

End of Year Statement 2021

STRENGTHEN



TRANSFORM

SCALE



Rialtas na hÉireann Government of Ireland



Table of Contents

End of Year Employment Results 2021

End of Year Employment Results 2021	03
Employment by Region	04
2021 Key Outcomes	05
Strengthen	06
Transform	08
Scale	12
Regional Impact	15
Job Announcement Highlights	18

11,911 net jobs gain.

Highest jobs gain in a single year reported by Enterprise Ireland.



In line with Enterprise Ireland's new strategy, a revision of the population of companies included in the Annual Employment Survey was undertaken, including companies recently acquired or those whose strategy or need to engage with Enterprise Ireland had changed. As a result, the changes to the baseline survey population reduced the total employment in Enterprise Ireland client companies to 207,894 in 2021. If this adjustment to the survey population hadn't been undertaken the total employment figure for 2021 would have stood at 230,763.

20,342 **Jobs Created**





207,894 **Total Employment in companies** supported by Enterprise Ireland

Employment By Region 2021

All regions growing optimally, based on their innate and unique strengths and capabilities.

All regions sustaining and creating regional jobs.

All regions maximising their individual contribution to economic growth and national prosperity.

2021 **Key Outcomes**

STRENGTHEN | TRANSFORM | SCALE



€70m Approved to 22 meat and

dairy companies under the

Capital Investment Scheme



€61.6m In Covid-19 funding approved to 341 companies under SEF and ARF in 2021



125 New start-up companies supported



0 0

173 **Retailers** Retailers awarded funding under the Online Retail Scheme









secured with Enterprise Ireland's support











300 +Irish companies have completed a Digital **Readiness Scorecard**

STRENGTHEN Irish enterprise in response to COVID-19 and Brexit





€70m Approved to 22 meat and dairy companies under the Capital Investment Scheme €14.6m Has been approved for 1,048 Ready for Customs projects In 2021, Enterprise Ireland continued to provide a range of supports to Irish businesses to assist their recovery from the impact of the Covid-19 pandemic and respond to the new trading relationship with the UK. These supports included the Sustaining Enterprise Fund, the Accelerated Recovery Fund, the Online Retail Scheme and the Ready for Customs Grant.



New Accelerated Recovery Fund Launched

In August, the Tánaiste, Leo Varadkar, TD, launched the new Accelerated Recovery Fund. With funding up to €31m, this new initiative assists companies emerging from the impact of Covid-19 by supporting significant investment in capital and digital capability.

MORE INFO



Enterprise Ireland's Ross O'Colmain and Minister Damien English at Geoghegan's of Navan.

Covid-19 Online Retail Scheme

€6.3m was approved to 173 retailers in 2021 under the Covid-19 Online Retail Scheme, which is targeted at retailers to strengthen their online offering and enable them to reach a wider customer base.

MORE INFO



€70m Capital Investment Scheme for dairy and meat processors

22 projects in the meat and dairy sector, which support long-term transformative capital investment, were approved. These projects will achieve higher value add by implementing new product and/or market diversification strategies.

MORE INFO

STRENGTHEN Irish enterprise in response to COVID-19 and Brexit



Ready for Customs Grant

The Ready for Customs Grant has supported 1,048 new projects as Irish enterprise readied itself for the change in our trading relationship with the UK. €14.6m was invested in companies to enhance their customs capacity.

MORE INFO



Tánaiste Leo Varadkar at the launch of the Look For Local campaign.

Local Enterprise Offices

The Local Enterprise Offices continued to work with small businesses throughout the year by way of financial, training and mentoring supports. New supports such as Green for Micro to help businesses take the first steps on their sustainable journey were added to offers such as the Trading Online Voucher to continue to help businesses grow and evolve. These supports were complimented by campaigns and events to support the sector and foster entrepreneurship such as Local Enterprise Week, the National Enterprise Awards, National Women's Enterprise Day and Look for Local.



New UK trading relationship

In response to the new EU-UK Trade and Cooperation Agreement, Enterprise Ireland launched the Evolve Strategic Planning Grant, designed to support clients to respond to the challenges and opportunities which have arisen as a result of changes to the trading environment in the UK. In addition, Enterprise Ireland delivered the Evolve UK programme, providing critical insights to Irish companies on the evolving UK market and sector changes and opportunities.

MORE INFO

TRANSFORM - Drive transformational change, accelerating the pace of innovation, digitalisation and transition to a low carbon economy.





R&D investments worth more than €50,000



Enterprise Ireland is at the heart of preparing Irish businesses for



Climate Enterprise Action Fund

Enterprise Ireland's Climate Enterprise Action Fund supports Irish companies to build the capabilities required to deliver sustainable products, services and business models. Launched in May of 2021, the Climate Action Voucher is an €1,800 grant to engage consultants to identify opportunities and develop plans in areas like resource efficiency, renewable energy and the circular economy. Over 70 companies have already availed of this voucher

MORE INFO



Digitalisation Campaign

Irish companies with strong digital capabilities have been better able to recover and grow in international markets. Enterprise Ireland's digitalisation strategy helps Irish companies enhance customer experience, improve their cyber security and move their operations to the cloud with the aid of the Digital Ready Scorecard - an online self-assessment tool to evaluate gaps in digital capabilities, as well as the €9,000 Digitalisation Voucher which funds companies to access the

expertise needed to develop a digital roadmap.

MORE INFO



Lean supports driving transformational change

Irish businesses continue to benefit from Enterprise Ireland's range of Lean supports, enabling automation and digitalisation to increase productivity and value, such as the new bakery facility at Panelto Foods in Longford.



* ENTERPRISE ' IRELAND

TRANSFORM - Drive transformational change, accelerating the pace of innovation, digitalisation and transition to a low carbon economy.



Leo Clancy, CEO Enterprise Ireland, Tánaiste Leo Varadkar and Di Steve Cutler, CEO

Tánaiste announces multi-million Euro R&D support of ICON to accelerate decentralised clinical trial technology

Dublin-based global provider of drug development and commercialisation services to pharmaceutical, biotechnology and medical device industries, was awarded €4 million in R&D support administered by Enterprise Ireland to further enhance its data solutions and decentralised clinical trial technology.

MORE INFO



Minister Damien English at Equitrace, one of the Innovation Arena Award winners



and Minister Robert Troy

Government Roadmap for AI in Ireland launched

The National Artificial Intelligence Strategy will serve as a roadmap for how Ireland can leverage the potential of AI for unlocking productivity, for addressing societal challenges, and for delivering public services.

MORE INFO

Innovation Arena Awards

Enterprise Ireland's Innovation Arena showcases ground-breaking agri-related products and innovations from Irish agri-companies.

This year's overall Enterprise Ireland Innovation Arena Awards winner was marine biotech company Brandon Bioscience in Tralee, Co Kerry.

TRANSFORM - Drive transformational change, accelerating the pace of innovation, digitalisation and transition to a low carbon economy.

TRANSFORM - Drive transformational change, accelerating the pace of innovation, digitalisation and transition to a low carbon economy.

Disruptive Technologies Innovation Fund (DTIF)

Aims to encourage collaborations between industry and the research sector on the development and commercialisation of ground-breaking technologies.

The Government has already allocated €235 million to 72 successful projects approved under the previous three DTIF calls. Call 4 was announced this year, seeking new applicants.

MORE INFO





Dr Lyn Markey of XTremedy Medical, winner of the "One to Watch Award" at Enterprise Ireland's Bia Ideas showcase, with Enterprise Ireland Executive Director Stephen Creaner

Big Ideas

Dr Lyn Markey of XTremedy Medical was presented with the "One to Watch Award" at Enterprise Ireland's Big Ideas 2021. XTremedy Medical was one of 12 investor-ready start-up companies to pitch their new technology solutions to investors at Enterprise Ireland's annual showcase of start-up innovation emerging from higher education institutes.

MORE INFO





Enterprise Ireland's Action Plan for Women in Business

Enterprise Ireland launched The Level Project which aims to highlight to businesses that enhancing the gender balance of their senior teams can build strong leadership, attract talent and improve overall performance. It is an initiative of Enterprise Ireland's "Women in Business" action plan, a wide-ranging strategy to achieve greater representation of women in business, particularly in business leadership across Ireland.

MORE INFO



Capital Equipment for Industry Research

32 successful projects from across the third-level sector secured €6.4m in funding to assist them in purchasing world-leading research equipment that will serve the research and development needs of Irish industry. Since 2019, the Capital Equipment Fund administered by Enterprise Ireland has funded 157 equipment purchases with a total value of €27.6million

MORE INFO



Enterprise Ireland Technology Gateway Network

In operation since 2013, the Enterprise Ireland Technology Gateway Network provides a range of innovation solutions and supports to companies throughout the island of Ireland. 5,000 industry projects have been supported through the network.

SCALE - Grow the export and start-up base



1,375 New overseas contracts were secured with Enterprise Ireland's support 125

New start-up companies supported As global markets reopen, Enterprise Ireland is working with companies we support to increase sales and enter new markets. Our network of 40 overseas offices provide critical market insight and advice to ambitious Irish businesses who are competing and winning in world markets.

Enterprise Ireland resumes trade mission programme

Supporting the accelerated export-led recovery for Irish business, Enterprise Ireland resumed its in-person trade mission programme in September 2021, with strategically important trade missions and visits to the UK, France, Germany, USA, Canada, Middle East, Wales and Finland.

Left to Right: Anne Lanigan, Eurozone Regional Director Enterprise Ireland, Patrick Torrekens France Country Manager Enterprise Ireland, Tánaiste Leo Varadkar, Leo Clancy CEO Enterprise Ireland, Mary Buckley Executive Director IDA, Patricia O'Brien Irish Ambassador to France



Ireland's aviation industry takes flight at Dubai Airshow

With a focus on strengthening Ireland's position in the aviation industry worldwide, Enterprise Ireland presented Irish Aviation House at Dubai Airshow 2021, one of the biggest aviation trade shows in the world.

MORE INFO



Tánaiste Leo Varadkar attending the Dubai Airshow

SCALE - Grow the export and start-up base





Previous winner of the CSF for Women Entrepreneurs, Katie Farrell, Co-founder of loyalty app SQUID (right) pictured with Minister Damien English and Jenny Melia, Enterprise Ireland.

Competive Start Funds

Enterprise Ireland launched €2 million Competitive Start Funds for 'All Sectors' and 'Women Entrepreneurs'. Ambitious entrepreneurs and start-ups with an eligible innovative product or service set for international markets will be funded up to €50k in equity funding.

MORE INFO



Showcasing Irish design to US audiences

Reaching millions of US customers, Enterprise Ireland and Tourism Ireland announced a collaboration with QVC, a world leader in multiplatform video commerce, to co-deliver three 'Made in Ireland' shows. This initiative provides an important selling opportunity for Irish craft producers, while also showcasing the island of Ireland to a US audience.

MORE INFO



MED in Ireland

Senior leaders from the global healthcare industry participated in Enterprise Ireland's Med in Ireland conference - Ireland's largest medical technologies event. Attracting over 500 national and international delegates the conference and business match event showcased Ireland's medtech industry and supported the business development of the industry, connecting Irish medtech innovators with international healthcare providers.

POWERING THE REGIONS - Driving balanced regional development

Ready for a Green Future

To mark St. Patrick's Day, Enterprise Ireland launched an international campaign 'Ready for a Green Future' promoting Irish green innovators who are delivering sustainable and low carbon solutions to tackle climate change. Over 50 virtual trade events were hosted across the world to engage international partners and support the growth of Irish enterprise internationally.

MORE INFO



The Export Compass Series

Enterprise Ireland hosted a series of webinar workshops for all micro and SME companies that are taking their first steps on their export journey.

MORE INFO

The Export Compass Series

Time to grow your business through export

7th, 14th, 21st, 28th September, 5th October





Tánaiste Leo Varadkar at the launch of the newly expanded GEC in

Regional Enterprise Development Funding

Supported by Enterprise Ireland through the Regional Enterprise Development Fund, the Guinness Enterprise Centre located in Dublin city unveiled its new €10m expansion project that has led to the creation of a 100,000ft2 space that can now accommodate 220 coworking companies and 150 resident companies.

MORE INFO



C3

Enterprise Ireland's Powering the Regions strategy focuses on six national initiatives to futureproof the regions through enhanced productivity and resilience, driving new entrepreneurship, developing urban centres of growth, supporting the expansion of scaling companies into the regions and attracting foreign direct investment in the food sector.

New €10m Regional Enterprise Transition Scheme

In October, Minister Troy and Minister English announced funding for 24 projects under the €10m Regional Enterprise Transition Scheme. The scheme provides grant funding to regional and community-based projects focused on helping enterprises to adapt to the changing economic landscape due to Covid-19 and the UK's departure from the EU, in addition to projects supporting digitalisation and assisting in the transition to a green economy.

MORE INFO



Minister English at the launch of QHubs.

CEAI QHubs International Standard

2021 saw the introduction of QHubs - the new quality standard scheme to support enterprise centres, coworking locations and flexible working spaces. Funded by Enterprise Ireland and managed by the Community Enterprise Association Ireland (CEAI), the new QHubs standard, a global first, will raise the overall quality, environmental and innovation performance of remote working locations across Ireland.

POWERING THE REGIONS - Driving balanced regional development



Regional Technology Cluster Fund

The Regional Technology Clustering Fund (RTCF) was established in 2019 and drives collaboration between large multinationals and Irish SMEs. The objectives of the Fund are to grow productivity, increase competitiveness and support internationalisation. Twelve clustering projects have been supported under the fund to-date. For example, the RTCF supports the Cyber Security SME Cluster in Cork, established to drive the development of a national indigenous cyber security SMEs and digitally dependent SMEs with a need for cyber security solutions. The RTCF also supports the Engineering in the South East Cluster which is a joint initiative between the South East region's engineering companies, its knowledge





The Prepare to Export Scorecard can help

www.globalambition.ie/steps

Exporter Development

A key focus of Enterprise Ireland's regional strategy is to grow the number of exporting companies in all regions. In support of this, in 2021 Enterprise Ireland added dedicated export-development advisors to each of its regional teams to identify domestically successful companies with exporting potential in all regions. This team is now working directly with these companies to help them identify opportunities and develop exporting strategies to drive new

growth overseas.

MORE INFO



Mark Christal, Enterprise Ireland, Minister Robert Troy, TD and Bord na Mána's Tom Donnellan

Support for landmark Accelerate Green project in the Midlands

In cooperation with partners, including Bord na Móna and Empower Eco, Enterprise Ireland is supporting the Accelerate Green initiative. This new initiative, launched by Minister Troy in October, is designed to promote the adoption and acceleration of green and sustainable business activity in the Midlands region and further afield.

MORE INFO

Jobs Announcement Highlights 2021



Kkirby

O Limerick, Ireland new jobs.

Oublin, Ireland

APC, an Irish pharmaceutical R&D company, unveils €25m investment and 120 jobs to accelerate development and manufacture of Covid Vaccines and Advanced Therapeutics.

MORE INFO



Altada

Ocrk, Ireland

16



Kirby Group Engineering announces **300**









Altada Technology Solutions announces \$11.5 Million funding round.







Jobs Announcement Highlights 2021

Jobs Announcement Highlights 2021





Ork, Ireland

Irish consulting and technology company announces 40 new jobs.







Leading Irish agri software company

years, creating 40 additional jobs.

Herdwatch to double workforce over next 3

herdwatch

🥺 Tipperary, Ireland

MORE INFO

PepTalk

 ⊘ Dublin, Ireland



Roscommon, Ireland

Sidero invests €4.5m and creates 75 jobs in Athlone

MORE INFO









◎ Dublin / Galway, Ireland

Data centre expert Ethos announces creation of 150 new jobs.

MORE INFO







Dublin Aerospace ⊘ Dublin, Ireland



Riding the remote working wave leads to rapid growth and expansion at PepTalk.

MORE INFO





Dublin Aerospace opens the doors to its state-of-the-art landing gear facility.







Jobs Announcement Highlights 2021

Jobs Announcement Highlights 2021









Olare, Ireland additional jobs.



Oublin, Ireland

50 new jobs and ambitious growth plans announced by Novum.

MORE INFO













50

[⊘] Galway, Ireland

Chanelle Pharma expands operations to Ballinasloe.







20





Shannon Technical Services announces 80







Atlantic Aviation Group plots future growth as it acquires Lufthansa Technik Shannon and secures more than 300 jobs.







Enterprise Ireland is the government organisation responsible for the development enterprises to help them start, grow, innovate and win export sales in global markets. In this way, we support sustainable economic growth, regional development and

For more information visit www.enterprise-ireland.com

East Point Business Park, Dublin 3. DO3 E5R6





