GRADUATE PROGRAMMES

Launch your career as you support Irish businesses on the global stage
GROW YOUR CAREER BY HELPING IRISH BUSINESSES SUCCEED

Imaginative and ambitious businesses are the engines that drive the Irish economy’s growth.

Such businesses face many challenges on their way to global success. Enterprise Ireland offers funding, market information, expert advice plus many other invaluable supports and resources to help them on their journey.

For motivated graduates, Enterprise Ireland is the ideal environment in which to gain valuable real-world experience and contacts. Places are now available on Enterprise Ireland’s national and international programmes for graduates who want to launch their careers in a stimulating, challenging and rewarding environment.
Working as a Development Executive within a dynamic team based in Ireland, you’ll acquire a clear insight into how Enterprise Ireland operates and helps client companies of all sizes.

Over the programme's two years, you'll work in a wide range of challenging roles and gain invaluable experience of competing in global markets.

You could work in Enterprise Ireland's internal departments on key areas such as policy, internal communications or marketing communications. Alternatively, your focus could be on client-facing departments specialising in areas such as digital technologies, high-potential start-ups or the ICT sector.

Among many responsibilities, you will:

- deal directly with client companies from start-ups to established small and medium enterprises
- research and analyse market conditions and opportunities on their behalf
- assist in developing these opportunities.

These challenges will help you gain valuable contacts, develop interpersonal skills and increase your understanding of global opportunities.

“The willingness of team members to mentor and support graduates offers an exceptional opportunity for personal development throughout the programme.”

Karina Gannon, Development Executive, Dublin.
INTERNATIONAL PROGRAMME

Enterprise Ireland is active in the world’s most dynamic marketplaces where we help Irish companies identify opportunities, compete successfully and win export sales.

The two-year International Programme offers graduates the chance to gain valuable experience working in one of our international locations ranging from Shanghai to San Francisco. Working in a variety of roles, you’ll help Irish businesses understand local conditions, build networks and develop their business. At the same time, you’ll gain a unique insight into how Enterprise Ireland helps Irish companies to grow internationally.

Working in a varied and challenging role as a Market Executive, you will:

- Conduct local market research for a wide range of client companies to help them identify opportunities and key buyers.
- Assist in establishing local relationships that underpin trust and stimulate sales.
- Manage essential events such as market visits and buyer meetings.
- Act as an advocate for Ireland and promote the country as a world-class source of products and services.

“What I like most about Enterprise Ireland’s International Graduate Programme is that no two days are the same. You will gain exposure to many aspects of international business which is unparalleled at this early juncture of your career.”

Niall Killalea, Market Executive, Brussels.
Are you motivated, flexible, energetic, enthusiastic and confident?
Do you have a professional attitude and an ability to communicate effectively?
Can you see yourself focusing completely on a client company’s success?

If so, there may be a place for you on Enterprise Ireland’s National and International Programmes for Graduates.

These programmes are fast-track opportunities to gain a depth of experience that many people never get access to during their entire career. After taking part, participants are well-qualified to apply for positions such as business development executives, market advisors and development advisors.

If you’re ready to start work in late August or early September, you can apply for a place on Enterprise Ireland’s National and International Programmes for Graduates.

For eligibility criteria and application process visit:
enterprise-ireland.com/InternationalGraduateProgramme
enterprise-ireland.com/NationalGraduateProgramme
WHAT IS ENTERPRISE IRELAND?

Enterprise Ireland is the Irish government’s trade and innovation agency. Our goal is to help Irish businesses of all sizes and in all sectors succeed on the global stage.

This means working with everyone from dynamic start-ups to more established companies as they explore new market possibilities. Their individual success has the added benefit of enhancing Ireland’s reputation as an open economy and a source of world-class innovative products and services. This positive outcome encourages even more growth and job creation.