

Accessing Irish suppliers of goods and services

A service for international buyers

Do you want to:

- Find a product or service solution?
- Find out what Ireland has to offer in your specific area of interest?
- Obtain further information about a specific Irish supplier?
- Arrange to meet Irish suppliers at your location or in Ireland?

Enterprise Ireland can help you do this quickly and efficiently and will provide this service to you free of charge.

Gateway to Ireland

If you want to do business with an Irish company, calling on Enterprise Ireland will greatly increase your success rate in identifying the right Irish business partner. Enterprise Ireland is the trade and technology agency of the Irish Government. Our key role is to make it easy for you to connect with and maintain a profitable partnership with businesses in Ireland.

Our international office network, with access to more than 60 countries, assists Irish companies doing business in world markets every day.

Our highly experienced international teams know the capabilities and track records of Irish companies and can connect you with them.

Enterprise Ireland provides a range of services through our international office network and they are your ideal conduit to Irish companies. At all times our discussions with you will remain confidential.

Our services for you

Enterprise Ireland's international teams can provide you with:

- Overviews of relevant Irish companies
- Tailored, comprehensive and up-to-date information on appropriate Irish suppliers and how you can benefit from doing business with them
- Introductions and meetings with appropriate Irish suppliers in your industry sector
- Support for all aspects of planning and organising buying trips to Ireland, including travel and accommodation, itineraries, logistics, office facilities and interpreters
- Face-to-face meetings with Irish companies visiting your market
- Follow-up contacts and arrangements

Joint venture support

Enterprise Ireland provides support for strategic alliances, product licensing, collaborative research, joint ventures and technical co-operation agreements between international companies and Irish partners. You can find full contact details of our international office network at www.enterprise-ireland.com/contacts/overseasoffices

Trade missions and trade fairs

Our annual programme of trade missions and trade fairs are important vehicles for overseas businesses to connect with Irish suppliers. We organise Ireland group stands at international trade fairs where you can meet Irish companies with a solution for your business need. You can access our Events Calendar at www.enterprise-ireland.com/events to see if we are attending an event in your market. We are happy to provide further information or arrange meetings for you with Irish companies participating on Enterprise Ireland events.