlanDomino**
PlanDomino is a productivity tool designed for the laboratory market. It boosts productivity by up to 50% by automating scheduling, workflow and resource management. It aligns the laboratory - for the first time - with manufacturing and supply chain operations.

**Contact details**
Greg Heaslip  
P: +353 (0)86 833 8875  
E: greg.heaslip@plandomino.com  
W: www.plandomino.com

---

**PlantQuest**
PlantQuest turns Building Information Models into an easy to use wayfinding solution for complex process facilities. It operates independently of any signals, meaning your Android device can be on airplane mode and you’ll still find your way. Key industries include BioPharmaceutical, Semi-Conductor, Oil & Gas and Chemical.

**Contact details**
Ger Carton  
P: +353 (0)87 426 9517  
E: ger@plantquest.io  
W: www.plantquest.io
Pronov8
Using its operations, lean and technology skills, Pronov8 fix client problems by providing live process data using industry 4.0 solutions, fully customisable to client requirements and providing closed loop corrective action software to extract maximum value from data.

Contact details
Tim Crowe
P: +353 (0)87 284 0389
E: tim.crowe@pronov8.com
W: www.pronov8.com

Rash’R
As a vertically integrated, direct-to-consumer company Rash’R does it all: from design and manufacturing, to marketing and web development, to fulfilment and shipping. Rash’R delivers the world’s most comfortable rash vests with a relentless emphasis on quality, sustainability and service.

Contact details
Tom Cotter
P: +353 (0)85 706 0477
E: tom@rashr.com
W: www.rashr.com

Recroot
Video-based recruitment platform for hospitality and retail.

Contact details
Cian Farrell
P: +353 (0)87 931 2717
E: cian@recroot.ie
W: www.recroot.ie
**RooMigo**

Connect with like-minded housemates based on shared interests and lifestyle choices. Securely book rooms and apartments online.

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**Safecility**

Safecility automates building compliance testing and reporting for estate managers. Its customers include housing authorities, local councils and commercial building owners who manage thousands of buildings and save thousands of hours per year using our smart sensors and cloud reporting software.

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**Sheep Milk Ireland**

Sheep Milk Ireland is building a large-scale sheep dairy industry. It is developing high-value milk powder based products that are destined for markets such as U.A.E and China. Given the unique health properties and taste, Sheep Milk achieves a significant premium around the world.

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**Contact details**

**Ed Burke**
P: +353 (0)83 8555283
E: ed@roomigo.io
W: www.roomigo.io

**Cian O Flaherty**
P: +353 (0)87 972 9141
E: cian@safecility.com
W: www.safecility.com

**Brendan Crosse**
P: +353 (0)87 940 4820
E: bcrosse5@gmail.com
W: www.crossesheepmilk.com
Thriftify helps charity shops value and sell their items on Amazon, Ebay and on thriftify.ie. It’s disrupting the second hand market with an ambition to grow the sector from €2 billion to €20 billion by using digital commerce tools.

Contact details
Rónán Ó Dálaigh
P: +353 (0)85 163 2732
E: info@thriftify.ie
W: www.thriftify.ie

Trustap is a transaction platform that completely protects buyers and sellers when they’re transacting online and face to face.

Contact details
Conor Lyden
P: +353 (0)86 159 8558
E: ConorLyden@trustap.com
W: www.trustap.com

Enterprise Augmented Reality Smart Glasses Software. UtilityAR builds solutions to help technicians get their job done. Its software facilitates remote adviser video calling, training, procedure following and asset management functions.

Contact details
Patrick Liddy
P: +353 (0)87 960 1725
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W: www.utilityar.com
Wellnice Pops

Wellnice Foods, a disruptive export-focused food company in the healthy snack category. The company’s mission is to help people assimilate more plant-based nutrition, by creating innovative and fun products. The first brand, Wellnice Pops, a range of ice pops made exclusively from cold-pressed vegetable and fruit juice.

Contact details
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W: www.wellnicepops.ie

Wellola

B2B white-labelled SaaS product designed for allied healthcare professionals - mental healthcare providers in particular. It supports clinics to reduce non-attendance & enhance their service offering with omnichannel scheduling, video consultations via text link, GDPR-compliant messaging & a patient portal directly from their own clinic website.

Contact details
Sonia Neary
P: +353 (0)87 346 5608
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New Frontiers

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6 Degrees

6 Degrees is a mobile-first recommendations engine that will digitize word of mouth. 6 Degrees will allow people to search for recommendations & purchase products and services based on the content created by the user’s friends on social media and eCommerce platforms.

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Globopod

Globopod is an educational software company that creates virtual reality content. Our curriculum aligned virtual reality experiences are transforming how students across Ireland and the UK are learning. Our content works on any smart device and can be accessed via www.globopod.ie

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Harbinger Technologies Ltd

Most people earn, some save, less invest and few trade. Harbinger gives individuals who want to trade stock, forex and cryptocurrencies an edge. We create reliable, affordable, mobile-first web applications that inform you when the markets deserve your attention. Visit Harbinger Systems and find your edge.

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**Kids Speech Labs**

KSL is building tools that monitor and assess children’s speech and language development. Through speech recognition and AI we are building a platform to improve early identification and intervention to improve outcomes for all stakeholders.

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**Mypicdrop**

Mypicdrop software and solutions help ecommerce retailers significantly reduce the time required to upload new stock to their online stores by helping them gather, edit, rename, resize, and upload product images. We speed up new stock listing and free up internal team resources.

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**OTA International**

OTA International has developed a sales platform for consumer brands and distributors that provides access to 40 of the top eCommerce marketplaces globally, through one single point of integration. Our clients are established, fully-supported and rapidly driving global sales.

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**PAP IT**

Have you ever regretted losing a precious memory on an old/broken phone that you never got developed? Now take a picture, tag it or “PAP IT” and thirty beautiful photographs arrive to your door once a month with this new subscription mobile application.

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**Placemate**

Placemate is an online set of early talent acquisition tools making it more cost effective for SMEs to hire skilled student workers.

Placemate uses psychological testing to identify “Cultural Fit” in students and matches them to companies on that basis using a unique matching algorithm.

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**Raceix Ltd**

Raceix is an exciting new marine-technology company, focused entirely on export markets. Our launch product informs, encourages and supports the activities, adventures and lifestyles of the world’s largest pleasure boat segment. Our work has received enormous support and endorsement from the industry’s leading authorities.

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Unitek.Ai

Unitek.Ai is a SaaS platform for Financial Services. Using Artificial Intelligence, the platform can extract data from scanned images of forms including those with handwriting to 99.9% accuracy. The data can be automatically entered into any system resulting in cost savings of up to 80%.

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UpPointe Creations

UpPointe Creations is your dance coach. We offer a wearable shoe insert that helps dancers be physically healthier, avoid foot and ankle injuries, perform correct movements and become better in their art.

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Voxxify Ltd

Voxxify is a SaaS-based Employee Experience management platform for the enterprise. It uses machine learning and rich data visualisation techniques to help business leaders measure, understand and transform the employee experience. So that employees can do their best work.

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VRAI

VRAI is a virtual and augmented reality content creation company. Our mission is to enable companies around the world to flourish via premium XR products built by the most creative, empowered people. We specialise in immersive training for risky, remote or rare scenarios.

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