

Graduate Programmes

Launch your career as
you support Irish businesses
on the global stage



Grow your career by helping irish businesses succeed

Imaginative and ambitious businesses are the engines that drive the Irish economy's growth.

Such businesses face many challenges on their way to global success. Enterprise Ireland offers funding, market information and expert advice plus many other invaluable supports and resources to help them on their journey.

For motivated graduates, Enterprise Ireland is the ideal environment in which to gain valuable real-world experience and contacts. Places are now available on Enterprise Ireland's National and International Programmes for graduates who want to launch their careers in a stimulating, challenging and rewarding environment.



National Programme

Working as a **Development Executive** within a dynamic team based in Ireland, you'll acquire a clear insight into how Enterprise Ireland operates and helps client companies of all sizes.

Over the programme's two years, you'll work in a wide range of challenging roles and gain invaluable experience of competing in global markets.

You could work in Enterprise Ireland's internal departments in key areas such as policy, internal communications or marketing communications. Alternatively, your focus could be on client-facing departments specialising in areas such as digital technologies, high-potential start-ups or the ICT sector.

Among many responsibilities, you will:



Deal directly with client companies from start-ups to established small and medium enterprises.



Research and analyse market conditions and opportunities on their behalf.



Assist in developing these opportunities.

These challenges will help you gain valuable contacts, develop interpersonal skills and increase your understanding of global opportunities.

"The level of exposure I have gotten throughout my short time in Enterprise Ireland has been amazing and has been made even more enjoyable by the support I have received by every staff member I have encountered."

— **Niall Diffley**, National Graduate

International Programme

Enterprise Ireland is active in the world's most dynamic marketplaces where we help Irish companies identify opportunities, compete successfully and win export sales.

The two-year International Programme offers graduates the chance to gain valuable experience working in one of our international locations ranging from Shanghai to San Francisco. Working in a variety of roles, you'll help Irish businesses understand local conditions, build networks and develop their business. At the same time, you'll gain a unique insight into how Enterprise Ireland helps Irish companies to grow internationally.

Working in a varied and challenging role as a **Market Executive**, you will:



Conduct local market research for a wide range of client companies to help them identify opportunities and key buyers.



Act as an advocate for Ireland and promote the country as a world-class source of products and services.



Manage essential events such as market visits and buyer meetings.



Assist in establishing local relationships that underpin trust and stimulate sales.

"Working with Enterprise Ireland overseas is a great way to immerse yourself in a new business culture, while still supporting the Irish economy and having a real impact on the development of rural employment and expansion back home. The programme also gives you exposure to the innovation ecosystem in Ireland, where you can learn from entrepreneurs about the challenges they face in scaling up a business."

— **Dale Breheny**, International Graduate

Who We Need

1. Are you motivated, flexible, energetic, enthusiastic and confident?
2. Do you have a professional attitude and an ability to communicate effectively?
3. Can you see yourself focusing completely on a client company's success?

If so, there may be a place for you on Enterprise Ireland's National and International Programmes for Graduates.

These programmes are fast-track opportunities to gain a depth of experience that many people never get access to during their entire career. After taking part, participants are well-qualified to apply for positions such as business development executives, market advisors and development advisors.

How To Apply

If you're ready to start work in late August or early September, you can apply for a place on Enterprise Ireland's National and International Programmes for Graduates.

For eligibility criteria and the application process visit:

enterprise-ireland.com/InternationalGraduateProgramme

enterprise-ireland.com/NationalGraduateProgramme





Enterprise Ireland is the Irish government's trade and innovation agency. Our goal is to help Irish businesses of all sizes and sectors succeed on the global stage.

This means working with everyone from dynamic start-ups to more established companies as they explore new market possibilities. Their individual success has the added benefit of enhancing Ireland's reputation as an open economy and a source of world-class innovative products and services. This positive outcome encourages even more growth and job creation.

Enterprise Ireland ED&I Statement

Enterprise Ireland is dedicated to diversity and inclusion, ensuring equal opportunities for all. As One Team we celebrate and harness the diversity, individuality, and talents of all our people, to maximise impact for Irish society and the economy. We further commit to being an ED&I role model for all our stakeholders, by constantly striving to do the right thing.