



Seed and Venture Capital **2018 Report**



Seed and Venture Capital Schemes



2018



2009

Cumulative total invested under the four Seed and Venture Capital Schemes to 2018

€177m

2002

7

€1m

1996

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2018 A Year in Review



2018 was another strong year for companies supported by Enterprise Ireland with exports and employment reaching their highest levels in the history of the agency, representing almost a decade of year-onyear growth. We celebrate the resilient and robust performance of our Irish business leaders who have continued to deliver against a backdrop of increasing Brexit uncertainty. Through their commitment to innovation and diversification, Irish companies are generating greater demand for their goods and services throughout the world. Facilitated by access to appropriate funding mechanisms through our venture capital sector, these companies are bringing increasing levels of innovation and excellence to their sectors and building Ireland's reputation in the global economy.

Investments by the VC Funds in which Enterprise Ireland has invested play a key role in the achievement of our overarching strategic objectives to build scale, increase innovation and assist our clients diversify on global markets. Our Fund partners, who invest in and support our early stage companies are critical to the development of the underlying ecosystem that provides a robust platform for the growth of our client companies.

In particular, VC Funds target high growth companies that are global in nature and have innovation and international scalability at their core. These companies are spread across Enterprise Ireland's core sectors including Life Sciences, Digital Technologies & Fintech.

During 2018, the Enterprise Ireland Seed and Venture Capital Schemes supported over 80 Irish based companies, with a total investment value of over €72 million. This takes the cumulative number of Irish companies supported through these schemes to over 500. In recognition of the role that the Seed & Venture Capital Schemes have made in supporting the economic development of our clients, the Government through Minister Humphreys announced the Seed & Venture Capital Scheme (2019-2024) in Budget 2019. The additional €175m of funding will continue to underpin the VC sector and leverage additional investment to support the growth of Irish Enterprise.

The first call for expressions of interest under this Scheme, with a specific focus on pre-Seed, Seed and Series A investments is underway. This investment supports the Government's commitment to ensuring that the next generation of high growth companies have access to the funding they require to scale and deliver to worldwide markets.

Each year we see the impact of the initiative, not just in terms of funding but also through access to development/commercial supports which help to drive the company. The Venture Fund Managers who have partnered with us over the past 25 years, have enabled Irish companies achieve world class standards in a globally competitive environment. These highly dynamic companies command a leading edge in technology and innovation which is fundamental to conquer the challenges of the global economy.

Our investments into Seed & Venture Capital is part of a wider Access to Finance agenda within Enterprise Ireland. Our companies need to be able to access funding appropriate to their stage of development and sector if they are to reach their growth potential. In addition to supporting the supply of risk capital into the market, Enterprise Ireland works with our clients to ensure they have the required financial management capability to secure the funding they require. We continue to engage with our companies through the Client Engagement Model and I recently announced the launch of the third 'IPO Ready - Strategic Financing' programme in conjunction with Euronext Dublin to help build the strategic financial capability of our most ambitious clients.

We are committed to continuing to support and advance the role that Angel Investors play in nurturing early stage companies and 2018 saw Enterprise Ireland renew its support for the Halo Business Angel Network (HBAN). HBAN is an important partnership between Enterprise Ireland, InterTrade Ireland and Invest Northern Ireland and together over €9.3m million was invested into Irish companies by Angels under the programme in 2018.

In addition, Enterprise Ireland increased its investment in the European Angel Fund in partnership with the European Investment Fund. Through this fund, investees not only benefit from the invested capital but can also avail of the deep domain expertise and experience that these Angels can bring to each investment.

While the overall global outlook remains positive, we continue to assist our clients to prepare for a hard Brexit and the Seed and Venture Capital sector is vital in ensuring that the best and brightest Irish enterprises succeed in delivering economic growth and prosperity across Ireland, and internationally.

I would like to take this opportunity to thank all the funds and stakeholders who contributed to the Irish venture capital sector in Ireland in 2018 and indeed over the last 25 years. Enterprise Ireland is fully committed to continuing to work with you in partnership over the coming years to further develop a vibrant venture capital sector in Ireland.

Julie Sinnemon

Julie Sinnamon Chief Executive Officer

Introduction

This 2018 Seed and Venture Capital Report details the four venture capital initiatives undertaken by Enterprise Ireland in partnership with the private sector.

Seed and Venture Capital Scheme **2013-2018** Seed and Venture Capital Scheme **2007-2012**

Seed and Venture Capital Scheme 2000-2006 Under the National

Development Plan

The EU Seed & Venture Capital Measure, under the Operational Programme for Industrial Development, **1994-1999** All funds are independently managed by private sector fund managers who make all decisions regarding investments.

Under the Seed and Venture Capital Scheme (2013-2018) the Government approved €175 million for investment to support the development of highgrowth Irish companies with the potential to grow jobs and generate large amounts of additional exports. There have been 3 separate competitive calls under the Scheme. 2019 saw the launch of the 11th fund under the scheme, Yield Lab Europe Fund 1, L.P. The 11 funds supported have received a commitment of €139 million and have a combined total fund size of €837 million. An allocation has also been made to the European Angel Fund Ireland.

On 9th October 2018, the Minister for Business, Enterprise & Innovation announced a new Seed & Venture Capital Scheme with a further allocation of €175m to be committed over the lifetime of SVC Scheme (2019-2024). A first call for expression of interest under this scheme was held in early 2019 and it is expected that a number of funds will be launched under this Scheme in the near term. Under the 2007–2012 Scheme, Enterprise Ireland committed €175 million to continue the development of the seed and venture capital market in Ireland. Up to December 2018, thirteen funds were launched with an Enterprise Ireland commitment of €174 million.

Under the 2000–2006 Scheme, Enterprise Ireland committed €98 million to 15 funds to develop the venture capital market for SMEs in Ireland.

The EU Seed and Venture Capital Measure under the Operational Programme for Industrial Development 1994–1999 was set up with the objective of establishing Venture Capital Funds to provide early stage small and medium-sized enterprises in Ireland with equity capital. Fifteen separate venture capital initiatives were established with €68m committed under this Programme, the first of which was launched in May 1996.

Notes:

- 1. For reporting purposes, each tranche capital invested in a company is counted as an investment.
- 2. Some investee companies have secured funding from more than one fund.
- 3. The Regional breakdown of data for the Seed and Venture Capital Schemes is in accordance with EU regional definitions.
- 4. In this report, Investments continue to be classed as per the stage of development identified at the time the first investment was made in the company. The stage of development classification is received directly from the fund managers.
- 5. Start-up investments include seed investments.
- 6. Enterprise Ireland has endeavoured to ensure the reliability of the data included in this Report and does not assume any responsibility for any inaccuracy in the data. In addition, Enterprise Ireland does not assume any responsibility with regards to the use of data contained in this Report by any third parties. The collective data as presented in this Report has not been subjected to independent audit.

Seed and Venture Capital Scheme



173

venture capital investments in Irish companies in 2018



€72m

of venture capital invested in Irish companies in 2018





High Potential Start-Ups supported by Enterprise Ireland in 2018



€9.3m

of HBAN angel investment in 2018





Irish companies received angel investment through HBAN in 2018





funds supported by Enterprise Ireland to date





Irish companies received venture capital investment in 2018

Seed and Venture Capital Scheme 2013-2018





Summary of Investments

Cumulative from the commencement of the Scheme to December 2018

	Fund Size	Number of Investments	Total Invested 2018	Number of Investments	Total Invested 2013 - 2018
Name of Fund	€'000s	2018	€'000s	2013 - 2018	€'000s
ACT V Side Car Fund L.P.	13,550	6	2,113	14	5,708
ACT V Venture Capital Fund L.P.*	86,750	5	6,282	9	13,750
Atlantic Bridge III Limited Partnership	211,026	45	44,208	111	159,400
Finch Capital Fund II Cooperatief U.A.	110,325	22	17,182	32	31,070
Fountain Healthcare Partners Fund II L.P.	103,214	12	21,184	35	61,098
The Frontline Venture Fund II	61,616	17	7,161	30	14,628
The Bank of Ireland Kernel Capital Growth Funds (ROI)*	47,500	2	2,500	8	8,350
The Seroba Life Sciences Fund III	101,020	8	9,426	15	25,682
Sure Valley Ventures	20,300	4	2,357	8	3,708
The University Bridge Fund	60,750	13	5,853	27	12,588
Total	816,051	134	118,266	289	335,982

* Fund-of-fund investments are not included in the table above.

Analysis of Investments by Stage of Development

Cumulative to December 2018

Туре	Number of Investments	Total Invested Value €'000s	% of Total Amount Invested
Start Up	92	65,688	19.55%
Early Stage	80	109,435	32.57%
Scaling	117	160,859	47.88%
Total	289	335,982	100.00%

Number of Investments – Breakdown of Investments

Cumulative to December 2018 (by number)



Amount of Investments – Breakdown of Investments

Cumulative to December 2018 (% by value)



Regional Breakdown of Investments

Cumulative to December 2018

Region	Number of Investments	Total Invested €'000s	% of Total Invested
Border	2	2,250	0.67%
Dublin & County	124	104,752	31.18%
Mid East	3	1,898	0.56%
Mid West	3	2,350	0.70%
Midlands	1	249	0.07%
South East	4	3,244	0.97%
South West	1	250	0.07%
West	18	25,969	7.73%
Other	133	195,020	58.04%
Total	289	335,982	100.00%

Regional Breakdown of Investments Cumulative to December 2018

(% by value)



Sectoral Breakdown of Investments

Cumulative to December 2018

	Number of	Total Invested	% of Total
Sector	Investments	€'000s	Invested
Communications	16	39,916	11.88%
Cleantech	3	1,100	0.33%
Electronics	34	58,242	17.33%
Life Sciences	47	76,872	22.88%
Medical Devices	11	16,030	4.77%
Software	138	124,220	36.97%
Technology	38	18,602	5.54%
Cross sectoral	2	1,000	0.30%
Total	289	335,982	100.00%



Sectoral Breakdown of Investments Cumulative to December 2018



Investments Per Year

Cumulative to December 2018

Year	Initial Investment Follow-on Investme		vestments	Tot	Cumulative		
	Number	€'000s	Number	€'000s	€'000s	%	€'000s
2014	3	8,327	0	0	8,327	2.48%	8,327
2015	7	19,338	5	6,963	26,301	7.83%	34,628
2016	14	37,283	16	21,056	58,339	17.36%	92,967
2017	61	80,204	49	44,545	124,749	37.13%	217,716
2018	40	37,537	94	80,729	118,266	35.2%	335,982
Total	125	182,689	164	153,293	335,982	100.00%	

Investments Per Year Cumulative to December 2018 (by value)



ACT V Venture Capital Fund Limited Partnership

The ACT V Fund L.P. was established in 2016 as an Expansion Fund. The fund focus is on high growth, export-oriented companies in emerging ICT sectors such as Digital Media, Internet, Software, CleanTech and Communications. The fund investment range is €1,000,000 to €8,000,000.

ACT V Side Car Fund L.P.

The ACT V Side Car Fund L.P. was established in 2016 as a €13 million Seed Fund. Investments made by the fund focus on developing high growth, exportoriented companies in emerging sectors such as Digital Media, Internet, Software, CleanTech and Medical Devices. The fund investment range is €100,000 to €1,000,000.

Atlantic Bridge III Limited Partnership

Atlantic Bridge III L.P. is a growth equity fund focused on technology investments with offices and staff in Dublin, London, Silicon Valley, Beijing and Hong Kong. Atlantic Bridge III has been actively investing since January 2015. The fund is open for new investments.

Fund Size: €86.75 million

Fund Manager: ACT Venture Capital

Contact: John Flynn ACT Venture Can

- ACT Venture Capital Ltd. 6 Richview Office Park, Clonskeagh, Dublin 14
- 😂 +353 (0)1 2600966
- ⊠ info@actvc.ie
- S www.actventure.com

Fund Size: €13.55 million

Fund Manager: ACT Venture Capital

Contact: John Flynn ACT Venture Capital Ltd. 6 Richview Office Park, Clonskeagh, Dublin 14

- +353 (0)1 2600966
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Fund Size: €211.03 million

Fund Manager: Atlantic Bridge

Contact:

Elaine Coughlan 22 Fitzwilliam Square South, Dublin 2

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Finch Capital Fund II Cooperatief U.A.

The Finch Capital Fund II Cooperatief U.A., is a fund focused on building a balanced and diversified portfolio of early stage fintech businesses across Europe and South East Asia. The fund is open for new investments.

The Fund's team are based in Ireland, the Netherlands, the United Kingdom and Singapore.

Fountain Healthcare Partners Fund II Limited Partnership

Fountain Healthcare Partners Fund II is a Life Science focused venture capital fund that invests in the €3,000,000 to €10,000,000 range in biotechnology, specialty pharma, medical devices and diagnostic companies.

The Frontline Venture Fund II

Frontline Ventures is an earlystage B2B venture capital fund based in Dublin and London. Founded in 2016. Fund II will invest into startups specialising in fintech, big data, infrastructure, machine learning, artificial intelligence, and adtech. Frontline makes investments between €150,000 and €6,000,000 per company over the life of an investment. Fund II is open for new investments.

Fund Size: **€110.3 million**

Fund Manager: Finch Capital Partners BV

Contact:

Radboud Vlaar Concertgebouwplein 9 1071 LL Amsterdam

- +31 207607800
- ☑ info@finchcapital.com mike@finchcapital.com
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Fund Size: €103.21 million

Fund Manager: Fountain Healthcare Partners

Contact:

Manus Rogan, Guild House, 4th Floor, Guild Street, IFSC, Dublin 1

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Fund Size: €61.62 million

Fund Manager: Frontline Ventures

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The Bank of Ireland Kernel Capital ROI Growth Funds

These funds are actively investing in the Republic of Ireland in the €1,000,000 to €3,000,000 range. A separate parallel Kernel Capital Fund operates in Northern Ireland.

Kernel Capital have offices in Cork, Belfast and Dublin.

The Seroba Life Sciences Fund III

Seroba Life Sciences Fund III is a recently launched venture capital fund actively investing in earlystage start-ups to more mature, development-stage biotech and medical device companies. The fund typically seeks to invest €3,000,000 to €10,000,000 over the life of each investment. Investments are made in innovative life sciences companies based in Ireland, Western Europe and the USA.

Fund Size: **€47.5 million**

Fund Manager: Kernel Capital

Contact:

Orla Rimmington Rubicon Centre, Rossa Avenue, Bishopstown, Co. Cork

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Fund Size: €101.02 million

Fund Manager: Seroba Life Sciences

Contact:

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Sure Valley Ventures

Sure Valley Ventures specialise in investing in start-up software companies in the following technology areas:

- Augmented Reality (AR) and Virtual Reality (VR);
- Internet of Things (IoT);
- Emerging areas of Financial Technology (FinTech) such as Blockchain;

The Fund's team are based in Waterford, Dublin and London.

Initial seed investments range from €250,000 to €500,000.

Fund Size: €20.3 million

Fund Manager: Shard Capital

Contact:

Barry Downes Unit 3a, Cleaboy Business Park Old Kilmeaden Road, Waterford

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The University Bridge Fund

The University Bridge Fund is an early stage fund focused on investing in companies that are built from world class research from all Irish third-level institutions and universities. Leveraging the Atlantic Bridge global investment platform and proven 'Bridge Model' for scaling technology companies, the fund will accelerate the commercialisation of ground breaking research emerging from third level institutions nationally. The fund was launched in 2016 and is open for new investments.

Fund Size: €60.75 million

Fund Manager: Atlantic Bridge

Contact: Helen McBreen 22 Fitzwilliam Square South, Dublin 2

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Investee Companies

3D Robotics

Drone manufacturing

ActivInk

Printable sensor to monitor level of oxygen in food packages

Advisable Ltd Online talent marketplace

Aiqudo

Voice enabled application on-boarding toolsets for virtual digital assistant platforms

Akira Inc

Secure enterprise overlay fabric, providing a coherent means of applying Access & Policy management across the distributed enterprise asset landscape

Altratech Ltd

Nano bio-technology, chemistry & semi conductors focussed on high content genetic data

Ambisense Ltd

Platform to deliver analysis of air for a variety of markets

AnDAPT

Fabless power semiconductor company, manufacturing and marketing ondemand power management solutions

Apis Protect IoT platform for monitoring beehive conditions

AQ Metrics Ltd

Risk & compliance software for financial services firms trading on the global financial markets

Artomatix AI software to automate art creation in AR/VR and video games

Astronomer Data engineering software

Atlantic Therapeutics Group Ltd Development of an external neuromuscular electrical stimulation device

AtScale Business intelligence platform

Aylien Ltd Text & sentiment analysis Ayopop Bill payment platform

Beatha Technology Ltd Software for Mobile Lending

Betrlend Ltd Datadriven lending

Brickblock Tokenised asset blockchain platform

Calypso Cybersecurity - specifically protecting Al

Caprera Ltd Food Technology

Cermati Digital financial services product provider

Chirp

Developer of an innovative ultra sound sensor chip that can be used to accurately measure location

Chrono Therapeutics Inc Drug Development

Civic Resource Group Mobile smart city solutions

Corasdotio Ltd Online ticket trading platform

Corlytics Ltd Software for Financial Services Industry

Counting Ltd Financial Technology Software

Customsell Ltd E-commerce

Danalto Ltd LORA based network management

Data Chemist Ltd Enterprise data governance product

Decawave Fabless semiconductor company

DIG Digital insurance platform

Disperse Building construction software

Eadail Sentiment analysis Endotronix Ireland Ltd Medical devices

Enternships Employee professional development software

Feedhenry Enterprise cloud computing

Finbourne Financial technology software

Fusion Pharmaceuticals Ltd Pharmaceuticals & biotechnology

Goodlord Property lettings platform

Gridstore Inc Enterprise Storage - Hyper-converged All-Flash Infrastructure

H2 Catalyst Energy efficient H2 storage technology with applications transportation, e.g. drones

Hiber Brings low power IoT connectivity to people in remote areas

Hilight Fibre optic communication chips

Huddl Mobility Ltd Al for bus network timetabling and business intelligence software

iHeed Health Training Ltd *Online education*

Ikbenfrits Digital mortgage broker product provider

Inflazome Ltd Pharmaceuticals & biotechnology

Inflection BioSciences Cancer drug development

Inkitt Online publishing

Innocoll Technologies Ltd Drug development

Intelliment Security management software

Internet Corp Cloud hosting & backup services **KaNDy Therapeutics** Drug development

Kastus Technologies DAC Development, production, sales & licence of antibacterial coatings for glass & ceramics

Logical Clocks Ab Deep learning and data science platform

LogTrust Computer and consumer electronics

MadMe Technologies Ltd Software for mobile marketing

Medical Micro Instruments Micro surgical instruments

Medlumics Ireland Ltd Development of an optically guided catheter for the treatment of atrial fibrillation

mmWave

Creation of a CMOS Digital mmWave Antenna Array at 79GHz and 150GHz with target market applications in automotive, 5G, security imaging, fluid level sensing, drone communication and navigation

MySafeDrive Ltd IoT telematics platform

Navitas Semiconductor Inc Fabless semiconductors

NeRRe Therapeutics *Drug development*

Neurent Medical Ltd Medical devices

Neuromod Devices Medical devices

New Game Technologies Ltd *Gaming technology*

Nova Leah Ltd Hospital IT security assurance

Ocrex Ltd Bank software

Offr Ltd Software to enhance property sale cycles

Oraleye Ltd Digital healthcare

Payslip Cloud based software solution for international payments **PerfOps** Internet infrastructure analytics platform

Petronics Inc Autonomous robotics

Photospire Contextual video platform

PinPoint Innovations Ltd Software to track patient movements for data analytics

Prexton Therapeutics BV Development of a novel product to treat late stage Parkinson's disease

Proverum Medical devices

Prowler

Autonomous decision making system using a proprietary approach that combines several cutting-edge machine learning techniques

Recommender X DAC Business intelligence software

Rehab Project Rehabilitation tool which uses machine learning to improve patients technique

Rosebud IOT IOT software devices

SambaNova Software-Defined-Hardware, Machine Learning & Data Analytics

Scurri Web Services Internet based web services

SeeReal Technologies S.A. 3Ddisplay solutions

ServisBot Messaging & chatbox platform

Shine Analytics Ltd SAAS Analytics

Silvercloud Health Ltd Computerised therapeutic programmes for mental health organisations

Sindice Ltd ICT & international services

Squirro Customer insight software

Stashimi Inc *Music search and discovery platform*

Supply Finance Trade financing Syndesi Therapeutics Biotechnology

Sytorus Ltd Data protection

TADA Loyalty and rewards platform

Tandem HR Performance development analytics

Taxscouts Digital tax advisor

Touristco Ltd Travel Software

Trussle Digital mortgage broker

Ubimax GmbH Software platform for industrial wearable computing solutions

Understand.ai Artificial Intelligence

Vectra Networks Inc Internal network traffic monitors

Velicept Therapeutics Drug development

Video Elephant Ltd Online B2B marketplace for audiovisual content

Volograms Ltd Content creation for VR and AR devices

VR Education Holdings PLC Virtual reality and educational Experiences

WAM Group Ltd Advertising platform for AR/VR developers

War Ducks Ltd VR Games Studio

Wave PTO Ocean energy wave devices

Webaction Inc End to End streaming integration and intelligence solution

WIA Technologies Ltd IoT Development Platform

WorldNettps Payment software

Zental Ventures Ltd Travel software

Seed and Venture Capital Scheme 2007-2012





Cumulative total invested under the Seed and Venture Capital Scheme 2007-2012

Summary of Investments

Cumulative from the commencement of the scheme to December 2018

Name of Fund Size ♦ \$2000s	Number of	Tetal		
	Investments 2018	Total Invested 2018 €'000s	Number of Investments 2007 - 2018	Total Invested 2007 - 2018 €'000s
	2010	20003	2007-2010	0003
SEED FUNDS				
AIB Seed Capital Fund Limited 53,000 Partnership	8	1,182	217	36,306
AIB Start-up Accelerator Fund 22,000	13	1,047	112	17,702
Bank of Ireland Seed and Early32,000Stage Equity Fund 2009 LimitedPartnership	1	50	99	24,759
Bank of Ireland Start-Up and17,000Emerging Sectors Equity Fund 2010	8	657	83	14,122
VENTURE CAPITAL FUNDS				
Atlantic Bridge II Limited 92,290 Partnership* 92	37	6,770	120	78,350
Bank of Ireland Kernel Capital 27,111 Partners Private Equity Fund II** 11	0	0	28	11,302
Delta Equity Fund III Limited 104,879 Partnership	10	2,017	169	78,758
Fountain Healthcare Partners Fund I 73,000 Limited Partnership 73,000	3	3,559	91	72,599
Hoxton Venture Fund 1 (Ireland)5,269Limited Partnership***	0	0	0	0
The Seroba Life Sciences Fund II 75,070 Limited Partnership 75,070	6	1,306	97	63,385
The Ulster Bank Diageo Venture 75,000 Fund Limited Partnership 75,000	9	1,141	89	60,364
SOSventures Ireland Fund Limited 20,000 Partnership	15	2,406	48	9,591
The Frontline Venture Fund I Limited 50,505 Partnership	8	3,208	92	45,319
Total 647,124	118	23,343	1,245	512,557

* Includes Atlantic Bridge II Opportunity Fund Limited Partnership

** Fund-of-fund investments are not included in the table above

*** This fund has been wound down

Analysis of Investments by Stage of Development

Cumulative to December 2018

Туре	Number of Investments	Total Invested Value €'000s	% of Total Amount Invested
SEED FUNDS			
Start Up	147	26,323	28.96%
Early Stage	360	63,953	70.36%
Scaling	3	613	0.67%
Total	510	90,889	100.00%

Туре	Number of Investments	Total Invested Value €'000s	% of Total Amount Invested
VENTURE CAPITAL FUNDS			
Start Up	241	108,985	25.85%
Early Stage	338	185,125	43.90%
Scaling	156	127,558	30.25%
Total	735	421,668	100.00%



Venture Capital Funds – Breakdown of Investments Cumulative to December 2018 (% by value)



Regional Breakdown of Investments

Cumulative to December 2018

Design	Number of Investments	Total Invested €'000s	% of Total Invested
Region	investments	€ 0005	Invested
Border	3	765	0.15%
Dublin & County	686	268,664	52.42%
Mid East	13	4,223	0.82%
Mid West	37	12,923	2.52%
South East	48	11,476	2.24%
South West	124	24,070	4.70%
West	125	60,241	11.75%
Other	209	130,195	25.40%
Total	1,245	512,557	100.00%

Regional Breakdown of Investments Cumulative to December 2018 (% by value)



Sectoral Breakdown of Investments

Cumulative to December 2018

Sector	Number of Investments	Total Invested €'000s	% of Total Invested
Sector	investments	20003	investeu
Communications	139	46,258	9.02%
Cleantech	40	12,051	2.35%
Electronics	6	1,379	0.27%
Life Sciences	317	175,398	34.22%
Manufacturing	13	4,562	0.89%
Software	712	261,118	50.94%
Cross sectoral	12	10,942	2.13%
Food	6	849	0.17%
Total	1,245	512,557	100.00%



Sectoral Breakdown of Investments Cumulative to December 2018 (% by value)



Investments Per Year

Cumulative to December 2018

Year	Initial Inv Number	vestment €'000s	Follow-on Ir Number	nvestments €'000s	Tot €'000s	al %	Cumulative €'000s
2007	2	2,007	0	0	2,007	0.39%	2,007
2008	16	7,785	2	350	8,135	1.59%	10,142
2009	27	31,649	15	9,639	41,288	8.06%	51,430
2010	24	14,540	30	14,300	28,840	5.63%	80,270
2011	51	29,000	55	23,832	52,832	10.31%	133,102
2012	53	46,757	88	31,964	78,721	15.36%	211,823
2013	67	42,394	108	30,287	72,681	14.18%	284,504
2014	48	21,171	125	47,352	68,523	13.37%	353,027
2015	23	5,882	139	50,058	55,940	10.91%	408,967
2016	12	9,447	124	38,341	47,788	9.32%	456,755
2017	14	2,504	104	29,955	32,459	6.33%	489,214
2018	9	947	109	22,396	23,343	4.55%	512,557
Total	346	214,083	899	298,474	512,557	100.00%	

Investments Per Year Cumulative to December 2018 (by value)



Seed Funds

AIB Seed Capital Fund Limited Partnership

This €53 million fund has an investment policy to invest in companies at the seed and early stages of development, across a range of sectors throughout the Republic of Ireland. The fund makes seed investments up to approximately €500,000. The fund is now closed for new investees. The fund will now focus on providing support and followon investment to its portfolio companies to assist them in realising their full potential.

Fund Size: €53 million

Fund Manager: Enterprise Equity Venture Capital Group

Dublin Business Innovation Centre

Contact:

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- S www.enterpriseequity.ie

AIB Start–Up Accelerator Fund

The AIB Start-Up Accelerator Fund, managed by ACT Venture Capital, was established in 2011 as a €22 million Seed Fund. Investments made by the fund focus on developing high-growth, export-oriented companies in emerging sectors such as Digital Media, Internet, Software, CleanTech and Medical Devices. The fund investment range is €100,000 to €650,000. This fund is closed for new investments but continues to make follow-on investments in existing portfolio companies.

Fund Size: **€22 million**

Fund Manager: ACT Venture Capital

Contact:

John Flynn ACT Venture Capital Ltd. 6 Richview Office Park Clonskeagh Dublin 14

+353 (0)1 2600966

- 🖂 info@actvc.ie
- S www.actventure.com

Bank of Ireland Seed and Early Stage Equity Fund 2009

This €32 million fund incorporates the €10 million Bank of Ireland MedTech Accelerator Fund. Investments are made in the range of €100,000 to €500,000. The primary focus is on high potential start-up companies operating in Big Data, ICT, Energy Efficiency and ICT related Healthcare sectors. This fund is closed for new investments.

Bank of Ireland Start-Up and Emerging Sectors Equity Fund 2010

The Bank of Ireland Start up and **Emerging Sectors Equity Fund** 2010, managed by Delta Partners was established in 2010. This €17 million fund has an investment focus on technology-based businesses and medtech which are headquartered in Ireland. The fund has invested in companies with disruptive business models and the potential for fast growth. The investment range is €100,000 to €650,000. The fund is closed for new investments but continues to make follow-on investments in existing portfolio companies.

Fund Size: €32 million

Fund Manager: Kernel Capital

Contact:

Orla Rimmington Rubicon Centre, Rossa Avenue, Bishopstown, Co. Cork

- +353 (0)21 4928974
- orla.rimmington @kernel-capital com
- S www.kernel-capital.com

Fund Size: €17 million

Fund Manager: Delta Partners

Contact:

Dermot Berkery / Maurice Roche Media House, South County Business Park, Leopardstown, Dublin 18

- +353 (0)1 2940870
- seedfund@deltapartners.com
- S www.deltapartners.com

Venture Capital Funds

Atlantic Bridge II Limited Partnership*

Atlantic Bridge II Limited Partnership is a growth equity fund focused on technology investments with offices and staff in Dublin, London, Silicon Valley, Beijing and Hong Kong. Atlantic Bridge II has been actively investing since July 2010. The fund is now closed for new investments but continues to make follow on investments in existing portfolio companies alongside Atlantic Bridge II Opportunity Fund Limited Partnership.

Bank of Ireland Kernel Capital Partners Private Equity Fund II

This fund has an investment policy to invest in Irish companies in ICT, Environmental Technologies, Engineering, Finance and General Industry. This fund is now closed for new investments but continues to make follow-on investments in existing portfolio companies.

Delta Equity Fund III Limited Partnership

Delta Equity Fund III Limited Partnership is a €105 million venture capital fund managed by Delta Partners.

Delta's funds have focused on start-up and early stage technology investments in Communications Technologies, Software and Life Sciences. Delta Partners is often the first institutional investor in a company, typically investing €500,000 to €5,000,000 and taking a minority shareholding. This fund is now closed for new investments.

Fund Size: **€92.3 million**

Fund Manager: Atlantic Bridge

Contact:

Elaine Coughlan 22 Fitzwilliam Square South, Dublin 2

- 😂 +353 (0)1 6034450
- 🖂 info@abven.com
- S www.abven.com

Fund Size: **€27.11 million**

Fund Manager: Kernel Capital

Contact:

Orla Rimmington Rubicon Centre, Rossa Avenue, Bishopstown, Co. Cork

- +353 (0)21 4928974
- orla.rimmington@kernel-capital.com
- S www.kernel-capital.com

Fund Size: €104.88 million

Fund Manager: **Delta Partners**

Contact:

Dermot Berkery / Maurice Roche Media House, South County Business Park, Leopardstown, Dublin 18

- +353 (0)1 2940870
- ☑ info@deltapartners.com
- S www.deltapartners.com

* Includes Atlantic Bridge II Opportunity Fund Limited Partnership.

Fountain Healthcare Partners Fund I Limited Partnership

Fountain Healthcare Partners is a €73 million Life Science focused venture capital fund headquartered in Dublin, Ireland with a second office in New York, USA. The fund specialises in making investments in Biotechnology, Medical Device, Specialty Pharma and Diagnostic Companies. Fountain Healthcare Partners launched its inaugural fund in May 2008. The fund invests between €500,000 and €7,000,000 per company over the life of the investment. This fund is closed to new investments.

The Frontline Venture Fund I Limited Partnership

Frontline Ventures is an earlystage B2B venture capital fund based in Dublin and London. Closed in 2014, Fund I invests in startups specialising in fintech, big data, infrastructure, machine learning, artificial intelligence, and adtech. Frontline makes investments between €150,000 and €6,000,000 per company over the life of an investment. Fund I is closed for new investments.

The Seroba Life Sciences Fund II Limited Partnership

Seroba Life Sciences Fund II is a venture capital fund invested in early-stage start-ups to more mature biotech and medical device companies. The fund is closed to new investments but continues to make follow on investments in existing portfolio companies.

Fund Size: €73 million

Fund Manager: Fountain Healthcare Partners

Contact:

Manus Rogan Guild House, 4th Floor, Guild Street, IFSC, Dublin 1

- \$\$\\$ +353 (0)1 5225100
- 🖂 manus@fh-partners.com
- S www.fh-partners.com

Fund Size: €50.51 million

Fund Manager: Frontline Ventures

Contact:

Shay Garvey 26-28 Lombard St. East Dublin 2

- 😂 +353 (0) 86 2593345
- Shayg@frontline.vc
- S www.frontline.vc

Fund Size: **€75.1 million**

Fund Manager: Seroba Life Sciences

Contact:

Peter Sandys 18 Herbert St, Dublin 2

😂 +353 (0)1 6334028

- petersandys@seroba-lifesciences.com
- www.serobalifesciences.com

Venture Capital Funds

SOSventures Ireland Fund Limited Partnership

SOSventures Ireland Fund Limited Partnership was established in August 2013 as a €20 million fund primarily focusing on the Technology, Software, Systems Biology, Synthetic Biology, Indie Biotech bio-coding and Telecommunications fields. The SOSventures Ireland Fund will run a number of accelerator programs in Ireland to assist in finding suitable SMEs.

The fund will invest between €50,000 to €2,000,000 per company over the life of the investment. The fund is open for new investments.

The Ulster Bank Diageo Venture Fund Limited Partnership

Ulster Bank Diageo Venture Fund Limited Partnership – a €75 million fund is managed by Investec Ventures Ireland. The fund has invested at early and expansion stages of development across a broad range of industrial sectors.

The fund investment range is €1,000,000 to €5,000,000. The fund is now closed for new investments.

Fund Size: €20 million

Fund Manager: SOSv

Contact:

Bill Liao 2nd Floor, Penrose Wharf, Alfred Street, Cork

- +353 (0)21 4700991
- 🖂 bill.liao@sosv.com
- S www.sosv.com

Fund Size: €75 million

Fund Manager: Investec Ventures Ireland

Contact:

Michael Murphy / Leo Hamill / Derek Crawley The Harcourt Building, Harcourt Street, Dublin 2

- +353 (0)1 4210000
- michael.murphy
 @investec.ie
 leo.hamill@investec.ie
 derek.crawley@investec.ie
- 🕄 www.investec.ie

Investee Companies

Accunostics

Medical devices

Accuris Ltd Software solutions for mobile operators

Aceno Mobile Services Ltd Tourism multimedia

Active Mind Technology Ltd eLearning technology

Adaptics Technology design

AER Sustainable Energy Ltd International biofuels production and supply

Algae Health Production of high value compounds for food and cosmetics

Almotech Ltd Digital juke boxes

Alpha Wireless Ltd Design and manufacture of base station antennas

Altocloud Ltd Internet technologies

Altratech Ltd Nano bio-technology, chemistry & semi conductors focussed on high content genetic data

Amarin Corporation plc Developing products for cardiovascular and CNS disorders

Amartus Ltd Telecommunication software

AMCS Waste management solutions

Apica Cardiovascular Medical devices

AQ Metrics Ltd Risk & compliance software for financial services firms trading on the global financial markets

Arann Healthcare Healthcare company

Ario Pharma Ltd Biopharmaceutical Company

Arralis Ltd Millimetre wave technology company servicing the aerospace and security sector

AssemblyPoint Ltd Online HR tools

Async Technologies Ltd IT Solutions for global tyre industry

Asyncode Big Data management

Avar Communications Ltd Recruitment website

Averian Energy Solutions *Business software for energy sector*

Aylien Ltd Text & sentiment analysis

Barracuda FX Ltd Financial software

Barricade Web security

Beamax Ltd Online team-management system

Benetel Ltd Test automation and components for RF / Wireless

Betapond Digital marketing

BioAtlantis *Biotechnology solutions*

Biocroi Lab devices

Biological Diagnostic Solutions Ltd *Diagnostic tests for developing countries*

Biosensia Ltd Supplier of integrated polymer enabled products

Birdi Satelitte Image aggregator Blikbook Course engagement platform for students and academics

Blue Tree Systems Ltd Fleet management systems

BlueData Software Inc Data management services

Boxever Software to analyse customer/client profiles for companies

Boxfish Discovery software for live TV

Branded Payment Solutions *Gift card company*

Brite Bill Electronic billing software

Callsign Ltd Authentication and authorisation platform for mobile

Cambus Teoranta Medical devices

Capella Securities Ltd Managed futures & fixed income funds

Cappella Inc Medical devices

Capsos Medical Ltd Design of guidewire and balloon catheter combination device for occluded arteries

Cell Free Technology Ltd *Biology without labs*

Cerebreon Technologies Ltd Software for insolvency practitioners

Certification Europe Ltd *Provider of certification, inspection & training services*

Cesanta Software Ltd Connectivity, networking and communications software

Channelsight Ltd E-commerce enablement Civitas Therapeutics Medical devices

Clavis Technology Data quality software

Cloudium Systems Ltd Design & supply of cloud-based desktop products

Cluey Systems Electronic point of sale system

Code Institute Ltd Online education

Connexicon Medical Ltd Liquid tissue adhesive

Coolnagour Ltd Taxi dispatch systems

Corlytics Ltd Software for financial services industry

Covagen Drug development company

Crean Solutions Ltd Online car parts

Crescent Diagnostics *Medical devices*

Crowd Process Browser powered distributed computing

Cubic Telecom Prepaid call cards

CurrencyFair Online peer to peer currency exchange

CyGenica Biomolecular machine for drug delivery

Davra Networks Energy management solutions

DCisions (formerly Pension Dcisions) Financial software

Decawave Fabless semiconductor company

Deposify Ltd Deposit management/arbitration service for landlords and tenants

Digit Game studios Video games developer & publisher

Digital Minds Web based financial services network

Digital Mines Cloud computing infrastructure **Diona Technologies Ltd** *Business consulting*

DirectEbooks Ltd eBook distribution software

Donseed Ltd Workplace management systems

eCat Development of electronic compliance auditing tools

Effective Software Ltd Compliance management software

Electroroute Energy trading

Embo Medical Ltd *Embolization Device Development*

Enimai Inc Mobile devices

EpiSensor Ltd Wireless sensors

Equiendo Ltd Mobile telecoms network optimisation

Eventovate Event booking technology

Eveo Solutions Ltd Electrical vehicle charging

Feedhenry Enterprise cloud computing

Fenergo ICT software

Ferfics Ltd Radio frequency applications.

Fieldaware Software for scheduling & recording field work

Fishtree Educational platform to facilitate delivery of personalised learning material

FoodMarble Digestive Health Ltd Irritable bowel solution

Footbridge Learning Ltd eLearning

Frankleyweb Ltd Online retail

Genable Technologies Itd (formerly Optigen Technologies Ltd) Gene therapy **Green Diamond** Cleantech solutions for waste management and recycling

Gridstore Ltd Data storage

Handy baby Products Ltd Babycare products

Heart Metabolics Ltd Biopharmaceutical Company

Hedvig Inc Software defined storage

Helix Health Ltd Healthcare software solutions

Helixworks Technologies Ltd Manufactures and exports complex synthetic DNA

HeyStaks Technologies Web software company

Hibergene Diagnostics Development & sale of diagnostic tests for human infectious diseases

Homestay Technologies Ltd Provision of software application for language schools & leisure travellers to access homestay accommodation

HomeTree Marketplace Fintech

Huggity Post event marketing tools

Hybrid Energy Solutions Telecommunications energy solutions

ICAP Global Media Ltd Communications software

Ideal Binary Ltd 3D Ebooks

Ikon Semiconductor Ltd LED lighting technology

Impedans Ltd High resolution plasma diagnostics solutions

In Hand Guides Embedded audio products

Incereb Neonatal brain monitoring

Inform Bio Ltd Pre-eclampsia test development

Inish Technology Ventures Cloud-Technology company Innovapeak Development of online compliance management software

Innovation zed Ltd Insulin dosed timer

Intelligent Implants Ltd Wireless electrical devices to aid bone fusion

Intune Networks Telecoms equipment

Invi Labs Inc Smartphone apps

iThree Sixty Medical Ltd Medical devices

J Lefebvre Ltd Software platform for rapid application development

Jlizard Cloud based service for managing log data

Jolt Online Gaming Ltd Information technology

Keelvar Systems Ltd Industrial waste purification

Kemartek Technologies Ltd Aqueous waste treatment

KidStart Ltd Online savings company

Kinesense Ltd Development and commercialisation of video analytic software

Kite Medical Detecting kidney reflux

KPTRS Investments Online print and design

LearnLode Ltd Enterprise customer service knowledge management platform

Lightkeeper Media Ltd Trading card games

Linked Finance P2P lending

Lion Semiconductors

Logograb Ltd Image recognition & visual listening technology Love & Robots Ltd Custom 3D printing

Luzern Technology Solutions Ltd Online sales solutions

MadMe Technologies Ltd Software for mobile marketing

Maginatics Cloud computing

Mainstay Medical Medical devices

ManageC02 Software Ltd Carbon management software

Marvao Medical devices Medical devices

MeaningMine Ltd Brand management software

Meetingsbooker Ltd Online booking of meeting rooms

Metabolomic Diagnostics Ltd Pre-eclampsia test

Metaio Gmbh Software products for visual interactive solutions

Microsynbiotix Ltd Disease management for aquaculture

Mingoa Online detection of network faults and performance

Miracor Gmbh Pressure controlled medical devices

Moltin, Inc API for developers

Monford Hardware & software product to assist farmers in grass measurement & grassland management

Moona Smart pillow temperature regulation to improve sleep

Motobuykers Motorbike outlet store

Movidius Semiconductors

MPStor Ltd Storage management software & systems Mulabee Integrated Financial Supply Chain Services

Mypp Media Database of planning & building permit data

Ndevor Systems Ltd Customer relationship management software

NeoSurgical Ltd Medical devices

Neuravi Medical devices

New Game Technologies Ltd *Gaming Technology*

New Life Learning Ltd eLearning Courses

Newswhip Media Technology to identify emerging news trends

Niwa of Spain S.L. *Platform for interactive growing*

Nomoséire Financial software solutions

Nortev Ltd Veterinary medical device

Nova Languages *Provider of quality translation services*

Novate Medical Ltd Medical devices

NVMDurance Ltd NAND Flash Memory Optimisation

OACP Accelerating cancer diagnostics, precision medicine and personal genomics

Offr Ltd Software platform for estate agents

OmniMotion Technology Creation of motion control simulations, services & games

Oncircle Electronic currency system

Oncomark Ltd Cancer diagnostics

Onformonics Ltd Compliance management solutions for payment cards

Onlinetradesmen.com Online marketplace for qualified trade professionals

Openplain Ltd Software

Opsona Therapeutics Ltd *Medical devices*

Optrace Ltd Hologram technology

Orchestrate Databases as a service

Ostoform Ltd

Developing products to improve the skin condition for people who use ostomy bags

Ozmo Devices Low power WiFi solutions

PageFair Software to allow website owners measure lost revenue

Palyon Medical Corp Medical devices

Pharmapod Ltd Cloud-based platform for pharmacies

Pharmatrin Ltd Drug-development company

Picturk Web portal for camera clubs

Pilot Photonics Optical communications hardware

Pilot Photonics Ltd Optical comb source technology

PlantedIt Plant-based food

Plynk Ltd Fin Tech and education services

Poly Pico Technologies Biological fluid handling

Pomo Search Ltd Product discovery

PQ Bypass IRL Ltd Medical devices

PR Slides Ltd International image hub & press office connecting brands to the media Profitero ICT sales analytics

Provesica Ltd Biopharmaceutical company

Pulsate Mobile Ltd Mobile marketing

Qstream Inc Enterprise eLearning

Quanta Fluid Tech Ltd Home haemodialysis system

Quixey Search engine for apps

Radisens Diagnostics Medical devices

Rainmaker Business Technologies Ltd Realtime operations support platform for airlines

RaisingIT Enterprise software for the non-profit to help build more impactful and interactive websites

RAPT Holdings Ltd Development of optical multi-touch technologies

Renewable Energy Dynamics Holdings Ltd Development of VRB batteries

ResourceKraft Ltd Energy management software

Restored Hearing Ltd *Hearing research & development*

Ribeye Ltd Enterprise software

Roomex Ltd Hotel internet booking engine

Safemotos Ride sharing application

San Central Ltd Child tracking system

Sarsol Ltd Service to enable group offer merchants to manage customers online

Scurri Web Services Internet based web services

Sensipass Authentication As A Service

Sensl Technologies Low light detector solutions **Senubo Ltd** Software design and software provider

Serviceframe Value Management Automated management software

Signal Ltd Information services

Silicon Blue Mobile devices

SilverCloud Health Web based platform for mental healthcare

Sim Travel *Mobile devices*

SiriusXT High resolution imaging of biological cells

SixMinute Studios Casual games studio

Skillpages Holdings Ltd Web based platform for service providers

Slainte Healthcare Ireland Ltd Patient record & revenue cycle management

Slattery Validation Systems Remote cloud based platform for management of refrigeration systems

Smartcloud Ltd Mobile loyalty coalition programme, which allows consumers to earn cash based on their loyalty to brands.

Social Honey Ltd Data analytics

Socrates Healthcare Provider of practice management

SolarPrint Ltd Development of novel 3rd generation printable flexible solar cell technology

Somnium Ltd Social media

Sonex Metrology Ltd Semiconductor defect metrology

Sonru Online video technology

Sophia Search Ltd Text analytics solutions for metadata generation

Sota Orthopaedics Ltd Medical devices
Seed and Venture Capital Scheme 2007-2012

Soundwave Analytics Ltd

Smartphone music analytics app

Spineguard Medical devices

Sport Authority Sports video commentary for online gaming sites

Storyful Media

Streetteam Ltd

Tool for b2c businesses to use their current users to help sell their products

Surgacoll Technologies Medical devices

Swiftqueue Technologies Ltd SaaS Cloud platform for GPs, dentists & hospitals

SWWBP Ltd Manufacture of innovative whiteboard paint

Syncrophi Systems Wireless patient monitoring technology

Synthace High dimensional bioprocess optimisation

Sytorus Ltd Data protection

Tapastreet Ltd Social network search engine

Tax World Ltd Tax advisory business

TCAS Online Software for managing student accommodation

TerminalFour Solutions Ltd Corporate software

The Semantic Search Company Cloud hosted solution that manages digital B2B catalogue information with semantic search capability

The Turning Institute Online programmes for mental health specifically eating disorders

Toggam Enterprises Ltd *Retail sale of seafood*

Trustev Ltd Fraud management for online payments **Ultra High Vacuum Solutions Ltd** Equipment & tooling design for thin film nanotech application

Verifly Holdings Ltd Drone & IoT regulation tools

Veronica's Snacks Ltd Snack producer

Veryan Endovascular Solutions for vascular disease

Video Elephant Ltd B2B marketplace for video content

Vigill Alerts Web service & integrated smartphone app to help combat payment card fraud

Visible Thread Document intelligence tooling for IT initiatives

Visitravel Investments Ltd Online travel agency software

Visor Ltd Online accounting software

Vivasure Medical Medical devices

VR Education Holdings PLC Virtual reality and educational experiences

Wave break Media Ltd Stock-video footage

WeShop Internet service company

What Applications Ltd Mobile platform in hair & beauty sector

What Clinic Personal health directory

WhipCar Car rental Company

Whittl Media Ltd Email enhancement solutions

Wire-Lite Sensors Ltd Energy management solutions

WorldNettps Payment software

Xcelerator Machine translation service

Xention Biopharmaceutical Company XI (Research & Development) Ltd Revenue assurance & fraud detection software for telecom sector

Xpreso Software Ltd Transport Logistics

Xtra Vision Consumer products & services

Zamano Plc Interactive mobile applications

Zapa Technology Ltd Payments technology company

Zinc Software Ltd Developer of hardware/software for health & wellbeing lifestyle solutions

Seed and Venture Capital Scheme 2000-2006





Summary of Investments

Cumulative to December 2018

	Fund Size	Number of Investments	Total Invested 2000 - 2018
Name of Fund	€'000s	2000 - 2018	€'000s
AIB Equity Fund 2002*	0	3	807
Atlantic Bridge Ventures Limited Partnership**	98,500	83	91,154
Bank of Ireland Kernel Capital Partners Private Equity Fund	27,325	63	19,118
BOI Venture Capital Ltd***	7,960	14	7,960
Delta Equity Fund II Limited Partnership	90,000	218	80,779
Enterprise Equity Investment Fund Ltd	15,000	52	10,750
Enterprise Equity Seed Capital Investment Fund	7,000	51	7,133
European BioScience Fund 1***	12,700	43	9,966
EVP Early Stage Technology Fund	10,000	25	8,549
ICC Regional Venture Capital Fund***	7,620	17	7,618
Seroba BioVentures (Irish BioScience Venture Capital Fund)	20,000	51	15,566
The Guinness Ireland Ulster Bank Equity Fund Limited Partnership	19,000	38	11,831
The HotOrigin Fund 1*	2,100	3	660
Trinity Venture Fund 2*	138,700	59	80,038
4th Level Ventures University Seed Fund Limited Partnership	17,180	73	14,580
Total	473,085	793	366,509

* Closed

** €67.5 million of the Atlantic Bridge Ventures Fund relates to the Seed and Venture Capital Scheme 2007 - 2012.

*** Fund in wind-up status

Analysis of Investments by Stage of Development

Cumulative to December 2018

Туре	Number of Investments	Total Invested Value €'000s	% of Total Amount Invested
Start Up	306	89,223	24.34%
Early Stage	394	182,150	49.70%
Scaling	93	95,136	25.96%
Total	793	366,509	100.00%

Number of Investments – Breakdown of Investments Cumulative to December 2018 (by number)



Amount of Investments – Breakdown of Investments Cumulative to December 2018 (% by value)

25.96% Scaling

Regional Breakdown of Investments

Cumulative to December 2018

Region	Number of Investments	Total Invested €'000s	% of Total Invested
Border	8	1,688	0.46%
Dublin & County	344	180,725	49.31%
Mid East	16	5,843	1.59%
Mid West	38	9,466	2.58%
Midlands	8	7,070	1.93%
South East	11	5,832	1.59%
South West	154	48,646	13.27%
West	110	26,083	7.12%
Other	104	81,156	22.14%
Total	793	366,509	100.00%

Regional Breakdown of Investments Cumulative to December 2018 (% by value)



Sectoral Breakdown of Investments

Cumulative to December 2018

Number of Investments	Total Invested €'000s	% of Total Invested
191	115,066	31.40%
4	781	0.21%
234	66,603	18.17%
4	1,599	0.44%
332	170,810	46.60%
28	11,650	3.18%
793	366,509	100.00%
	Investments 191 4 234 4 332 28	Investments €'000s 191 115,066 4 781 234 66,603 4 1,599 332 170,810 28 11,650





Sectoral Breakdown of Investments Cumulative to December 2018 (% by value)



Investments Per Year

Cumulative to December 2018

Year	Initial Inve	estment	Follow-on Inv	/estments		Total		Cumulative
	Number	€'000s	Number	€'000s	Number	€'000s	%	€'000s
2001	22	30,465	8	3,737	30	34,202	9.33%	34,202
2002	15	15,112	28	12,397	43	27,509	7.51%	61,711
2003	30	19,839	43	12,879	73	32,718	8.93%	94,429
2004	28	19,214	56	19,768	84	38,982	10.64%	133,411
2005	26	19,435	73	30,888	99	50,323	13.73%	183,734
2006	20	32,344	79	34,619	99	66,963	18.27%	250,697
2007	8	22,747	87	22,169	95	44,916	12.26%	295,613
2008	2	4,084	78	18,914	80	22,998	6.27%	318,611
2009	1	42	45	11,550	46	11,592	3.16%	330,203
2010	0	0	54	13,188	54	13,188	3.60%	343,391
2011	0	0	28	7,243	28	7,243	1.98%	350,634
2012	0	0	19	2,103	19	2,103	0.57%	352,737
2013	0	0	16	3,182	16	3,182	0.87%	355,919
2014	0	0	12	7,433	12	7,433	2.03%	363,352
2015	0	0	9	876	9	876	0.24%	364,228
2016	0	0	2	1,263	2	1,263	0.34%	365,491
2017	0	0	3	848	3	848	0.23%	366,339
2018	0	0	1	170	1	170	0.05%	366,509
Total	152	163,282	641	203,227	793	366,509	100.00%	

Investments Per Year Cumulative to December 2018 (by value)



Atlantic Bridge Limited Partnership

Atlantic Bridge Limited Partnership is a growth equity fund focused on technology investments with offices and staff in Dublin, London, Silicon Valley Beijing and Hong Kong. Atlantic Bridge I has been actively investing since 2005. The fund is closed to new investments but continues to make follow on investments in existing portfolio companies.

Bank of Ireland Kernel Capital Partners Private Equity Fund

This €27 million fund has an investment policy to invest in Irish companies in ICT, Telecoms, Healthcare, Life Sciences and General Industry. Investments are in the range of €250,000 to €3,000,000. This fund is now fully invested.

Delta Equity Fund II Limited Partnership

Delta Partners, an early stage technology venture capital firm, based in Dublin invested its third fund, the €90 million Delta Equity Fund II Limited Partnership. The fund is closed to new investments.

Fund Size: €98.5 million

Fund Manager: Atlantic Bridge

Contact:

Elaine Coughlan 22 Fitzwilliam Square South, Dublin 2

- 😂 +353 (0)1 6034450
- 🖂 info@abven.com
- S www.abven.com

Fund Size: €27.33 million

Fund Manager: Kernel Capital

Contact: Orla Rimmington Rubicon Centre Rossa Avenue Bishopstown Co. Cork

- 😂 +353 (0)21 4928974
- orla.rimmington@ kernel-capital.com
- S www.kernel-capital.com

Fund Size: **€90 million**

Fund Manager: **Delta Partners**

Contact:

Dermot Berkery / Maurice Roche Media House South County Business Park Leopardstown Dublin 18

+353 (0)1 2940870

- ☑ info@deltapartners.com
- S www.deltapartners.com

Enterprise Equity Venture Capital Group

Enterprise Equity Venture Capital Group manages Enterprise Equity Investment Fund (€15 million) and Enterprise Equity Seed Capital Fund (€7 million). These two funds are now closed for new investments.

EVP Early Stage Technology Fund

The EVP Early Stage Technology Fund was established in 2002. The fund invested in early stage High Potential Start-up (HPSU) companies in the Information, Communications and Technology (ICT) Sector.

This fund is now closed for new investments.

Irish BioScience Venture Capital Fund

The €20 million Irish BioScience Venture Capital Fund is a specialist life science fund managed by Seroba Life Sciences. The fund focused on early-stage life science companies on the island of Ireland with investments typically in the €200,000 to €2,000,000 range. The fund is now fully invested.

Fund Size: €22 million

Fund Manager: Enterprise Equity Venture Capital Group

Contact:

Conor O'Connor / Tom Shinkwin The Media Cube Kill Avenue Dun Laoghaire Co. Dublin

- +353 (0)1 2145606
- conor@enterpriseequityie tom@enterpriseequity.ie
- S www.enterpriseequity.ie

Fund Size: **€10 million**

Fund Manager: EVP Management Ltd

Contact: Gerry Jones Carpenterstown Road Castleknock Dublin 15

- 🔇 +353 (0)1 6639206
- 🖂 gerry.jones@evp.ie
- S www.evp.ie

Fund Size: €20 million

Fund Manager: Seroba Life Sciences

Contact:

Peter Sandys 18 Herbert St, Dublin 2

+353 (0)1 6334028

- petersandys@seroba-lifesciences.com
- S www.seroba-lifesciences.com

Venture Capital Funds

The Guinness Ireland Ulster Bank Equity Fund Limited Partnership

The Guinness Ireland Ulster Bank Equity Fund Limited Partnership is a €19 million fund set up in 2001. It is a follow on to the Guinness Ulster Bank Equity Fund Limited Partnership fund set up in 1997. This fund is now fully invested.

4th Level Ventures University Seed Fund Limited Partnership

4th Level Ventures University Seed Fund was established in 2002. Investees are high potential businesses in the seed or early stage of their development arising out of research in Irish third level institutions.

The fund investments are in the Life Sciences, Material Sciences, Technology and information, Communications and Technology (ICT) sectors. The fund is closed for new investments.

Fund Size: €19 million

Fund Manager: Investec Ventures Ireland

Contact:

Michael Murphy / Leo Hamill / Derek Crawley The Harcourt Building Harcourt Street Dublin 2

- +353 (0)1 4210000
- michael.murphy@investec.ie
 leo.hamill@investec.ie
 derek.crawley@investec.ie
- S www.investec.ie

Fund Size: €17.18 million

Fund Manager: 4th Level Ventures Ltd

- *Contact:* Alan Wall 75 St. Stephen's Green Dublin 2
- +353 (0)1 6333627
- 🖂 ajwall@cantor.com

Investee Companies

2PM Technologies Ltd

Telecom technology

A.E.S. Ltd

Waste management solutions for household and commercial waste

Accuris Ltd

Provider of smart fixed-mobile convergence technology to the global telecommunications market

Acision BV Mobile

Advanced Manufacturing Control Systems Ltd

Software and hardware platform for the delivery of weighing and identification solutions for the waste industry

AEP Systems Ltd Security & acceleration hardware products

AePONA Group Ltd Telcom s/ware

AGI Therapeutics Ltd Drug Product development

Aimware Ltd Team collaborative software

Aircraft Management Technologies Ltd Aircraft maintenance s/w

Alatto Technologies Ltd Telecoms S/W & services

Alimentary Health Ltd Biotechnology development of medical products

Alinicle formerly Eclipse Clinical Technologies Ltd Elec. Data capture service to Pharm.

Bio, Med devoce cos

Allergo Technologies Ltd T/A Deerac Technologies

A nanotechnology company developing innovative technologies for dispensing minute droplets of liquid Altamedius Ltd (form. Artic Web) E & M-commerce payment infrastructure

Applied Modelling Technologies 3D Ltd T/A AMT3D

Development and marketing of 3D digital computer models

Audio Processing Technologies Holdings Audio compression technology

Beocare Ltd Development and supply of high value healthcare textiles

Biomedical Research Ltd Personal care & medical products

BioObservation Systems Ltd T/A PixAlert Provider of monitoring software and e-security solutions

Biosensia Ltd formerly Nanocomms Ltd Supplier of integrated polymer enabled

products

Bocom International Ltd *Digital broadcasting technologies*

Cellix Ltd

Cellix develops and manufactures instrumentation ("platform") for use in laboratories engaged in drug discovery, diagnostics and medical research

Celtic Catalysts Ltd Provides asymmetric products and services to the Pharmaceutical and Fine Chemical industries.

Celtrak Ltd Design, development and marketing of telematics services

Changing Worlds Ltd Personalisation s/w

Channel Six Ltd Ireland's first independent entertainment channel

Chip Sensors Ltd formerly Cratlon Ltd Wireless sensor market

Cibenix Ltd

Provides solutions for mobile phone companies

CR2 Ltd Banking software solutions

Crescent Diagnostics (Ireland) Ltd Development of a new diagnostic/ screening system for bone quality/ osteoporosis

Diabetica Ltd Development of peptides for diabetes/ obesity

Digisoft.tv Ltd Provider of software platform for digital TV.

Duolog Holdings Ltd Silicon des & s/w services

E Manage IT Ltd T/A Iquate Network management software manufacturer

Eclipse Clinical Technologies Ltd *Elec. Data capture service to Pharm. Bio, Med devoce cos*

Ely Medical Group Ltd/Efitness Holdings Ltd T/A Therapie Group Health & beauty clinics

EMF Ireland Ltd Manufacturer of MOCVC reactors

Envivio Inc Mobile infrastructure

Farran Technology Ltd Millimetre wave scanning

Firecomms Ltd *Photonics company developing optical data transmission*

Fixnetix Delivering stock market data feeds for financial institutions

Flurocap Ltd Dev of biochip for biotech & life science industries

FMC Technology Ltd

Monitoring of mid-voltage distribution networks remotely for electricity utilities

Gas Sensor Solutions Ltd

Gas sensor technologies for medical and environmental analysis

Glonav Inc

Fabless semiconductor company focused on GPS market

Glysure

Developing a continuous glucose monitoring device for use with patients in intensive care units

H2HCare Ltd S/w for healthcare industry

Headway Software Ltd Software development

Heartscape Ltd Supplier of medical devices

Homenet Comms Ltd Provider of video streaming solutions for wireless and telecom networks

HomeNet Communications Ltd Video streaming solutions for wireless networks

Hullomail (formerly Voxsurf Ltd) Mobile voice activated s/w

IdentiGEN Ltd Provider of DNA based solutions to the Agri-food industry

Instinct technology Ltd formerly Torc Interactive Ltd Games middleware

It's TV Ltd Digital Terrestrial TVV licence application

Jackie Skelly Fitness Ltd Leisure

Kadius Systems Ltd Content mgmt s/w

Labcyte Inc formerly Allergo Technologies Ltd T/A Deerac Technologies

A nanotechnology company developing innovative technologies for dispensing minute droplets of liquid

Lakefield eTechnologies ("LeT" Systems) Network Mgmt s/w for electrical utilities

LeCayla Technologies Ltd Utility priced billing solutions

Lightstorm Networks (Xancom Ltd) Fabless networking semiconductor company

Magnetic Solutions Ltd Tool & Process Vendor

Medicom Ltd Practice management systems for medical consultants

Merrion Pharmaceuticals Ireland Ltd Pharmaceutical company based upon proprietary technologies for oral drug delivery

Metamusic Ltd T/A Meiticheol Teo Developing a video- driven soundtrack composition system

Microsol Ltd Monitoring solution for the telecoms industry

Mid Media Ltd Media publications

Mini Storage Holdings Ltd Self Storage

MPStor Ltd Storage area network solutions

Mx data (formerly m-spatial Ltd) Mobile location-based service tech

Nanotech Semiconductor Ltd Supplier of integrated polymer enabled products

Neoss Ltd Mobile location-based service tech

Nero AG Portable digital media devices

NeuroCure Ltd

NeuroCure is an emerging specialty pharma company with a focus on CNS markets. The company is developing new uses and formulations of known drugs

nEUtekBio Ltd Medical diag. & therapeutic Co

Newcourt Group Ltd *Provides security and recruitment services*

NitroSell Ltd eCommerce software

Norkom Technologies Plc Analytical applications s/w Nova Science Ltd Medical device company

Novate Medical Ltd Cardiovascular

Nualight Ltd Delivers innovate technology and high performance LED lamps to its customers

O' hEocha Design Ltd Wireless audio systems

OpenMind Networks Ltd Develops operator centered messageware

Opsona Therapeutics Ltd Development of Biological drugs for autoimmunity and inflammatory diseases.

Optical Metrology Holdings Ltd Optical metrology solutions

Optigen Technologies Ltd T/A Genable Technologies An early stage biopharmaceutical company developing gene-based medicines for inherited diseases.

Orakine Ltd Bio-medical company

Orbo technologies Ltd Data communications security systems.

Panda Security International S. L. Security software

Pharmatrin Ltd Biotech - novel syn. Compounds

Phonecard Warehouse Ltd *Elec.dist. to prepaid mobile phones*

Polarlake Ltd Development & sale of XML tools

Powervation Ltd Development and supply of power controllers for routers and servers

Prediction Dynamics Ltd *Provides risk management software*

Prime Carrier Ltd Telecom voice procurement systems

PXIT Ltd (formerly Tsunami Photonics Ltd) Development and sale of software to characterise and control laser transmitters for optical telecommunications networks **Qumas Ltd** Compliance Management Solutions

Redmere Technology Ltd Storage area network solutions

Rococo Software Ltd Wireless networking s/w

Scientific Systems Ltd T/A Stratum Analytical Semi conductor process software.

SeeWhy Software Ltd A leading vendor of Business Activity Monitoring software

Selatra Ltd Distributor of gaming products for mobile phones

SensL Technologies Ltd

SensL is developing a range of silicon based, solid state, photon counting sensors and modules

Sepro Telcom International Ltd *Rating & billing s/w for the telecoms industry*

Shenick Network Systems Ltd Telecommunications test equipment

SigmaX Ltd

Development and marketing of design software solutions for the structural engineering industry

Similarity Systems Ltd (formerly Sivtech Vector Technologies Ltd) Provider of data quality software products and professional services, primarily for the data management sector

Smart Yureo Broadband Ltd Telecoms Provider

SteelTrace Ltd Software engineering tools

Stokes Bio Develops diagnostic methodology systems for diagnosis of cancers in humans

Surfkitchen formerly Calaba Mobile search & directory s/w

Swift Find Foods Ltd Food Processing

Technology from Ideas Commercialisation of technology ideas within Irish Universities Telecommunications and Computer Services Ltd (TCSI) Network & telecoms solutions

Telekinesys Research Ltd T/a Havok Computer games & animation s/w

The TAS Group (formerly Select Selling Ltd) Sales methodology software

TopChem Laboratories Ltd Contract research laboratory serving the pharmaceutical industry

TravelFAT Ltd *Providing travel industry software*

Treemetics Ltd Development and marketing of forestry products

TriMed research Ltd (TriMed) Development of therapeutic anti infective products based technology

Two-Ten Health Ltd Combined Admin & clinical mgmt system

Validsoft Ltd (formerly eBizz Consulting Group Ltd) Systems integration co

Valista (formerly Network 365 Ltd) Mobile payment infrastructure

Visor Ltd

Designing and implementing accounting, management reporting, and ERP systems

Vivasure Medical Ltd Medical devices

Vysera Biomedical Ltd Medical devices

Zerusa Ltd Medical devices

Seed and Venture Capital Scheme 1994-1999





Overview

The EU Seed and Venture Capital Measure, under the Operational Programme for Industrial Development 1994 - 1999, which was co-financed by the European Regional Development Fund (ERDF), was set up with the objective of establishing Venture Capital Funds to provide early stage, small and medium-sized growth oriented enterprises in Ireland with equity capital. Fifteen venture capital funds were established under this Programme.

Under the Scheme, €129 million was invested in 146 companies. Investment in regionally located projects outside Dublin totalled €38 million (29%). Investment in software related projects totalled €92 million (71%).

Regional Breakdown of Investments

Cumulative to December 2018

Region	Total Invested €'000s	% of Total Value Invested
Border	2,868	2.22%
Dublin	91,193	70.55%
Mid East	6,646	5.14%
Mid West	4,567	3.53%
South East	4,063	3.14%
South West	13,853	10.72%
West	4,916	3.80%
Midlands	1,158	0.90%
Total	129,264	100.00%

Sectoral Breakdown of Investments

Cumulative to December 2018

Sector	Total Invested €'000s	% of Total Value Invested
Life Sciences	7,702	5.96%
Communications	16,837	13.03%
Manufacturing	7,186	5.56%
Software	91,998	71.17%
Cross sectoral	3,497	2.71%
Food	2,044	1.57%
Total	129,264	100.00%

A detailed list of the performance of the various funds established under this Programme is set out on the following page.

Enterprise Ireland has overall responsibility for the management and reporting of the Programme. All investment decisions are made by private sector Venture Capital Fund Managers. These funds are now closed for new investment but continue to be managed to achieve exits.

Summary of Investments

Cumulative to December 2018

Name of Fund	Fund Size €'000s	Number of Investments 1994 - 2018	Total Invested 1994 - 2018 €'000s
ACT Enterprise Limited Partnership	19,046	61	18,630
Alliance Investment Capital Fund *	9,523	14	8,104
Bank of Ireland Entrepreneurs Fund Limited Partnership	12,697	102	10,909
Campus Companies Venture Capital Fund Limited Partnership	7,618	47	4,800
Dublin Seed Capital Fund Ltd *	7,618	49	4,159
Eircom Enterprise Fund Ltd *	2,539	24	2,686
Glanbia Investment Fund Ltd *	6,349	26	4,657
Irish BICs Seed Capital Fund Ltd *	1,905	8	914
Millennium Entrepreneur Fund Ltd *	1,524	18	1,220
Shannon Ventures Ltd *	254	3	77
Smurfit Venture Investments Ltd *	3,809	16	3,087
The Guinness Ulster Bank Equity Fund Limited Partnership *	7,618	29	6,602
The ICC Software Fund Limited Partnership (1) *	12,697	18	13,729
The ICC Software Fund Limited Partnership (2)	30,558	35	30,553
Trinity Venture Fund 1*	24,125	66	19,137
Total	147,880	516	129,264

* Fund closed

Seed and Venture Capital Funds Committee

Kevin Sherry (Chairperson) Executive Director Global Business Development Enterprise Ireland

Paul McKeown Chief Financial Officer Finance Enterprise Ireland

Donnchadh Cullinan Department Manager Growth Capital & Banking Relations Enterprise Ireland

Don Harrington Director Corporate Finance Goodbody Stockbrokers Private Sector

Jean Carberry Principal Officer Department of Business, Enterprise and Innovation and Innovation

Nick Ashmore CEO Strategic Banking Corporation of Ireland

Eimear Kenny Secretary to the Seed and Venture Capital Funds Committee









For more information on events and client supports visit www.enterprise-ireland.com Enterprise Ireland, The Plaza, East Point Business Park, Dublin 3. Tel: +353 (1) 727 2000



Rialtas na hÉireann Government of Ireland







Ireland's European Structural and Investment Funds Programmes 2014-2020. Co-funded by the Irish Government and the European Union.

Commission of the European Union

In 2014, Enterprise Ireland administered a range of programmes that are eligible for co-funding by EU Structural Funds, including the European Regional Development Fund, the Productive Sector Operational Programme, Employment and Human Resource Development Operational Programme, and the two Regional Operational Programmes for the Southern and Eastern and BMW regions.